



NEW HAMPSHIRE
CHARITABLE FOUNDATION

GREATER GIVING STRONGER COMMUNITIES

2013 ANNUAL REPORT



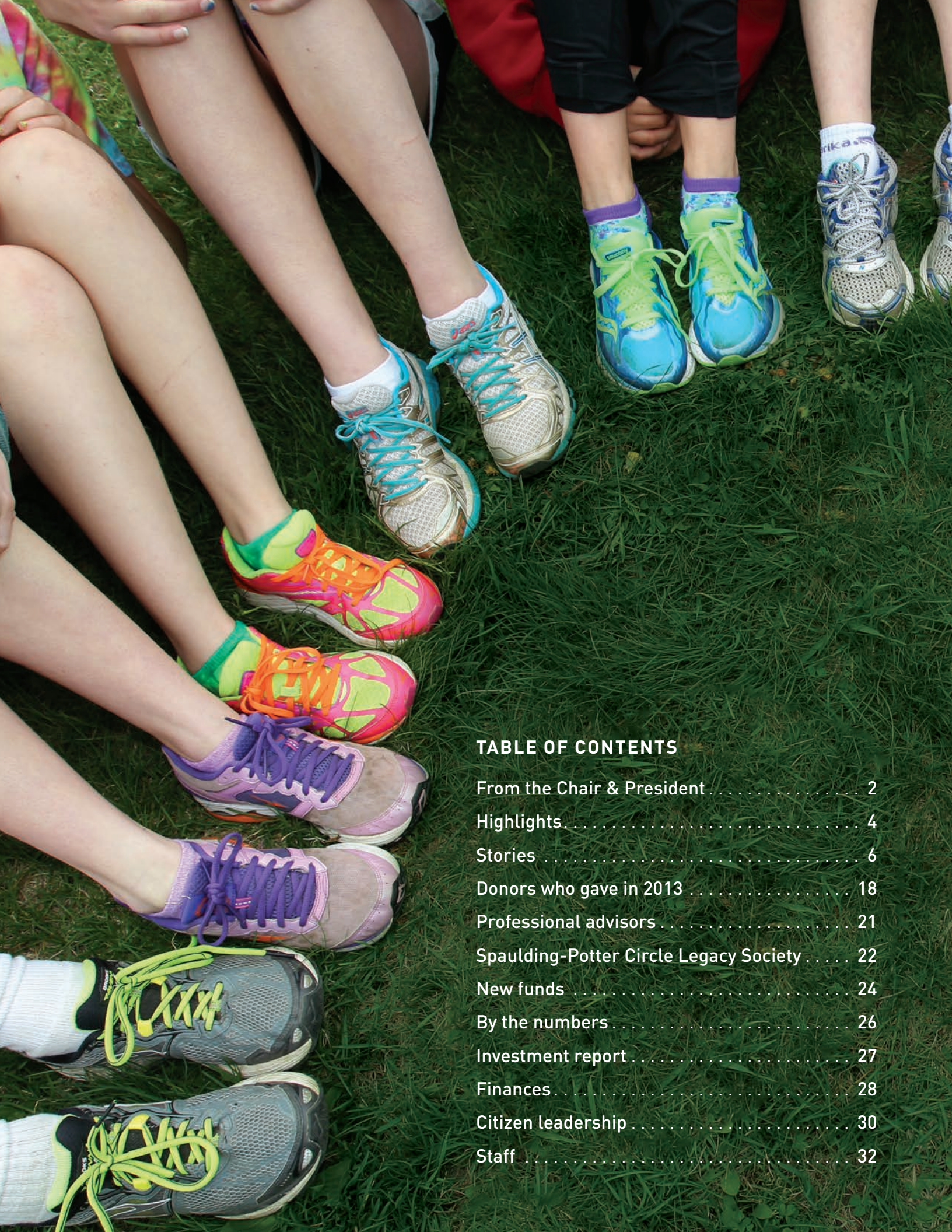


TABLE OF CONTENTS

From the Chair & President	2
Highlights	4
Stories	6
Donors who gave in 2013	18
Professional advisors	21
Spaulding-Potter Circle Legacy Society	22
New funds	24
By the numbers	26
Investment report	27
Finances	28
Citizen leadership	30
Staff	32

OUR MISSION

**We seek to strengthen communities
and inspire greater giving by:**

Investing charitable assets
for today and tomorrow

Connecting donors to effective
organizations, ideas and people

Leading and collaborating on
important public issues



GREATER GIVING. STRONGER COMMUNITIES. WHICH COMES FIRST?

With our Foundation community, there's no right answer to that question. Smart donors give to strengthen the places they love. Stronger places inspire more people to give back. It's a virtuous cycle, a perpetual motion philanthropy machine.

And it works.

From thousands of inspiring stories in 2013, here are a few that show the incredible generosity of our donors — and how the Foundation connects their passion and insight with effective ideas, organizations and people. From the North Country to the southern tier, in arts and the environment and economic opportunity and education and social services and civic engagement, these stories of impact and leverage bring our vision to life. We are humbled by the results in these pages because they are the cumulative work of so many Granite Staters — donors, board members, nonprofit partners, leaders from government and business, students, activists and residents from everywhere. Thank you all.

"Most of us are fairly small potatoes when it comes to philanthropy," John Swope says on page 16. "But when you put a lot of us together, we can make a difference."

Exactly.

Onward,

A handwritten signature in black ink, appearing to read "Eric Herr".

Eric Herr
Chair, Board of Directors

A handwritten signature in black ink, appearing to read "Richard Ober".

Richard Ober
President & CEO

2013 HIGHLIGHTS

A small sampling of accomplishments made possible by our Foundation community.



INVESTING IN KIDS, SUPPORTING BUSINESS DEVELOPMENT

Children's lives and the North Country's economic prospects have been improved thanks to nearly \$10 million in strategic grants by the Neil and Louise Tillotson Fund. The fund's 5-year targeted investment in Early Childhood Development and Entrepreneurship and Business Development began in 2009.

Pictured: Students at the White Mountains Community College Early Childhood Development Center.

PREVENTING SUBSTANCE USE DISORDERS

As part of its 10-year, \$12 million investment in preventing substance use disorders, the New Hampshire Charitable Foundation made 25 grants in 2013 totaling \$1.7 million. About \$1.2 million of those grants funded prevention efforts, the rest supported policy and advocacy work. Grants included \$241,000 to the Life of an Athlete program and \$186,000 to the Partnership for a Drug-Free NH, which has launched a new statewide media awareness campaign.



BUILDING A COMMITTED VOLUNTEER FORCE

The High Impact Volunteer Engagement Program, a partnership between the Foundation and the NH Center for Nonprofits, gave 10 nonprofit organizations the opportunity to spend a year learning to recruit, collaborate with and provide training for deeply committed volunteers. Participating organizations included: the Bhutanes Community of NH, Canterbury Shaker Village, Families in Transition, The Front Door Agency, Home Health & Hospice Care (Nashua), NH Citizens Alliance, RESPONSE to Sexual & Domestic Violence, The River Center, Symphony NH and WISE.

Pictured: Chelsea Williams of WISE.



SPREADING ENTREPRENEURIAL VISION

The Entrepreneurs Foundation of New Hampshire, the inspiration behind the "pitch camp" at the Foundation's 2013 Annual Meeting, grew to nearly 100 members in 2013; made \$20,000 grants to the Mount Washington Observatory and Girls, Inc.; and three EFNH members established donor advised funds at the Foundation.

\$602,399,488

TOTAL ASSETS

\$51,331,692

TOTAL CONTRIBUTIONS

\$32,285,553

TOTAL GRANTS, SCHOLARSHIPS AND PROGRAM INITIATIVES

FOUNDATION AND STAFF HONORED

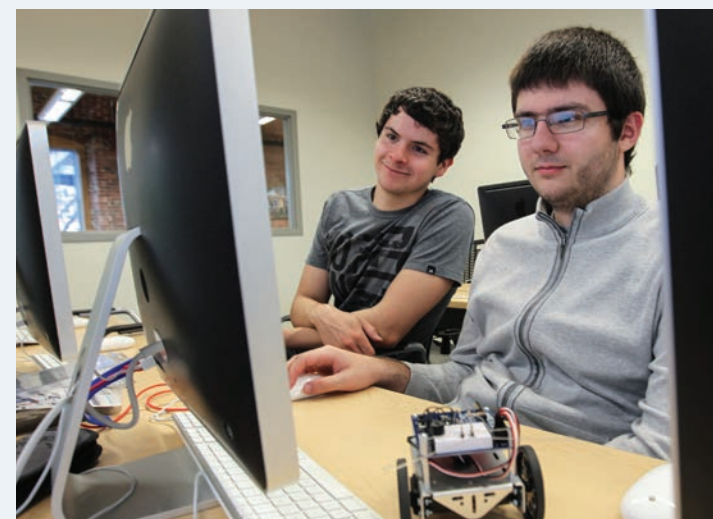
The Foundation was presented with the 2013 New Hampshire Advantage Award by the Business and Industry Association of New Hampshire. This award honors businesses, organizations and projects that enhance New Hampshire's special character and quality of life.

