

NEW HAMPSHIRE
CHARITABLE FOUNDATION

SEEDING CHANGE

[TRANSFORMING LIVES]

2012 Annual Report



OUR VISION

We envision strong, just and resilient communities where:

- All residents have access to quality health care, food, housing and other **critical needs**.
- Residents give back to their communities and participate meaningfully in **civic life**.
- Students of all ages improve their lives through appropriate **education** and job training opportunities.
- Economic opportunity** is available to all.
- Significant **environmental assets** are permanently protected and available for long-term public benefit.
- Arts and culture** organizations preserve heritage, celebrate self-expression and foster appreciation of diversity.



Six stories of hope unfold in these pages.

A mayor inspired to action by the loss of a loved one. A boy discovering that the woods outside his home are way cooler than the TV inside. Citizens honoring the men and women who built their community in shockingly bad circumstances. A mother and daughter finding their voice. A father finding his purpose. Food grown close to home.

Each story is unique, as are the thousands of others that your Foundation helped to bring to life in 2012. And yet, they are united by common bonds — the passion of donors, the skill of our staff and volunteers, the innovation of nonprofit partners. Most of all they are united by our vision of what New Hampshire can be: strong, just, resilient.

By the numbers, too, 2012 was a good year. Investment performance was strong. More than a thousand friends donated nearly \$32 million. Total charitable assets soared through the half-billion dollar mark. The details are here, behind the stories of hope and transformed lives.

Much is expected of the independent nonprofit sector, and that means much is expected of this Foundation. Thank you for helping deliver for today, tomorrow and generations to come.

Peter Bergh
Chair, Board of Directors

Richard Ober
President & CEO

OUR MISSION

We seek to strengthen communities and inspire greater giving by:

Investing charitable assets for today and tomorrow

Connecting donors to effective organizations, ideas and people

Leading and collaborating on important public issues



HEALTH & WELL-BEING

“

If nothing else, I thought we could put the office of mayor to work to prevent the same circumstances for someone else.”

KEN MERRIFIELD

A 27-year-old friend had just died of a drug overdose.

Franklin Mayor Ken Merrifield was stunned to get the phone call — he still had a message from her on his voice mail.

“If nothing else,” said Merrifield, “I thought we could put the office of mayor to work to prevent the same circumstances for someone else.” So he created the Franklin Mayor’s Drug Task Force.

But what would be effective — and how would the work be funded? The task force turned to the Capital Region Community Prevention Coalition for help.

New Hampshire has 13 regional prevention networks, which the Foundation helps to fund as part of a 10-year, \$12 million investment in substance abuse prevention in the state.

The coalition provided guidance, helped with community-wide strategic planning, identified key community risk factors and

took a lead role in writing a proposal that earned a \$625,000 federal grant.

Now Franklin has installed a permanent prescription drug take-back receptacle for medications that could end up being abused, collecting more than 500 pounds so far. Young people have been engaged through the Franklin Youth Initiative. Community members have testified before the New Hampshire Legislature. The police chief has been on local radio, raising awareness during prom and graduation seasons.

Merrifield would love to see his city have “no problem whatsoever” with substance abuse, but he knows that may be wishful thinking.

“But if we can improve the lives of our citizens by steering them away from making these choices, then I would consider it a success,” said Merrifield.

A 10-year, \$12 million investment in substance use prevention is made possible by the Oliver J. and Dorothy Penniman Hubbard New Futures Fund.



CIVIC ENGAGEMENT

“

I didn't feel before like I had a say in the town. I feel differently now.”

JEN COLE

Jen Cole and her daughter Julia stood back

when it came to town or school issues. Then they were introduced to Pittsfield Listens, a program that engages community members from diverse backgrounds and different opinions in productive conversations to solve critical problems.

Pittsfield Listens is one of eight such independent groups around the state supported by New Hampshire Listens. The Foundation has funded New Hampshire Listens since that group's inception in 2011.

“I didn't feel before like I had a say in the town,” says Jen. “I feel differently now.”