Michael Wilson, the Foundation's vice president for finance and CFO, was named a 2013 Financial Executive of the Year by New Hampshire Business Review.

The Foundation's scholarship program was honored with the New England Board of Higher Education 2013 Robert J. McKenna Award for Program Achievement.

STEWARDSHIP OUR RESOURCES

The Foundation's main investment portfolio, the Combined Investment Fund, gained 15.5 percent in 2013. Most risk assets ended 2013 on a high note, with US equities leading the way. The investment portfolio has generated an annualized return of 11.0 percent over the past 5 years, exceeding our long-term investment return target of 8.0 percent. (Please see full report on page 27.)



SHAPING A STEM WORKFORCE

In response to the state's changing workforce needs, the Foundation launched its Smarter Pathways initiative, committing to increase science, technology, engineering and mathematics scholarships to \$500,000 each year for the next three years. With the support of our donors, the Foundation exceeded that goal in 2013 with awards totaling \$695,000 to nearly 300 STEM students.

Pictured: Local high school students at the STEM Discovery Lab at UNH Manchester.



AT THE LOCAL WORKS MARKETPLACE IN BETHLEHEM, NH, WREN ENTREPRENEURS FIND A MARKET FOR THEIR PRODUCTS. L TO R, JEANETTE FOURNIER (NATURE'S WAY STUDIO), TINAH WHITCOMB (TINAH'S SWEET THINGS), BILL CHURCH (WHITE MOUNTAIN SCIENCE, INC.) AND MAGDALENA RANDALL (POLISH PRINCESS BAKERY) WITH WREN EXECUTIVE DIRECTOR MARILINNE COOPER.



The Neil and Louise Tillotson Fund was established in 2006 "to serve as a catalyst for the region to move toward sustainable community and economic development." The fund, which focuses on Coös County and surrounding communities in the United States and Canada, makes distributions exceeding \$3 million annually. It is one of the largest permanent rural philanthropies in the country.

SPURRING NORTH COUNTRY ECONOMIC GROWTH

For 20 years, the entrepreneurial, sleeves-rolled-up women of the Women's Rural Entrepreneurial Network have helped people in the North Country become economically self-sufficient.

With networking, classes on business development and marketing, grants for business needs, computer access, incubator office space — and two retail locations for local products — the organization helps launch and strengthen small businesses.

WREN, headquartered in Bethlehem, has grown from a 12-person pilot program to an organization with 1,100 members. The New Hampshire Charitable Foundation has long provided WREN with operating support. Executive Director Marilinne Cooper said that support is critical because "it can be used as needed, in the places where it's needed."

Now, with help from the Neil and Louise Tillotson Fund, WREN has gone around the mountain to Berlin.


The recent grant allowed WREN to hire Laura Jamison to expand services to Berlin. WREN started the Local Works Farmers' Market in that city — and the market quickly became one of the state's largest.

Magdalena Randall sells her European-style breads there, and plans to open a bakery in Lancaster.

"Opening the farmers' market in Berlin was a big thing because it was a community that really needed sources of fresh food," Randall said, "and for little vendors like me, to have a place to sell is very important."

WREN offers classes, tech tutoring and Jamison is working on the concept of a "Makerspace" for Berlin — a community work space with shared tools.

"WREN in Bethlehem turned an otherwise depressed Main Street into something energetic and vibrant," Jamison said. "I think we have accomplished the same thing here in Berlin: the vibrant farmers' market in the summer changes how we see ourselves."

A photograph of John Neely, a man with dark hair wearing a black and white checkered button-down shirt, standing outdoors. He is leaning on a large grey rock on the left side of the frame. In the background, there is a large white church with a prominent steeple, surrounded by green trees and a paved road. The sky is blue with some clouds.

JOHN NEELY OF LEXINGTON, MA, AND CHAIR OF THE PUTNAM FOUNDATION'S ENVIRONMENTAL COMMITTEE, ON THE TOWN GREEN IN TEMPLE, NH.

“The philanthropy that we do, and that other like-minded people do, IS VITAL. Without it, the movement would be MUCH SLOWER.”

—John Neely

THE PUTNAM FAMILY: PHILANTHROPY FOR THE PLANET

For generations, the Putnam family's philanthropy has strengthened New Hampshire communities. The Putnams have invested in the arts, education, in historic preservation.

As the family has grown, and spread from the Monadnock region, so have interests and passions — but the family's generous nature

remains unchanged.

In 2008, the extended family decided to devote significant resources to environmental issues — and, specifically, climate change.

“As a family, we see that as a huge challenge and want to make a difference,” said John Neely, who is four generations removed from Markem

Corporation founder F.A. Putnam and chair of the Putnam Foundation's Environmental Focus Committee.

The Putnams have — through donor advised funds at the Charitable Foundation and their family foundation — contributed to environmental organizations and projects from New Hampshire to Harlem

to Nepal. The Charitable Foundation helps to inform the family's grant-making.

Local grantees include the New England Grassroots Environment Fund, which makes small grants and provides training to grassroots groups working on environmental issues. In New Hampshire, NEGEF has been supporting local energy committees

and environmental groups that are helping municipalities and schools reduce energy use.

“The results of NEGEF's work speak for themselves,” Neely said. “Small direct grants result in fast, visible impact.” NEGEF provided technical assistance as the Town of Temple worked to retrofit town buildings — including a retrofit of the town's Municipal Building which

resulted in an approximate 80 percent reduction in use of heating fuel.

Neely believes that philanthropy has a significant role to play in tackling environmental problems.

“The philanthropy that we do, and that other like-minded people do, is vital,” Neely said. “Without it, the movement would be much slower.”

DR. SANDY ROSE, DIRECTOR OF BEHAVIORAL HEALTH AT GOODWIN COMMUNITY HEALTH IN SOMERSWORTH, NH, SAYS THAT ASKING THE RIGHT QUESTIONS WILL HELP PREVENT SUBSTANCE USE DISORDERS.



The Oliver J. and Dorothy Penniman Hubbard New Futures Fund makes possible the New Hampshire Charitable Foundation's 10-year, \$12 million investment in preventing substance use disorders. Oliver Hubbard, a chicken farmer in Walpole, invested an original total of \$35 million with the Foundation to help prevent substance use disorders. His investment grew to over \$48 million, and has leveraged tens of millions more. Hubbard's generosity continues to change lives.

A PROVEN APPROACH THAT CHANGES LIVES

The patient had come in for a routine visit.

She was asked a series of routine, clinical questions:

How often do you have a drink containing alcohol? ... During the past year, how often have you found that you were not able to stop drinking once you started? ...

She noted that she drank more than a liter of vodka every two days.

Before the woman (not pictured in photo) left the building, she had talked with psychologist Dr. Sandy Rose, and the next day had an appointment with a licensed drug and alcohol counselor.

The questions the woman was asked that day at Goodwin Community Health were part of a protocol known as "SBIRT" (screening, brief intervention and referral to treatment). Goodwin — with support from the New Hampshire Charitable Foundation's Oliver J. and Dorothy Penniman Hubbard New Futures Fund — has piloted SBIRT for patients 18 and older.

"SBIRT changes lives," Rose said. "By asking the right questions, in the right way, we accomplish three things: we show we care about our patients' substance use, we tell them it is no different than other health behaviors, and we pave the way for creating new habits and attitudes that will last a lifetime."

The successful pilot caught the attention of the Conrad N. Hilton Foundation, which made a \$2.25 million grant to the Charitable Foundation to implement SBIRT across New Hampshire to screen youth and young adults.

A projected 10,000 young people will be screened by 2017.

Early detection is critical: Most adults with substance use disorders began problem use as young people. SBIRT will help adolescents and young adults identify — and avoid — behaviors that could lead to a lifetime of disease.



JENNY WILLIAMS (FAR RIGHT) AND MEMBERS OF THE CROSS-COUNTRY TEAM AT THE INDIAN RIVER SCHOOL IN CANAAN, NH.

JENNY WILLIAMS AND THE CHILDREN'S FUND: BELIEVING IN EVERY KID

Jenny Williams loves to run.

And, through the Children's Fund of the Upper Valley, she is getting kids running. Research on childhood obesity and the effect of exercise on brain development show that she's on the right track.

And, she said, "I have experienced the

huge boost to self-esteem that running can provide."

Williams launched a cross-country team for the Indian River School in Canaan in collaboration with Dartmouth-Hitchcock's Healthy Eating, Active Living program. She secured Olympic-caliber coaches,

provided funding through the Children's Fund, got new uniforms donated. She established the "Sneaker Fund" for kids who couldn't afford running shoes.

Williams started the Children's Fund in 2006 with general partner David Leatherwood of Norwich Partners, a

hotel development company; they have since granted more than \$1 million to organizations that support kids and families — from the Children's Hospital at Dartmouth to the Children's Literacy Foundation.

"If you can help a kid who is faced with family and socioeconomic challenges when he or she is young, it can have a

much greater impact," Williams said, rather than trying to solve problems that may develop later in life.