In Pittsfield, the group focused on school improvement. The school district wanted to engage the community in that process, and also include community input in a grant application to the Nellie Mae Education Foundation. The Pittsfield

Youth Workshop signed on and got Pittsfield Listens up and running.

Jen and Julia trained as facilitators for the series of community conversations, and Julia, then a high school senior, took a lead role presenting community findings to the president of Nellie Mae.

The district got a \$2 million grant. Parent attendance at teacher conferences has skyrocketed, students have new resources and test scores have improved. Pittsfield Listens has hosted candidates' nights, and continues to work on other issues in the community.

And Julia said she knows now that her opinions matter.

“I feel more important because I was involved in such a big thing,” Julia said. “People feel like we care about their input, and I think they will step up and talk more.”

Support to New Hampshire Listens is made possible by \$84,300 in grants from the Foundation.



EDUCATION

“

I want to be the best example to my daughter.”

JAMES POINTER

James Pointer has had his share of difficulties.

Or, as he put it in a recent college English essay, his life has not been “a box of peaches.” That’s right: a college English essay. Pointer, 37, is going to Nashua Community College full-time with help from a \$3,500 scholarship he received from the Foundation. He is studying computer networking there, and also studying to get his journeyman’s electrician’s license.

He did not do well in high school. Dropped out, went to California and ended up working in fast-food restaurants. He had a drinking problem, spent nights in homeless shelters and ate in soup kitchens. He worked for a moving company, an auctioneer, an electrical contractor — long hours of hard labor for dispiritingly low wages.

Finally came the epiphany: To succeed anywhere, you have to go to school.

Meanwhile, Pointer has another motivator: His 11-year-old daughter, Nyah.

“I want her to see me going to school, being successful,” he said.

As he wrote in his application essay: “I’m a single dad. I’ve returned to school in hopes of higher education and a better-paying job. I want to be the best example to my daughter, so I started with school in hopes that she’ll follow in my footsteps.”

Pointer imagines combining the computer skills with the electrical skills he is learning, so he can work on “smart houses” with computerized electronics.

His goals are simple: “I want what normal people have. I want the white picket fence with the kids in the yard.”

Pointer’s \$3,500 scholarship is made possible by the Paul & Ann Harvey Scholarship Fund, Oleonda Jameson Trust Fund and the Judith & Michael Salter Medallion Fund.



ECONOMY

“

A lot of farmers get into it for idealistic purposes. Now, we have the tools to make it thrive.”

LUKE MAHONEY

At Brookford Farm in Canterbury, kale, lettuce and beets flourish

in a new greenhouse. Heirloom-breed pigs forage in the fields and dairy cows graze. There is camembert setting in the creamery, buttermilk and sausage and eggs and yogurt in the farm stand, and dozens of loaves of sourdough ready for the wood-fired oven.

It took a lot to get here. For starters, Luke and Catarina Mahoney had to move their operation from Rollinsford when the lease ended. A loan from the New Hampshire Community Loan Fund's Farm Food Initiative helped purchase the 600-acre farm in Canterbury.

But the Farm Food Initiative is not just about money. Funded in part by a grant from the Foundation, it gives food producers the business education and support to succeed in the long term.

“The capital is critical,” said John Hamilton, Community Loan Fund vice president. “But it’s the ongoing support that is the real value-add.”

While the demand for locally produced food is increasing, New Hampshire still has the lowest rate of farm profitability in New England. This initiative hopes to help farmers move that number.

The Community Loan Fund helped create a board of advisors for the farm and find new markets for products. An in-depth profitability analysis helped the Mahoneys better understand where their profits are so they could shift production there.

“A lot of farmers get into it for idealistic purposes, Mahoney said. “Now, we have the tools to make it thrive.”

The New Hampshire Community Loan Fund's Farm Food Initiative is funded in part by \$305,000 in grants from Foundation donors.



ENVIRONMENT

“

You can do a lot more outside instead of just watching TV all day. You can build forts, you can hike, you can examine things.”