Williams and Leatherwood elected to operate the fund as a donor advised fund at the New Hampshire Charitable Foundation, tapping into the Foundation's knowledge and relationships to guide their work.

And, she laughed, "I would much rather be coaching than doing that accounting."

And Williams will keep the kids running.

"It's about empowerment," she said. "To help them understand that they're good at something, that they can set a goal and accomplish it."

CHEMICAL ENGINEERING

HIGH-TECHNOLOGY SCHOLARSHIP HELPS KEEP NEW HAMPSHIRE'S BRIGHTEST IN-STATE

New Hampshire employers need more workers trained in the science, technology, engineering and mathematics fields. The future of New Hampshire's economy could depend on it.

The Fred Kocher Scholarship of the New Hampshire High Technology Council is helping give students the boost they need to study in those disciplines — and stay in New Hampshire.

"The market for STEM jobs is growing 7 percent faster than the job market," said Kocher, a former president and current trustee of the council. "The demand is getting higher and higher."

The \$2,000 scholarships, administered by the New Hampshire Charitable Foundation, are renewable annually and matched by schools in the University and Community College Systems of New Hampshire.

For Sachi Nagada, a chemical engineering major at the University of New Hampshire, the scholarship covered the balance of her tuition.

"It's a big chunk of money that I don't have to provide for, so I can concentrate on my studies," said Nagada.

The scholarship is open to employees of council member companies and their dependents.

Council board member Matt Pierson said it made sense to partner with the Foundation to administer the scholarship and choose recipients.

"The Foundation is so in tune to what's going on in the world of higher education and scholarships," Pierson said.

The council encourages the students to stay in New Hampshire to work.

"To maintain the economic health of New Hampshire, we need to have people coming in to these great, high-paying jobs," Pierson said.

Nagada's dream is to work in bioengineering, researching treatment for degenerative eyesight.

And, she said, "My goal is to get a job in New Hampshire to start my career."



SACHI NAGADA,
UNH CLASS OF 2015
CHEMICAL ENGINEERING,
WITH MATT PIERSON (L)
AND FRED KOCHER (R) OF
THE NEW HAMPSHIRE HIGH
TECHNOLOGY COUNCIL IN
KINGSBURY HALL AT UNH
IN DURHAM, NH.

A photograph of John Swope, an older man with a white mustache and glasses, wearing a blue and white checkered shirt and khaki pants. He is sitting in a theater, leaning forward with his hands clasped. The theater has wooden seats and a stage in the background with ornate lighting fixtures.

“Most of us are fairly
SMALL POTATOES
when it comes to
philanthropy, but when you
put a lot of us together,
**WE CAN MAKE A
DIFFERENCE.**

—John Swope

JOHN SWOPE, A LONGTIME SUPPORTER OF THE CAPITOL CENTER FOR THE ARTS, IN THE CENTER'S CHUBB THEATRE IN CONCORD, NH. THE CENTER'S ATRIUM IS NAMED IN HONOR OF JOHN AND MARJORY SWOPE.

JOHN SWOPE: SUPPORTING THE ARTS, BUILDING COMMUNITY

When John and Marjory Swope moved to Concord in 1963, Concord was a pretty sleepy state capital.

But Swope was delighted to discover, shortly after arriving, that the Cleveland Symphony Orchestra was playing in town. That became a boasting point to out-of-town visitors.

Swope has since become a mainstay of New Hampshire arts and cultural institutions.

Swope holds a donor advised fund at the New Hampshire Charitable Foundation, through which he supports organizations including the Capitol Center for the Arts and the Currier Museum.

“The arts bring a community together — from all economic levels and from all religious denominations,” Swope said, “I think it goes a long way to making a good community.”

When Swope was president of Chubb Life, the company became known for its support of the arts. Swope co-founded the New Hampshire

Business Committee for the Arts, was interim CEO of New Hampshire Public Television and PBS, and has served on many nonprofit boards, including the Foundation’s Capital Region Advisory Board.

The Foundation, he said, provides efficient and effective vehicles for giving; and a breadth and depth of

expertise about the nonprofit and funding landscapes and the pressing issues facing New Hampshire.

He has encouraged people to become involved in the Foundation “who were involved in the community, but hadn’t thought of themselves as philanthropists.”

Swope was active in the community effort to refurbish the Capitol Center, which helped revitalize Concord’s South Main Street.

“Most of us are fairly small potatoes when it comes to philanthropy,” Swope said, “but when you put a lot of us together, we can make a difference.”

These generous donors are building stronger communities. We are deeply grateful to each and every one of them.

Anonymous (26)
Ashley Abdo
MaryBeth Abdo
Friends of Abenaki, Inc.
Employees of AGNE & Vista Foods
John Ahlgren & Bess Palmisciano
Arthur H. & Gertrude L. Ainslie Memorial Trust
Stephen R. Alie
Mical Allopenna
Susan W. Almy
Altus Engineering, Inc.
Carolyn Anderson & Philip Ginsburg
Ansell & Anderson, PA
Ruth Tolf Ansell & Erik Tolf
Katherine F. Ash
David & Katherine Ashton
David Atkinson
Warren & Susan Ayres
Bald Peak Community Fund, Inc.
George & Harriet Baldwin
Roy & Sandra Ballentine
Ballentine Partners, LLC
James Bandler & Rebecca Holcombe
Stephen & Gail Barba
Ray & Cynthia Barrette
Maureen Barrows
Matthew P. Basiliere
James & Ellen Bassett
Bean Family Foundation
Norwin S. & Elizabeth N. Bean Foundation
Ted & Kennie Bedford
James & Susan Bee
Ray Belles & Phyllis Bennett
Peter & Emily Benson
Randy & Carolyn Benthien
Shirley A. Bentley
John & Catherine Bentwood
The Doris L. Benz Trust
Frank & Lucia Bequaert
Bill & Jeanine Berger
Peter Bergh & Janet Prince
Berwick Academy
Richard & Linda Beyer
Biogen Idec Foundation
Bradley C. Birkenfeld
Mark & Michele Bishop
Richard & Sherri Bishop
Todd & Kelly Bishop
John & Pamela Blackford
David Blair, III & Lina Hervas
Paul O. Bofinger
Boys & Girls Club of Souhegan Valley, Inc.
Brady Sullivan Properties, LLC

Stephen Bragdon & Cheryl Belair
David & Sarah Brassard
Don & Jill Brehm
Barry & Caryl Brensinger
Eleanor Briggs
Howard & Joan Brodsky
Peter F. Bross
Christopher D. Brown
Dan & Blythe Brown
David & Jerilyn Brownell
Hunter & Kirsten Brownlie
Fred & Linda Brownson
Estate of Kevin S. Burbank
Donald & Cynthia Burgess
Steven & Kathleen Burke
CAACS, LLC
Elizabeth W. Cabot
Meade Cadot & Sandy Taylor
Porter & Susan Caesar
Joan C. Camann
Stephen Camann
Kevin & Tracy Casey
Tom Casey & Sandra Phipps
Mike & Karen Cerato
Patience & Tom Chamberlin
Judith Chase Foundation
Jane Choate
William E. Christie
Mark Ciborowski
Albert & Nanci Cirone
Citizens Bank
Geoffrey E. Clark & Martha Fuller Clark
Ray & Christina Clark
Karen Clement & Richard Jordan
Hilary P. Cleveland
CMH Wealth Management, LLC
Richard & Janet Cocchiaro
David & Ellie Cochran
Rick & Jan Cohen
Susan Cohen
Coit House Foundation
Stephen Cole & Nancy Talbott
Alexander Colhoun & Selina Rossiter
Common Man Family of Restaurants
Concord Dance Academy
Concord High School Class of 1937
Connecticut River Valley Orchestra
Bea & Woolsey Conover
Conproco Corporation
Bradford & Kathleen Cook
Jim & Peggy Cook
Paul C. Cook, Jr.
Coos County Family Health Services
David & Judy Corbit

Raymond & Olga Cote
William & Katharine Cote
Dick & Barbara Couch
Theodore & Beverly Covert
Joseph & Charlotte Cox
Create, Inc.
A. Wilma Crowell Trust
Crown Point Cabinetry Corp.
Robert & Ruth Ann Cullinane
William & Denise Cunningham
Philip & Jane Currier
Kevin C. Curvelo
Estate of Kevin S. D'Amato
Michael Dambach
Christopher H. Daniell
Jillian D. D'Anna
Friends of Norma Daviault
Ronald & Norma Daviault
Nick & Jill Davidge
John & Susan Davies
Beth & J. Jefferson Davis
Quita Davis
Thomas & Dorcas Deans
Charles DeGrandpre & Marcia Makris
Rosamond & Francois Delori
Jeff & Blair Demers
Steven & Sarah Desmarais
Jesse F. Devitte
Joseph A. DiBrigida, Jr.
Estate of Melville P. Dickenson
Estate of Lois G. Roy Dickerman
Whit & Closey Dickey
The DiLuzio Family
Jay & Toni Dinkel
Discovery Communications
Christopher & Theresa Dolloff
Nancy & Richard Donahue
Estate of Margaret Drouin
Richard & Bayle Drubel
Walter & Caroline Dueger
Steven H. Duffett
Richard & Patricia Dugger
Bill & Mil Duncan
Dunkin Brands, Inc.
Jack & Patti Dunn
Gerald & Bernadette Dupont
The Richard Eaton Foundation, Inc.
Bob & Sally Edgar
Edgerton Foundation
Peter Egelston & Joanne Francis
Pauline G. Elkin
Stephen W. Ensign
Douglas & Martha Evelyn
Thomas M. Ewing
Jane Cooper Fall
Charles & Charlotte Faulkner