PAUL SALEK

A group of fifth-graders has gathered near

a footbridge in Crawford Notch above a fast-moving tributary of Ammonoosuc Lake. They record the time, signs of animals and inspect for pollution.

Then the nets come out, and 10-year-old scientists charge up and down the stream-bank, in the laboratory of the woods.

These students from the Milan Village School have been studying watersheds in school. Now they are staying for three days at the Appalachian Mountain Club’s Highland Center continuing that study, thanks to a three-year, \$300,000 grant from the Foundation’s Neil and Louise Tillotson Fund, which supports programs for youth in the region.

Fifth-grader Paul Salek likes the program. “You can do a lot more outside instead of

just watching TV all day,” he said. “You can build forts, you can hike, you can examine things.”

Meanwhile, by the stream in Crawford Notch, the collection box is filling with water bugs, sand, river rocks. The pH of the stream has been tested, its water quality index examined. There are young scientists with wet feet, dirt-streaked faces and a scratch here or there.

“There’s lots of research that’s coming out about the importance of the outdoors in people’s lives,” said Andrea Muller, AMC’s North Country Youth Education Director.

And when young people are engaged with their native landscapes and communities, she said, “The more likely they are to stay there, and forge a future there.”

Support to the Appalachian Mountain Club is made possible by a \$300,000 grant from the Neil and Louise Tillotson Fund.



ARTS & CULTURE

“

They did the work. I have them to thank for this community, because they helped to build this.”

VERNIS JACKSON

The coffins were first unearthed by contractors

working on a water and sewer project at Court and Chestnut streets in Portsmouth. That halted work. The mayor called Vernis Jackson, president of the Seacoast African American Cultural Center, asking her to come down right away.

City records indicated that somewhere in this area was Portsmouth’s Negro Burying Ground, long vanished under houses, streets and sidewalks. Now the DNA evidence was startling: Here were the remains of people taken from Africa and enslaved.

Community members gathered at the site, and prayed over what remained.

“I couldn’t believe that they were there,” Jackson said. “Even if you knew about it before, the realization was mind-boggling.”

The mayor created the Portsmouth African Burying Ground Committee, which Jackson now chairs, to work with

the city and other groups to turn this site into a memorial. To date, \$750,000 has been raised of the \$1.2 million needed for the memorial — including \$90,250 from Foundation donors.

Eventually, Chestnut Street will be partly closed and a memorial park will occupy the block. Exhumed remains will be reinterred. Statues will be placed at one end of the block representing Mother Africa and the first enslaved African brought to Portsmouth. At the other end statues will represent community members standing in witness to history.

Jackson thinks often about the people buried here.

“They were taken from their homes. But here’s the thing, they built this,” she said, gesturing to the historic district around her. “They did the work. I have them to thank for this community, because they helped to build this.”

Foundation donors have made contributions totaling \$90,250 toward the building of the Portsmouth African Burying Ground Memorial Park.

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These lists have been prepared with care, but if your name has been omitted in error, please inform us immediately of the oversight in order that the record may be corrected.

SPAULDING-POTTER CIRCLE LEGACY SOCIETY

The Foundation's legacy society is named for Marion Spaulding-Potter, her brother Huntley Spaulding and his wife, Harriet, whose generous bequests were the genesis of the Foundation. The people listed here have made plans for a future estate or planned gift to the Foundation.

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THE SPAULDING-POTTER CIRCLE

24 New Spaulding-Potter Circle members in 2012

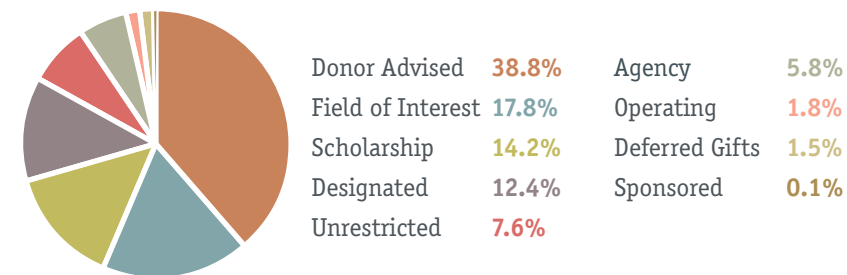
479 Total membership since the Spaulding-Potter Circle was established in 2000

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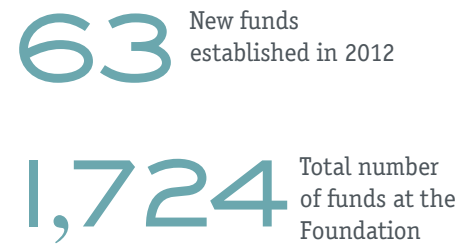
NEW FUNDS

For five decades, charitable donors have been turning to the Foundation to get more out of their philanthropy. These new funds will improve well-being across a wide variety of community needs. They are as varied as the generous and passionate people who established them.

ASSETS BY FUND TYPE



NUMBER OF FUNDS



Agency Funds are established by charitable organizations that want a source of long-term capital to support their mission and ongoing activities.

- Conservation Easement Stewardship Fund
Piscataqua Region
- Coos County Family Health Services Fund
North Country Region
- New Hampshire Bar Foundation McLane Justice Fund
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- New Hampshire Bar Foundation Frederic P. Upton Justice Fund
- Northern Forest Center Fund
Capital Region
- Old Berwick Historical Society Fund
Piscataqua Region

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- Marion Gould Callender '47 Music Fund for Plymouth State University
North Country Region
- Edith's Fund
North Country Region
- Forét Hereford Forest Incorporated Fund
- Major Jeremy J. Graczyk, USMC, Memorial Scholarship Fund
- Douglas & Raymah Hoyt Fund
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- Alfred H. Parlee Charitable Fund
- Portsmouth Athenaeum Fund
Piscataqua Region
- Rye Congregational Church Fund
Piscataqua Region
- Charlotte & Alpheus White Fund
Monadnock Region

Donor Advised Funds are established by individuals, families or businesses who seek ongoing involvement in their giving.

- Boucher Family Fund
Capital Region
- Corbit Family Fund
Manchester Region
- Couch Family Fund
Upper Valley Region
- Covert Family Fund
Monadnock Region
- Ferry Family Fund
Lakes Region
- Foss Family Fund
Capital Region
- Godswen Fund
- Goodman Family Fund
Piscataqua Region
- Hemlock Charitable Fund
Monadnock Region
- Hitchcock Family Fund
Manchester Region
- Robert J. Jenny Memorial Fund
Piscataqua Region
- Evan P. Karatzas Fund
Piscataqua Region
- Robert O. & Marcellene Landry Family Fund
Upper Valley Region
- Law Family Fund
Nashua Region
- Lesser Family Fund
Monadnock Region
- Roy M. Malool Family Foundation Fund
Upper Valley Region
- Moose Fund
Upper Valley Region
- Daniel Thomas & Karen K. Moran Charitable Fund
Capital Region

- Jeff Morin Memorial Fund
Nashua Region
- Neskaya Fund
North Country Region

- Satzow Family Fund
Upper Valley Region
- Nancy W. Stearns Fund
Lakes Region
- Sunderland Fund
Capital Region
- Swenson Family Fund
North Country Region
- Tacooma Fund
Manchester Region
- Jim & Billie Talbott Charitable Fund
Lakes Region
- Vail Family Fund
Nashua Region
- David Weir Fund
Monadnock Region
- Griffiths Wennrich Family Fund
North Country Region
- Wilson Family Fund
Capital Region

Field of Interest Funds are established by individuals, families or businesses who want to target their charitable gift to address needs in a specific area of interest.

- Fund for Greater Claremont
Upper Valley Region
- Douglas & Raymah Hoyt Fund for Penacook
Capital Region
- Alfred H. Parlee Charitable Fund
- Tetreault Family Charitable Fund
Upper Valley Region

Scholarship Funds are established by individuals, families or businesses who would like to help students realize their educational goals.