Philip H. Faulkner, Jr.
Lenny Feinberg
Lewis M. Feldstein
Fellowship Housing Opportunities, Inc.
Allan & Myra Ferguson
John & Diane Fernald
William & Julia Ferry
George Findell, Jr.
C. Dennis Fink
First Colebrook Bank
The Fisher Cats Foundation
Cindy Flanagan
Sarah M. Ford
Franklin Savings Bank
Anne S. Frantz
Jefferson B. Frantz
William & Arrita Frantz
Stephen & Jane Frasca
Jameson & Priscilla French
Bridget C. Freudenberger
James A. Frizzell (deceased)
Stan & Cheri Fry
Steven L. Fuchs
Val Galton
John & Laura Gargas
Brook Gassner
Gateways Community Services
Stephen & Carol Gehlbach
William & Christine Gibbons
John S. Gikas
Frank M. & Olive E. Gilman Foundation
Joseph & Doris Gionet
Susan & Sidney Girardin
Ross & Jody Gittell
Bill & Hansi Glahn
James Goldenberg & Gay Shanahan
Wayne & Laura Goldner
Eleanor M. Goldthwait
Joel & Karen Goober
Cris & Chi Chi Goodman
Raymond & Helen Goodman
Estate of Beverly S. Gordon
Scott Gormer & Marylyn Grondin
Jonathan A. Gott
David & Jean Gottesman
Persis R. Gow
James & Darlene Graczyk
Marlene M. Graf
Granite State Communications
Janet S. Grant
Graphicast, Inc.
Linda Gray & David Gotjen
Great Works Regional Land Trust
The Greenspan Foundation
Janet B. Grevstad

Patrick & Celina Griffin
Clark & Happy Griffiths
Jessica Griffiths & Timothy Wennrich
Brian R. Grodman
Allen F. Grondin Trust
Friends of Carylyn V. Grondin
Francis J. Grondin
Kevin Grondin
Kimberly Grondin & Brianna Tay
Martin Gross & Deirdre Sheerr-Gross
Daniel & Kasia Grossman
Samuel Gruenbaum
Thaddeus C. Guldbrandsen
Gupta Family Foundation
Jocelyn F. Gutchess
Thomas W. Haas
Thomas W. Haas Foundation
Daniel Habib & Elizabeth McNamara
Elizabeth & Dennis Hager
Estate of Stanley A. Hamel
Hampton Historical Society
Richard Hance & Patricia Mottolese-Hance
George Hano & Diane Crowley Hano

Lucy Hodder & Robert Thomson
John & Jean Hoffman
Romer & Deming Holleran
Paul & Anna Grace Holloway
Ralph F. Holmes
Frank & Belva Hopkins
Jim & Kathryn Hourdequin
Howard Foods Incorporated
Anne S. Howells Charitable Trust
John A. & Carol A. Hubbard
Neil & Terry Hussey
Jack R. Hutton
Hypertherm, Inc.
Peter & Teresa Imhoff
David C. Jacobs
The Jaffrey Center Village Improvement Society, Inc.
Oleonda Jameson Trust
Peter & Maureen Janelle
Harold & Betsy Janeway
Jill F. Jarvis
Judith A. Jellinek
Wendell W. Jesseman
Estate of Denise M. Johnson
Mary H. Johnson
Cordell A. Johnston
Dan & Linda Jones

David & Sandra Kochman
Gerda P. Kochman
John & Elisabeth Krantz
Michael & Ellen Kroll
Maxine W. Kumin
John Kyriazis
Dicky & Paulette Laflamme
Beverly L. LaFoley
Lakes Region Scholarship Foundation
Peter & Ann Lally
James & Tyley Lamb
Josephine A. Lamprey
John & Lelia Lamson
Drew & Carol Landry
Robert & Marcellene Landry
Shari Landry
John & Judith LaPlante
Laura's World Fund
Harold & Gerry LaValley
Phyllis E. Lavespere
Lori & Jack Law
Carola B. Lea
Chuck & Susan Leahy
Richard G. Lee
Carl & Sandra Lehner
James & Elaine Lenz

William H. Macurda Trust
Charlton & Diana MacVeagh
Maine Community Foundation
Norman & Judith Makechnie
Kelly Q. Malony
Roy & Eeva Malool
Mammoth Fire Alarms, Inc.
Glenn & Esther Mariani
Friends of Marine Docent Screened Fund
Markem-Imaje
Marlborough School District Endowment Fund
Martin-John LaFoley Foundation
Carl & Nancy Martland
Susan Martore-Baker & Steven Baker
William E. & Ann W. Marvin
Mascoma Savings Bank
James A. Masiello
Matthew P. Masiello
The Masiello Family Foundation
Simone D. Masse
Alan & Kathleen Matthews
Terry & Sandra Mayo
The McArdle Foundation
John & Catherine McDowell
Shawn & Kelly McGowan

TOTAL CONTRIBUTIONS IN 2013

\$51,331,692

TOTAL GIFTS IN 2013

1,213

Peter & Elizabeth Hansel
Stephen & Donna Hardy
Buzz & Jane Harrington
Kate & Phil Harrison
Doug & Judy Hatfield
Susan Milne Haydock
Estate of Frances M. Heald
Ned & Sally Helms
Edward & Erin Hennessey
John & Erin Hennessey
Eric & Rebecca Herr
Michael O. Hill
David Hills & Catherine McLaughlin-Hills
Friends of Hillsborough Food Pantry
Conrad N. Hilton Foundation
Hinckley, Allen & Snyder, LLP
Michael & Elisabeth Hirschfeld
Gary & Meg Hirshberg
Jeremy & Elizabeth Hitchcock
Hitchiner Manufacturing Company, Inc.

Ellyn P. Jones
Mary H. Jordan
Amy Kanyuk & Matthew Benson
Cleve Kapala & Lucia Kittredge
Evan P. Karatzas
David Karrick
Ted & Donna Karwoski
Barbara B. Kayser
Thomas B. Kayser
Keene Elm City Rotary Club
Theodore and Teresa Keith
Kyle & Leslie Keldsen
Helen L. Kelly Trust
Charles & Cynthia Kelsey
Tom & Liz Kelsey
Patsy & Skip Kendall
Gregory & Rita Kennedy
Sandra & John Kennedy
Thomas & Darlene Ketteridge
Michael & Patricia Kidder
Ken & Amy Kinder
Charles Kirschenbaum

Kirk & Judith Leoni
Andrew & Donna Lietz
George & Dominique Lightbody
Lincoln Financial Foundation, Inc.
Robert & Dawne Litterst
Little Laurel Preschool
Littleton Rotary Club
David & Rosamond Lockwood
Mark London
The Long Family Charitable Foundation
George & Westy Lovejoy
Anne R. Lovett & Stephen G. Woodsum
Charles Lovett & Susan Retz
David & Donnalee Lozeau
William & Nancy Luebbert
Fred & Millie Lyford
Lynch Family Charitable Foundation
Daniel & Barbara Lynch
David W. Lyon
Russell & Tina Lyon

Estate of Elisabeth Yates McGreal
The McIninch Foundation
Marie C. McKay
Benjamin & Amy McLaughlin
James McSharry
Terrence McSpedon
Graham & Jane Ann McSwiney
Vincent Memoli
Meredith Village Savings Bank
Marshall Merriam & Michelle Stritzinger
Merrimack County Savings Bank
Margaret Merritt & Ronald Lawler
Jed & Katie Merrow
Stephen & Amy Meyers
Sedra Michaelson & Ronald Deeter, II
Jack B. Middleton
Friends of Milford Educational Foundation
Kenneth & Linda Miller
Paul Miller, Jr. & Ella Warren Miller
Peter & Ashley Milliken

Miss New Hampshire Scholarship Program Fund, Inc.
 Kevin R. Moher
 Victor Montana
 Robert & Susan Mooney
 Daniel & Karen Moran
 Robert & Shelly Moses
 Joseph & Cheryl Mullen
 John & Anu Mullikin
 George & Nancy Mumford
 Robert Murphy & Jean Potter-Murphy
 David & Kate Murray
 Estate of Roger F. Murray, II
 Richard & Joan Nadeau
 NARAL Pro-Choice New Hampshire Foundation
 Richard & Marguery Navaroli
 Gloria J. Neary
 Network for Good
 New England Wire Technologies Corporation
 New Hampshire Ball Bearings Foundation
 New Hampshire Bar Foundation
 New Hampshire Boat Museum
 New Hampshire Farm Museum, Inc.
 New Hampshire FFA Foundation, Inc.
 New Hampshire Trust Company
 J. Bonnie Newman
 James & Lynn Normand
 Northeast Delta Dental
 Dick & Liz Ober
 George & Kristin O'Brien
 Robert Odell
 John & Diane Ogradowczyk
 Anne R. O'Keefe Trust
 Kristen Oliveri & Chris Plummer
 John Oparowski
 P.J. & Christina O'Rourke
 Kenneth & Martha Ortmann
 Mary & Russell Orton
 Friends of Oyster River Track
 Estate of John F. & Ruth C. Page
 Donald Paradis
 William & Elizabeth Peabody
 Ann H. Peters
 Mrs. Dorothy D. Peterson
 C.W. Phillips Revocable Trust
 Matt & Michelle Pierson
 Amos & Tami Pike
 Carol Pillet-Will
 Patricia Polk
 Gisela M. Polleys
 Portsmouth Poet Laureate Program
 Beverly Powell-Woodward
 Benjamin Pratt

Prime, Bucholz & Associates, Inc.
 Dan Prior & Judith Varsanyi
 Profile Bank FSB
 Property Tax Advisors, Inc.
 Trustees of the Protestant Episcopal Church in New Hampshire
 Paul & Linda Provost
 Proximity Lab, LLC
 Robert & Bethany Prunier
 John & Mary Lee Pulvermann
 Matthew & Cornelia Purcell
 David & Cindy Putnam
 James & Judith Putnam
 The Putnam Foundation
 Chris & Alison Pyott
 Alfred Quimby Fund for Town of Sandwich
 Michael J. Rafferty
 James & Laura Rauscher
 Beth Raymond
 Charles B. Reeves, Jr.
 Joseph & Venetia Reilly
 Lynda & Edward Reinish
 Theodore & Linda Renna
 John & Barbara Rice
 Melinda Richmond
 RiverMead
 Dana & Martha Robes
 Terry & Linda Robinson
 Rockywold-Deephaven Camps, Inc.
 David & Mary Lynn Roedel
 Fred & Katharine Roedel
 Rick & Linda Roesch
 John P. Rogers
 Estate of Marjorie E. Rolfe
 Rolfe & Rumford Home
 Charitable Divison of the Rotary Club of Portsmouth
 Peter & Susan Rotch
 Mary Jane Rust
 Dennis & Maureen Ryan
 Donald Salvatore & Rochelle Heit
 Richard E. & Michelle Samdperil
 J. Timothy Samway & Anne-Marie Samway
 Marilyn Sanderson & John Hettinger
 Michael & Sheila Satzow
 Arpiar Saunders & Jill Blackmer
 Caryl J. Sawtelle
 Estate of Jean E. Sawtelle
 Friends of Jean E. Sawtelle
 John & Jill Schiffman
 Bruce & Sarah Schwaegler
 Timothy G. Scott
 Seacoast Fuel, Inc.
 Leonard A. Seagren
 The Sedoric Family
 John Seidner & Jennifer Wise

Friends of James Shanahan
 Sheehan, Phinney, Bass & Green
 Robert & Claudia Shilo
 Siemon Family Charitable Trust
 Signal Communications Corporation
 Carla M. Skinder
 Catherine H. Skove
 Ann & Stephen Smith
 Mike & Jean Smith
 Gabriel & Agnes Smith Trust
 Christopher Snow
 Nick & Kara Soggu
 Joseph Solomon & Rhoda Ross
 Souhegan Cooperative High School
 Southeast Land Trust of New Hampshire
 Southern New Hampshire Antique Boat Auction, LLC
 James F. Spencer
 Robert Spiegelman & Truda Bloom
 Paul & Susan Spiess
 Friends of Squam Environmental Preservation Fund
 James & Cynthia St. Jean
 Daniel Stanton & Clara Conner
 State Employees' Association of New Hampshire, Inc.
 Nancy W. Stearns
 Bill & Sheila Steele
 Mr. & Mrs. Paul A. Stein
 Ken & Ilene Stern
 The Stettenheim Foundation
 Douglas & Angela Stone
 Arthur W. Sullivan
 C. Wilson Sullivan
 Schuyler W. Sweet
 Kurt & Elaine Swenson
 John F. Swope
 Robert Taft
 David & Martha Talbot
 Peter & Heather Tamposi
 Kay Taylor & Weyman Lundquist
 Steve Taylor
 Paul & Lori Tetreault
 Bradley & Bee Thayer
 Candace W. Thayer
 Sue & Bob Thoresen
 Neil Tillotson Trust
 Ed Tomey & Maich Gardner
 David Trueblood & Michael Flier
 Gregory & Corinna Tucker
 Two Rivers-Ottawaquechee Regional Commission
 Union Bank
 Stephen & Ellen Vail
 John & Susan Valpey
 Robert & Alice Valpey
 Ronald & Jodi Valpey
 Theodore & Katy Valpey

John & Judy Vance
 George & Sharon Vanderheiden
 Jim & Cindy Varnum
 Patricia M. Vasbinder
 Michael & Tracy Ventura
 Vermont Community Foundation
 The Gilbert Verney Foundation
 Alexander & Susanne Vogel
 Cory & Jessica Von Wallenstein
 Ben & Sandy Wagner
 Charles & Barbara Waite
 Craig W. Walsh
 Stanley & Karen Walton
 Nathan Wechsler & Company
 Jack & Pat Weeks
 John & Gail Weeks
 David Weir
 Bob & Binney Wells
 Eric & Karen Werner
 Jane Werner
 Benjamin & Ann Wheeler
 Miriam F. Wiggin
 Benjamin & Angela Wilcox
 Christopher & Ann Williams
 J. Christopher Williams
 Stan & Jenny Williams
 John & Katherine Wilson
 Michael & Carla Wilson
 Stuart & Mary Winby
 Sumner & Helen Winebaum
 Winnacunnet Dollars for Scholars, Inc.
 Richard & Frances Winneg
 Wolfeboro Area Recreation Association
 Friends of the Wolfeboro Community Bandstand
 Patrick & Jane Wood
 Thomas & Adele Woods
 James & Susan Wright
 Brad & Sue Wyman
 Gary & Sherry Young
 Kimon & Anne Zachos
 Mark & Susan Zankel

We are grateful for all gifts made to the Foundation but due to spacing constraints we only list gifts of \$250 or more.

These lists have been prepared with care. If your name has been omitted in error, please inform us immediately of the oversight in order that the record may be corrected.

Professional advisors help clients achieve their philanthropic goals. That philanthropy strengthens New Hampshire communities. The following attorneys and financial advisors referred clients to the New Hampshire Charitable Foundation in 2013.

Susan Abert, Esq.
Norton & Abert, PC
 Todd D. Allen
Mascoma Wealth Management
 Roy C. Ballentine, CLU, ChFC, CFPTM
Ballentine Partners, LLC
 Stacey Shaheen Bellabona, Esq.
Shaheen & Gordon, PA
 G. Thomas Bickford, Esq.
G. Thomas Bickford, Attorney at Law
 Quentin J. Blaine, Esq.
Blaine Law Office, PLLC
 Alexandra T. Breed, Esq.
McLane, Graf, Raulerson & Middleton, PA
 Charla M. Burchett, JD
Charla M. Burchett, PLC
 Sandra Cabrera, Esq.
Waystack Frizzell Trial Lawyers
 Mary Lou Caffrey
Bradley & Faulkner, PC
 Timothy W. Caldwell, Esq.
Caldwell Law
 Steven Cohen, Esq.
Devine Millimet & Branch
 David R. Craig, Esq.
Craig Law Office
 Thomas R. Crane, Jr., CLU
Common Ground Financial
 Anthony Delyani, Esq.
McLane, Graf, Raulerson & Middleton, PA
 Glenn J. DiBenedetto, CPA
Olbricht Storniolo Group, LLC
 Faye Kathryn Doria, CFP
Financial Guidance Associates, Inc.
 Larry Dufault, Esq.
Dufault & Dufault, PA
 Matthew J. Dungenman, CPA
Gallagher, Flynn & Company
 Deborah A. Fauver, Esq.
Cooper Cargill Chant
 Bridget C. Ferns, Esq.
Upton & Hatfield, LLP
 Peter Field
Merryfield Investment Management, Inc.
 Michael A. Fuerst, Esq.
Buckley & Zopf