- Geneva E. Blanchard Scholarship Fund
Monadnock Region
- M. Thelma Crowell Scholarship Fund
Piscataqua Region
- Eliot High School Alumni Association Scholarship Fund
Piscataqua Region
- Richard Newhall Jones Memorial Scholarship Fund
Lakes Region
- Lisa Jo Trueheart Moher Scholarship Fund
Manchester Region
- Theodore Rejimbald Family Scholarship
Nashua Region

Sponsored Funds are established by commissions and other groups of individuals that have asked the Foundation to act as a fiscal agent on a particular issue of public interest.

- New Hampshire Business Roundtable Sponsored Fund

This fund listing will not match the total number of new funds established in 2012 as we do not list anonymous funds and deferred gifts.

NEW HAMPSHIRE CHARITABLE FOUNDATION || 2012

\$508,157,557

Total assets

\$31,699,690

Total contributions

63

Funds established

\$30,529,068

Total grants, scholarships and program initiatives

GRANTS DISTRIBUTION

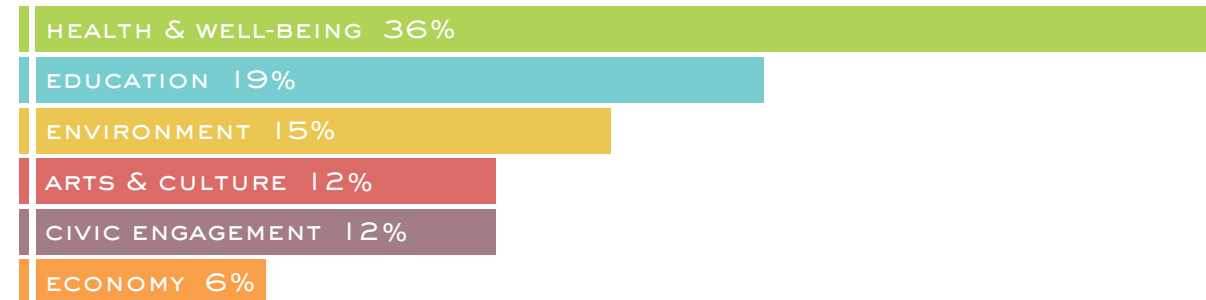
3,059

Grants to nonprofit organizations

\$25,731,062

Total grants and program initiatives

GRANTS BY VISION AREA



SCHOLARSHIP DISTRIBUTION

1,789

Scholarships and loan awards

\$4,798,006

Total scholarships

INVESTMENT REPORT

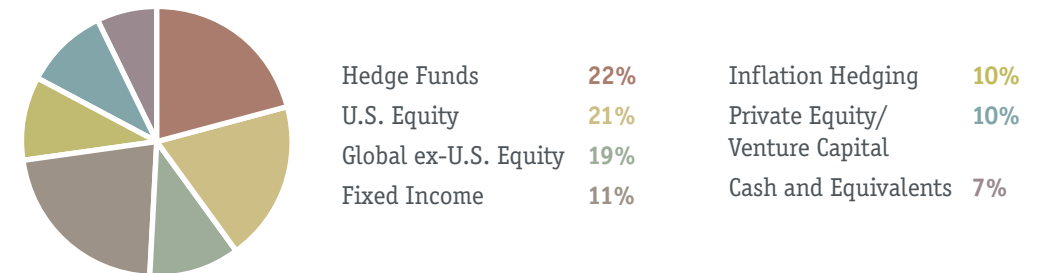
The Foundation is committed to serving as a prudent steward of the resources contributed by donors past and present. This long-term thinking shapes the work of the Investment Committee, and is visible in the performance presented here. The goal of the committee is to achieve the best possible return on behalf of the Foundation without taking on undue risk. This approach has served us well through challenging times.

INVESTMENT PERFORMANCE TABLE

INVESTMENT PERFORMANCE NET OF INVESTMENT FEES	2008	2009	2010	2011	2012	5-YEAR AVERAGE
NH Charitable Foundation Combined Investment Fund	-26.0%	19.6%	11.6%	-2.2%	11.5%	1.5%
Community Foundation Median*	-27.2%	23.5%	13.2%	-1.9%	13.2%	2.5%

*The Community Foundation Median is derived from actual results of community foundation investment programs nationwide.

ASSET ALLOCATION OF THE COMBINED INVESTMENT FUND (12/31/12)



INVESTMENT COMMITTEE

- | | | |
|------------------------------|--------------|---------------|
| Joseph Fellows, <i>Chair</i> | Joel Goober | John Snow III |
| Michelle Chicoine | Eric Herr | James Spencer |
| Rosamond Putnam Delori | Daniel Lynch | Richard Upton |

For more detailed investment information, please visit our website, www.nhcf.org

DECEMBER 31	2012	2011
ASSETS		
Cash and cash equivalents	\$10,704,386	\$12,367,380
Investments, at fair value	\$485,404,991	\$438,939,501
Investments held in trust	\$3,900,195	\$4,075,943
Accrued investment income	\$194,829	\$293,622
Receivable from trusts	\$2,182,569	\$2,117,284
Contributions receivable	\$308,882	\$1,314,037
Notes receivable, less allowance for uncollectible amounts of \$154,453 in 2012 and \$145,180 in 2011	\$3,561,232	\$3,851,059
Other assets	\$641,522	\$696,814
Net property, plant and equipment	\$1,258,951	\$1,212,598
Total assets	\$508,157,557	\$464,868,238
LIABILITIES AND NET ASSETS		
Liabilities		
Grants payable	\$3,279,613	\$3,902,387
Income beneficiaries payable	\$1,177,627	\$1,206,555
Unearned contributions	\$2,230,310	\$2,360,137
Accounts payable and other liabilities	\$401,988	\$630,955
Funds held as agency funds	\$29,402,094	\$26,160,205
Total liabilities	\$36,491,632	\$34,260,239
Net assets		
Unrestricted	\$388,178,836	\$350,523,660
Temporarily restricted	\$25,843,320	\$22,618,427
Permanently restricted	\$57,643,769	\$57,465,912
Total net assets	\$471,665,925	\$430,607,999
Total liabilities and net assets	\$508,157,557	\$464,868,238

As we go to press with this annual report, the statements of financial position and statements of activities are unaudited. The final audited statements will be posted on our website — www.nhcf.org — when available.

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	12/31/12 TOTAL	12/31/11 TOTAL
REVENUES AND INVESTMENT GAINS (LOSSES)					
Contributions	\$31,366,986	\$327,577	\$5,127	\$31,699,690	\$28,820,036
Interest and dividend income	\$4,887,064	\$1,072,122	\$0	\$5,959,186	\$4,565,952
Net unrealized and realized gains (losses) on investments	\$33,662,104	\$7,014,195	\$0	\$40,676,299	(\$9,877,863)
Change in value of split interest agreements	(\$3,537)	(\$47,535)	\$242,291	\$191,219	\$492,534
Other	\$67,725	\$0	\$0	\$67,725	\$37,069
Total revenues and investment gains (losses)	\$69,980,342	\$8,366,359	\$247,418	\$78,594,119	\$24,037,728
Net assets released resulting from satisfaction of donor restrictions and other transfers	\$5,023,064	(\$4,953,503)	(\$69,561)	\$0	\$0
Total revenues, gains (losses) and other support	\$75,003,406	\$3,412,856	\$177,857	\$78,594,119	\$24,037,728
EXPENSES					
Grants, scholarships and program initiatives	\$30,529,068	\$0	\$0	\$30,529,068	\$30,872,240
Administrative expenses					
Program service expenses	\$2,671,212	\$0	\$0	\$2,671,212	\$2,544,666
Management and general expenses	\$2,034,898	\$0	\$0	\$2,034,898	\$1,987,032
Fundraising expenses	\$1,263,080	\$0	\$0	\$1,263,080	\$1,118,093
Total administrative expenses	\$5,969,190	\$0	\$0	\$5,969,190	\$5,649,791
Investment management fees	\$815,227	\$187,963	\$0	\$1,003,190	\$1,270,314
Provision for uncollectible notes receivable	\$34,745	\$0	\$0	\$34,745	\$23,651
Total expenses	\$37,348,230	\$187,963	\$0	\$37,536,193	\$37,815,996
Increase (decrease) in net assets	\$37,655,176	\$3,224,893	\$177,857	\$41,057,926	(\$13,778,268)
Net assets at beginning of year	\$350,523,660	\$22,618,427	\$57,465,912	\$430,607,999	\$444,386,267
Net assets at end of year	\$388,178,836	\$25,843,320	\$57,643,769	\$471,665,925	\$430,607,999