Susan Otto Goodell, CFP
Otto & Associates
 David M. Gottesman, Esq.
Gottesman & Hollis, PA
 James E. Graham
Woodsville Guaranty Savings
 Daniel S. Grossman
Acorn Financial
 Joseph H. Guyton, CLU, CLTC
The Guyton Group
 Karl Heafield, CPA, MST
Baker Newman Noyes
 Richard T. Iannacone, CFP
RBC Wealth Management
 Eric W. Janson, Esq.
Janson & Koppenheffer
 Bruce R. Johnson, Esq.
Johnson & Associates
 Kenneth R. Kinder
The Kinder Financial Group
 Drew P. Landry
John G. Burk & Associates, CPAs
 Norman H. Makechnie, Esq.
Blodgett, Makechnie & Lawrence, PLLC
 Susan Martore-Baker
Cambridge Trust Company of New Hampshire
 Lee W. Mattson, Esq.
Lee Mattson, Attorney at Law
 F. Graham McSwiney, Esq.
McSwiney, Semple, Hankin-Birke & Wood, PC
 Walter P. Milne
The Telge Companies
 Christine D. Moriarty
Money Peace
 Anu R. Mullikin, Esq.
Devine Millimet & Branch
 Laurie A. Murray, CPA
Melanson Heath & Company, PC
 Joel C. Olbricht, CPA
Olbricht Storniolo Group, LLC
 Andrew Orsini
Merrill Lynch
 Christopher Paul, Esq.
McLane, Graf, Raulerson & Middleton, PA
 Alison L. Pyott
Veris Wealth Partners

James F. Raymond, Esq.
Upton & Hatfield, LLP
 Joy V. Riddell, Esq.
Robinson, Boesch, Sennott & Masse, PA
 John L. Riff, IV
John Riff Law Office
 Stephen U. Samaha, Esq.
Samaha Russell Hodgdon, PA
 Richard A. Samuels, Esq.
McLane, Graf, Raulerson & Middleton, PA
 Lowell S. Schoenfeld, Esq.
Green Schoenfeld & Kyle, LLP
 Andrea L. Sennott, Esq.
Robinson, Boesch, Sennott & Masse, PA
 Claudia J. Shilo, CPA, CFP
Ballentine Partners, LLC
 Donald H. Sienkiewicz, Esq.
Estate Preservation & Planning Law Office
 Cynthia V. Taradash
CVT Financial Planning
 Gregory M. Telge, CLU, ChFC, CFP
The Telge Companies
 Lori A. Tetreault, AAMS
Wells Fargo Advisors, LLC
 W. Michael Todd, Esq.
W. Michawl Todd Law, PLLC
 Thomas F. Torr, Esq.
Cochecho Elder Law Associates, PLLC
 Brien L. Ward, Esq.
Brien L. Ward, Attorney at Law
 Robert A. Wells, Esq.
McLane, Graf, Raulerson & Middleton, PA
 Cynthia L. Worthen, Esq.
Pierce Atwood-Portsmouth Office
 Paula K. Wyeth, CPA
Paula K. Wyeth, CPA
 Robin Young, CFP, RLP
Northstar Financial Planning, Inc.

The generous bequests of Marion Spaulding-Potter, her brother Huntley Spaulding and his wife, Harriet, were the genesis of the New Hampshire Charitable Foundation. The Spaulding-Potter Circle Legacy Society expands their legacy. The following Legacy Society donors have made plans for a future estate gift or other planned gift to the Foundation.

- | | | | |
|---|--------------------------------------|-------------------------------|---------------------------------|
| Anonymous (76) | Philip & Jane Currier | George & Ann Hackl | Jack & Gloria Law |
| Bud & Robin Abbott | Marya Danihel | Francis J. Haines, Jr. | Carola B. Lea |
| Celina Adams & Cameron Wake | Robert & Dorie Dawkins | Bill & Emily Hall | Judith I. LeMay |
| Charles L. Aiken | Thomas & Dorcas Deans | Leland & Maureen Hall | Bernard & Judith Lepine |
| Keith & Joyce Anderson | Charles H. Dennehy | Warren D. Hall, Jr. | David & Charlotte Lesser |
| Elizabeth W. Arms | Margaret W. Dewing | Scott & Kimberly Hamilton | Carl & Dorothy Lindblade |
| David L. Baker, Jr. | Closey Dickey | David & Jo Ann Hampson | Thomas & Nancy Lindsey |
| Roy & Sandra Ballentine | Theresa DiLuzio | John R. Hardie | Mary Jean Long |
| Susan Ballentine | Kevin L. Draper | George & Doris Harrington | Harold & Kristen Losey |
| Nancy J. Bassett | Timothy & Mary Ann Driscoll | Joyce Harvey | Charles Lovett & Susan Retz |
| Ted & Kennie Bedford | Walter & Caroline Dueger | Nicholas D.N. Harvey, Jr. | Kathleen Lyons |
| Peter & Cynthia Belowski | John M. Dumais | Pamela A. Harvey | Shirley Elder Lyons |
| Randy & Carolyn Benthien | BJ Eckardt | Joseph L. Healy, III | Charlton & Diana MacVeagh |
| Shirley A. Bentley | Jonathan J. Edwards | Arthur Heard | Pauline Mandravelis |
| Peter Bergh & Janet Prince | Newc & Sally Eldredge | Lloyd H. Heidgerd | Gordon K. Mann |
| Charles & Barbara Bickford | Jon & Lucia Evans | Edward A. Hennessey | Peggy P. Martin |
| John & Pamela Blackford | Roger A. Evarts | Eric & Rebecca Herr | Peter Martin & Lynn Freeman |
| Horace & Frances Blood | Maurice & Mariette Facques | Sally Hollaman | Amedeo & Isa Marvelli |
| Robert S. Blood | Philip H. Faulkner, Jr. | Thomas & Anne Hoopes | David H. & Jeanne M. Mason |
| Craig Blouin & Elizabeth Allen | Robert Fee & Lyn Seley | Diana Hopewell | Mr. & Mrs. Donald F. Mason |
| Robert F. Bossie | Lewis M. Feldstein | Robert W. Hopkins | Richard Masse & Andrea Dudley |
| Claudette Boutin | William & Julia Ferry | John A. & Carol A. Hubbard | Alan & Kathleen Matthews |
| Elaine T. Bovard | Robert G. Fillion | Priscilla P. Hurlin | Faith Mattison |
| Jeffrey & Marie Bowers | C. Dennis Fink | Bruce & Betsy Hutchings | Dale S. Mayer |
| Robert Bowman | Robert & Gretchen Fink | Peter & Virginia Irwin | Douglas H. Maynard |
| Barry & Caryl Brensinger | Elizabeth R. Fischer | Carl B. Jacobs, Sr. | Richard & Mary McAdoo |
| Richard Brewster | Cindy Flanagan | Harold & Betsy Janeway | T. J. McCartney |
| Regina Bringolf | Lisa M. Foley | Barbara P. Johnson | David & Maryann McCormack |
| Marion A. Brink | Stephen & Jane Frasca | Eric & Donna Johnson | Alexandra H. McElwaine |
| Edward & Muriel Broad | Robert & Rebecca Freeman | Margaret A. Johnson | Paul J. McGoldrick |
| Howard B. Brodsky | Jameson & Priscilla French | Russ & Grace Johnson | Mary S. McGowan |
| Mary Jo Brown | Jewell Averill Friedman | Charles P. Jones | Daniel & Georgia McGurl |
| Pat & Jack Buben | Richard Frye | Peter G. Kachavos | Peter & Jane Kitchel McLaughlin |
| George A. Carr | Nordel & Elizabeth Gagnon | John M. Kauffmann | Charles McLure |
| Paul & Patricia Casey | Val Galton | Barbara B. Kayser | Peter & Alida Millham |
| Thomas & Sally Cashel | Stephen & Carol Gehlbach | Marcia G. Kayser | Richard & Jane Minesinger |
| David & Becky Cawley | Raymond & Helen Goodman | Gary & Hope Keighley | Anne W. Morgan |
| Edith Celley | Persis R. Gow | William O. Kellogg | Benton & Frances Moyer |
| Sarah Chaffee | Marlene M. Graf | Skip & Patsy Kendall | Mary C. Mudge |
| Thomas & Patience Chamberlin | Beverly D. Grappone | Daphne A. Kenyon | Anu R. Mullikin |
| Robert W. Christie | Greg Grappone | David & Janice Kenyon | Robert J. Murphy |
| Albert & Nanci Cirone, Jr. | Linda J. Gray | Thomas & Darlene Ketteridge | Gloria J. Neary |
| Geoffrey E. Clark & Martha Fuller Clark | Janet B. Grevstad | John & Constance Kieley | Jack & Barbara Newsom |
| Bernice M. Clay | Ruth D. Griffin | Spencer & Maxine Kingsland | Sherrill S. Nixon |
| David & Ellie Cochran | Ruth K. Griffin | Mary Lou Krambeer | Carin-Ingeborg Noack |
| Bea & Woolsey Conover | Brian R. Grodman | Dennis & Sandra Krause | Kathleen V. Northrup |
| David & Judy Corbit | Martin Gross & Deirdre Sheerr-Gross | David M. Krempels | Patty O'Connor |
| Raymond & Olga Cote | Wilfred Guitar & Linda Chapin-Guitar | Ann McLane Kuster | Martin & Michelle O'Donnell |
| David R. Craig | Susan Gutchess | John Kyriazis | John Oparowski |
| Robert & Ruth Ann Cullinane | | Shari J. Landry | Henry & Pauline Parker |
| | | Richard & Lorraine Lavalliere | Mrs. Dorothy D. Peterson |

- | | |
|------------------------------|----------------------------------|
| Robert & Rose Marie Phillips | Jennifer Roedel |
| Sandra M. Phipps | Richard A. Rollins |
| Erle & Judy Pierce | Rhonda Rosand |
| Gisela M. Polleys | Alan & Patricia Rosenberg |
| Jack Potter & Eva Dunn | Jean Rosenthal |
| Peter W. Powell | Richard R. Russell |
| Benjamin Pratt | Mary Jane Rust |
| Philip Preston | Jeffrey Salloway |
| Dan Prior & Judith Varsanyi | Robert & Barbara Salvatore |
| Mark D. Prolman | David Sanderson |
| James & Judith Putnam | Caryl J. Sawtelle |
| Robert & Rosemary Putnam | John & Diane Schott |
| Chris & Alison Pyott | Alison Scott |
| Susan Raasch | Timothy G. Scott |
| John L. Randall, III | John Seidner & Jennifer Wise |
| Jim & Laura Rauscher | Joan K. Shildneck |
| Leonard F.B. Reed, Jr. | Jayne & Laura Simoes |
| Joseph B. Reilly | Katherine J. Snow |
| Marion S. Reno | Robert B. Stephenson |
| Jane P. Rice | Raymond Stineford & Helen Prince |
| Thomas & Veda Richardson | Deborah Stuart |
| Melinda Richmond | Arthur W. Sullivan |
| Caroline Cressman Riggs | Schuyler W. Sweet |
| Chandler & Eleanor Robbins | William & Jean Tallman |
| Angela D. Robinson | Skip & Peggy Tenney |
| Fred & Katharine Roedel | Paul & Lori Tetreault |

- | |
|--------------------------------|
| Robert & Susan Thoresen |
| Willard & Sara Urban |
| Stephen & Ellen Vail |
| Sharon Vartanian |
| Patricia M. Vasbinder |
| Carolyn Vinica |
| Janet Wade |
| Steven Wagner & Theresa Tanous |
| Steven & Alexandra Walker |
| Richard A. Ware |
| Carol J. Waseleski |
| David Weir |
| John B. Welch |
| Joan H. White |
| Christopher P. Williams |
| Richard & Frances Winneg |
| Lucy H. Winship |
| Douglas & Joanne Wise |
| Erich & Jane Witzel |
| E. Story Wright |
| Richard & Margaret Wright |
| Susan H. Wyman |
| Kimon & Anne Zachos |
| Val Zanchuk |

- IN MEMORIAM**
- Anonymous (3)
 - Raymond S. Burton
 - Whit Dickey
 - Margaret Drouin
 - Ann Faulkner Jacobs
 - Priscilla K. Maynard
 - Victor Montana
 - John H. Morison, Jr.
 - Mary R. Payson
 - Peter Stettenheim

Anyone who has made plans for a future estate or planned gift to the Foundation may become a member of the Spaulding-Potter Circle Legacy Society.

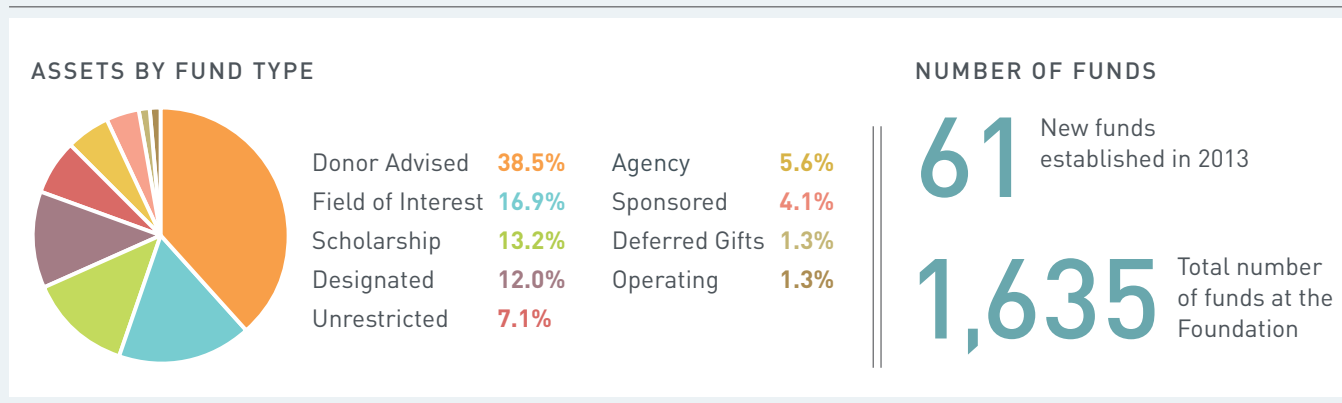
If you are interested in creating a charitable legacy through a bequest or deferred gift, contact Robin Abbott, senior gift planning advisor, at 800-464-6641 ext. 1262 or rka@nhcf.org.

THE SPAULDING-POTTER CIRCLE

30 New Spaulding-Potter Circle members in 2013

485 Total membership since the Spaulding-Potter Circle was established in 2000

Donors look to the New Hampshire Charitable Foundation to add value to their philanthropic dollars. These new funds, established in 2013, will improve lives — helping students go to college, feeding the hungry, supporting the arts, helping at-risk kids, encouraging civic engagement, protecting natural and historic resources. We celebrate the commitment and generosity of the people who created them.



Agency Funds are established by charitable organizations that want a source of long-term capital to support their mission and ongoing activities.

Joseph J. Shanley Scholarship Fund of the Portsmouth Rotary
Piscataqua Region

Friends of the Wolfeboro Community Bandstand Fund
Lakes Region

Designated Funds are established by individuals, families or businesses to support specific nonprofit organizations.

4-H Foundation of New Hampshire Inc. Designated Fund
Piscataqua Region

Nancy Carnegie Merrill Fund
Piscataqua Region

Class of 1967 Library Fund
Upper Valley Region

Josh & Nate Hardy Memorial Fund
Piscataqua Region

Haverhill Public Library of Haverhill, MA, Designated Fund
Piscataqua Region

Historical Society of Old Newbury in Newburyport, MA
Piscataqua Region

Historical Society of Seabrook, NH, Designated Fund
Piscataqua Region

CLJ Oparowski Music Support and Scholarship Fund
Manchester Region

John F. & Ruth C. Page Fund
North Country Region

Pumpkin Hill Fund
Capital Region

Seabrook Library Designated Fund of Seabrook, NH
Piscataqua Region

White Pine Fund for Mayhew Boys
Lakes Region

Donor Advised Funds are established by individuals, families or businesses who seek ongoing involvement in their giving.

Ballentine Family Charitable Fund
Lakes Region

Bouchard Family Fund
Manchester Region

Chay Fund
Upper Valley Region

Cochran Family Fund
Manchester Region

Coit House Fund
Capital Region

Common Sense Fund
Upper Valley Region

Quita Davis Fund
Upper Valley Region

Dickenson Family Fund
Upper Valley Region

Francis Fund
Piscataqua Region

Goodrich Family Fund
Monadnock Region

Stanley A. Hamel Fund
Piscataqua Region

Patti and Rick Hance Fund
Monadnock Region

Head Light Fund
Upper Valley Region

Hirshberg Family Fund
Capital Region

Hussey Family Fund
New Hampshire Charitable Foundation

Kigme Fund
North Country Region

M.J. LaFoley Foundation Fund
Lakes Region

Elaine G. & James E. Lenz Family Fund
Upper Valley Region

Masiello Family Fund
New Hampshire Charitable Foundation

Moonlight Diamond Fund
Upper Valley Region

Odell Family Fund
Upper Valley Region

Melinda Richmond Fund
North Country Region

Joseph G. & Jean E. Sawtelle Fund
Piscataqua Region

Texas Solution Fund
Upper Valley Region

Westmeadow Fund
North Country Region

Bruce & Mary Lou Wilson Family Fund
Manchester Region

Wyman Family Fund
North Country Region

Field of Interest Funds are established by individuals, families or businesses who want to target their charitable gift to address needs in a specific area of interest.

Edmond & Margaret Drouin Charitable Fund
Manchester Region

Heather's Angel Fund
North Country Region

Anne R. O'Keefe Fund for the Elderly
North Country Region

Scholarship Funds are established by individuals, families or businesses who would like to help students realize their educational goals.

J. Wilfred Anctil Scholarship Fund
New Hampshire Charitable Foundation

Crystal Lake Scholarship Fund
North Country Region

James A. Frizzell, M.D., Scholarship Fund
New Hampshire Charitable Foundation

Carylyn V. Grondin Memorial Nursing Scholarship Fund
Piscataqua Region

Stanley A. Hamel Traveling Fellowships
Piscataqua Region

Masiello Family Scholarship Fund
New Hampshire Charitable Foundation

Victor B. Montana Scholarship Fund
Capital Region

Anne R. O'Keefe Scholarship Fund
North Country Region

Round the Mountain Scholarship Fund
Monadnock Region

Leon R. Van Stone Educational Fund for Littleton High School
North Country Region

Robert "Eli" Whitney Scholarship Fund
Capital Region

Sponsored Funds are established by commissions and other groups of individuals that have asked the Foundation to act as a fiscal agent on a particular issue of public interest.