CITIZEN LEADERSHIP

No community foundation in America taps more deeply into citizen governance than ours. With a highly engaged board of directors and eight regional advisory boards, our work is rooted in the vision, common sense and passion of more than 100 volunteer leaders.

BOARD OF DIRECTORS

- Peter D. Bergh, *New Castle*, Chair
- Richard W. Couch, Jr., *Hanover*, Treasurer
- Mil Duncan, *New Castle*
- Ross Gittel, *Portsmouth*
- Eric B. Herr, *Bristol*, Vice Chair
- Donnalee Lozeau, *Nashua*
- Catherine P. McDowell, *Randolph*
- Anu R. Mullikin, *Auburn*, Secretary
- Richard Ober, *Dublin*
- Matthew W. Pierson, *Bedford*
- Joseph B. Reilly, *Bedford*

REGIONAL ADVISORY BOARDS

- Capital Region**
- Mark Ciborowski, *Concord*
 - Raymond P. D'Amante, *Concord*
 - Stephen M. Duprey, *Concord*
 - Martin L. Gross, *Concord*
 - Elizabeth S. Hager, *Concord*
 - Edgar J. Helms, *Concord*
 - Elisabeth B. Hirschfeld, *Concord*
 - Lucy C. Hodder, *Hopkinton*
 - Harold W. Janeway, *Webster*, Chair
 - Amy K. Kanyuk, *Concord*
 - Suzan M. Lehmann, *Concord*
 - Paul M. Provost, *Concord*
 - John F. Swope, *Concord*

- Lakes Region**
- Richard H. Beyer, *Hopkinton*
 - Porter D. Caesar, *Wolfeboro*, Vice Chair
 - Janet K. Cocchiaro, *Holderness*
 - Alexander H. Colhoun, *Sanbornton*
 - Beatrice K. Conover, *Holderness*
 - John D. Davies, *Center Sandwich*
 - Beverly L. LaFoley, *Center Harbor*
 - Sandra S. Marshall, *Tilton*
 - Claudia J. Shilo, *Wolfeboro*, Chair
 - Nancy W. Stearns, *Wonalancet*
 - Michael F. Ventura, *Penacook*
 - Christopher P. Williams, *Meredith*

- Manchester Region**
- Ruth T. Ansell, *Bedford*
 - James C. Bee, *Bedford*
 - Katharine M. Cote, *Manchester*, Vice Chair
 - Pamela Diamantis, *Greenland*
 - Peter Janelle, *Manchester*
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 - Sedra F. Michaelson, *Bedford*
 - George T. O'Brien, *Manchester*
 - Mark P. Prestipino, *Bedford*, Chair
 - Joseph B. Reilly, *Bedford*
 - David W. Roedel, *Manchester*
 - Dennis P. Ryan, *Manchester*
 - Yuvraj Soggu, *Manchester*
 - Arthur W. Sullivan, *Manchester*

- Monadnock Region**
- Stephen B. Bragdon, *Keene*
 - H. Meade Cadot, *Hancock*
 - Janet S. Grant, *Jaffrey*
 - John Kielely, *Temple*
 - Drew P. Landry, *Keene*
 - Jane G. Larmom, *Keene*
 - Norman H. Makechnie, *Peterborough*
 - Christina H. O'Rourke, *Peterborough*
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 - John A. Round, *Keene*
 - Benjamin J. Wheeler, *Jaffrey*

- Nashua Region**
- Paul K. Amato, *Milford*
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 - Michael G. Cerato, *Hollis*

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- John F. Dinkel, *Amherst*
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- Frederick S. Lyford, *Hollis*
- Terry D. Mayo, *Amherst*
- Colleen D. O'Connell, *Amherst*
- Robert Prunier, *Hollis*, Vice Chair
- David E. Tully, *Dunstable, Mass.*

- North Country Region**
- Bridget C. Freudenberger, *Colebrook*
 - Fran Gardner-Smith, *Milan*
 - Kenneth R. Kinder, *Pike*
 - Jack B. Middleton, *Freedom*
 - Joanne L. Nichols, *North Woodstock*
 - Alex L. Ray, *Holderness*

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- Timothy G. Scott, *Jackson*, Chair
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- Benjamin Wilcox, *North Conway*
- Adele D. Woods, *Jefferson*

- Piscataqua Region**
- Phyllis W. Bennett, *Durham*
 - Hunter D. Brownlie, *Newmarket*
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 - Sean Mahoney, *Portsmouth*
 - Simone D. Masse, *South Berwick, Maine*
 - James McSharry, *Portsmouth*
 - David J. Murray, *New Castle*
 - Kenneth N. Ortmann, *Rochester*

- Alison L. Pyott, *Portsmouth*
- Elisabeth S. Robinson, *New Castle*, Chair

- Upper Valley Region**
- William S. Berger, *New London*
 - Nanci G. Cirone, *Lebanon*
 - Catherine G. Harrison, *Etna*
 - Nicholas D. Harvey, *Hanover*
 - James W. Hourdequin, *Hanover*
 - Gregory F. Kennedy, *White River Junction, Vt.*
 - Thomas F. Ketteridge, *White River Junction, Vt.*
 - Kenneth E. Miller, *New London*
 - Peter H. Milliken, *Norwich, Vt.*
 - Cornelia M. Purcell, *Hanover*, Vice Chair
 - David S. Putnam, *Claremont*
 - Jennifer A. Williams, *Norwich, Vt.*, Chair

This listing represents membership standing on 12/31/12.

STAFF



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& ADMINISTRATION**
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Terri McKinnon
Aria Neukam
Richard Ober
Kristen Oliveri
Jennifer Perkins
David Trueblood

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Katie Merrow
Melinda Mosier
Kevin Peterson
Anne Phillips
Timothy Rourke
Deborah Schachter
Kirsten Scobie

When Norma Daviault started at the New Hampshire Charitable Foundation

in 1972 she was given a rotary phone, a manual typewriter and a hand-cranked mimeograph machine.

Walter Peterson was governor, Richard Nixon was president and "American Pie" was all over the radio.

Norma was a young mom with no plans to go back to work. But a friend called and asked for help with a short-term project.

"I was only coming in for two weeks," Norma laughs. "And 40 years later ..."

Forty years later, Norma is retiring.

After those two weeks, Norma accepted a secretarial job, offering a calm presence and an uncanny ability to recall names and faces by the hundreds. In 1986, she went to work in Student Aid, which that year awarded \$691,510 in scholarships. By 2012, that figure would rise to nearly \$5 million.

For a quarter-century, Norma has been the voice of patience, guiding countless students through the application process. In her honor, the Foundation has established the Norma Daviault Legacy Scholarship Fund.

Norma and her husband, Ron, who met in high school and will be married 50 years in September, both retired on May 31. They plan to travel and Norma hopes to study: a course on the Civil Rights Movement, maybe French lessons. And she and Ron are going to learn to play the ukulele.

This report is dedicated to Norma and her steadfast commitment to the Foundation and the people it serves. We are deeply grateful those two weeks turned into 40 years.



DEDICATION



NEW HAMPSHIRE
CHARITABLE FOUNDATION

STRONGER COMMUNITIES
GREATER GIVING



New Hampshire Charitable Foundation

37 Pleasant Street, Concord, NH 03301

603-225-6641 800-464-6641

info@nhcf.org www.nhcf.org

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Stories written by Lois Shea

Photography by Cheryl Senter



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