STEM Leadership Fund
New Hampshire Charitable Foundation

This fund listing will not match the total number of new funds established in 2013 as we do not list anonymous funds and deferred gifts.

NEW HAMPSHIRE CHARITABLE FOUNDATION || 2013

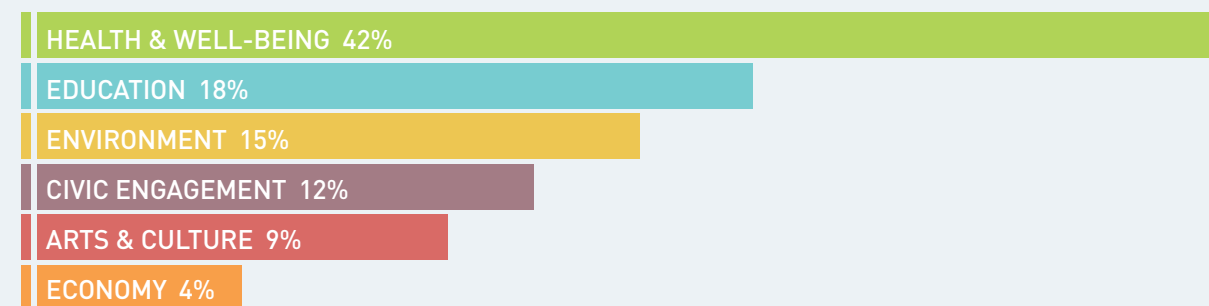
\$602,399,488 Total assets

\$51,331,692 Total contributions | **61** New funds established | **\$32,285,553** Total grants, scholarships and program initiatives

GRANTS DISTRIBUTION

3,283 Grants to nonprofit organizations | **\$26,922,313** Total grants and program initiatives

GRANTS BY VISION AREA



SCHOLARSHIP DISTRIBUTION

1,727 Scholarship and loan awards | **\$5,363,240** Total scholarships

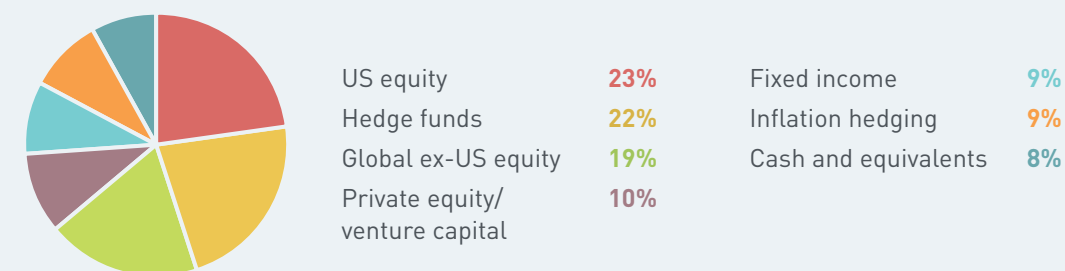
The New Hampshire Charitable Foundation is committed to serving as a prudent steward of the generous gifts entrusted to us by donors past and present. The primary goal of the Investment Committee is to achieve the best possible return on behalf of the Foundation without taking on undue risk. Secondly, the committee seeks to invest wisely to generate the most grant dollars today while simultaneously preserving resources to meet future needs. The committee is assisted in its efforts by Cambridge Associates, the Foundation’s investment consultants.

INVESTMENT PERFORMANCE TABLE

AS OF DECEMBER 31, 2013	TRAILING 1 YEAR	TRAILING 3 YEAR	TRAILING 5 YEAR
NH Charitable Foundation Combined Investment Fund	15.5	8.1	11.0
Cambridge Associates Endowment median*	14.2	8.0	11.5
Global stocks 80% (ACWI)/ Bonds 20% (BC Aggregate)	18.0	9.1	13.5

*The Cambridge Associates Endowment median consists of over 400 client academic institutions and foundations.

ASSET ALLOCATION OF THE COMBINED INVESTMENT FUND (12/31/13)



INVESTMENT COMMITTEE

James Spencer, <i>Chair</i>	Joseph Fellows	Daniel Lynch
Roy Ballentine	Laurie Gabriel	John Snow, III
Michelle Chicoine	Joel Goober	Richard Upton

For more detailed investment information, please visit our website, www.nhcf.org.

DECEMBER 31	2013	2012
ASSETS		
Cash and cash equivalents	\$34,404,300	\$10,704,386
Restricted cash	\$790,000	\$0
Investments, at fair value	\$548,025,901	\$485,404,991
Investments, held in trust	\$3,959,472	\$3,900,195
Accrued investment income	\$23,453	\$194,829
Receivable from trusts	\$2,381,112	\$2,182,569
Contributions receivable	\$1,661,818	\$308,882
Grants receivable	\$1,460,000	\$0
Notes receivable, less allowance for uncollectible amounts of \$153,230 in 2013 and \$154,453 in 2012	\$3,241,147	\$3,561,232
Assets held for sale	\$4,628,525	\$0
Other assets	\$656,975	\$641,522
Net property, plant and equipment	\$1,166,785	\$1,258,951
Total assets	\$602,399,488	\$508,157,557
LIABILITIES AND NET ASSETS		
Liabilities		
Grants payable	\$4,740,817	\$3,279,613
Income beneficiaries payable	\$1,135,894	\$1,177,627
Unearned contributions	\$3,629,018	\$2,230,310
Accounts payable and other liabilities	\$453,138	\$401,988
Funds held as agency funds	\$33,581,772	\$29,402,094
Other liabilities	\$11,435,456	\$0
Total liabilities	\$54,976,095	\$36,491,632
Net assets		
Unrestricted	\$440,401,484	\$388,178,836
Temporarily restricted	\$46,837,636	\$25,843,320
Permanently restricted	\$60,184,273	\$57,643,769
Total net assets	\$547,423,393	\$471,665,925
Total liabilities and net assets	\$602,399,488	\$508,157,557

As we go to press with this annual report, the statements of financial position and statements of activities are unaudited. The final audited statements will be posted on our website — www.nhcf.org — when available.

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	12/31/13 TOTAL	12/31/12 TOTAL
REVENUES AND INVESTMENT GAINS (LOSSES)					
Contributions	\$36,419,545	\$12,524,139	\$2,388,008	\$51,331,692	\$31,699,690
Interest and dividend income	\$3,246,603	\$694,757	\$0	\$3,941,360	\$5,959,186
Net unrealized and realized gains on investments	\$49,002,636	\$10,449,327	\$0	\$59,451,963	\$40,676,299
Change in value of split interest agreements	(\$8,084)	\$59,507	\$152,496	\$203,919	\$191,219
Other	\$64,162	\$0	\$0	\$64,162	\$67,725
Total revenues and investment gains	\$88,724,862	\$23,727,730	\$2,540,504	\$114,993,096	\$78,594,119
Net assets released resulting from satisfaction of donor restrictions and other transfers	\$2,431,549	(\$2,431,549)	\$0	\$0	\$0
Total revenues, gains and other support	\$91,156,411	\$21,296,181	\$2,540,504	\$114,993,096	\$78,594,119
EXPENSES					
Grants, scholarships and program initiatives	\$32,285,553	\$0	\$0	\$32,285,553	\$30,529,068
Administrative expenses					
Program service expenses	\$2,493,870	\$0	\$0	\$2,493,870	\$2,671,212
Management and general expenses	\$1,966,020	\$0	\$0	\$1,966,020	\$2,034,898
Fundraising expenses	\$1,308,949	\$0	\$0	\$1,308,949	\$1,263,080
Total administrative expenses	\$5,768,839	\$0	\$0	\$5,768,839	\$5,969,190
Investment management fees	\$866,884	\$193,674	\$0	\$1,060,558	\$1,003,190
Provision for uncollectible notes receivable	\$12,487	\$0	\$0	\$12,487	\$34,745
Total expenses	\$38,933,763	\$193,674	\$0	\$39,127,437	\$37,536,193
Increase in net assets before effects of discontinued operations	\$52,222,648	\$21,102,507	\$2,540,504	\$75,865,659	\$41,057,926
Loss from discontinued operations	\$0	(\$108,191)	\$0	(\$108,191)	\$0
Total increase in net assets	\$52,222,648	\$20,994,316	\$2,540,504	\$75,757,468	\$41,057,926
Net assets at beginning of year	\$388,178,836	\$25,843,320	\$57,643,769	\$471,665,925	\$430,607,999
Net assets at end of year	\$440,401,484	\$46,837,636	\$60,184,273	\$547,423,393	\$471,665,925



CITIZEN LEADERSHIP

Photo by David J. Murray, ClearEyePhoto.com

The New Hampshire Charitable Foundation is deeply rooted in the communities it serves — and in the belief that by working together, we can achieve great things. More than 100 volunteer leaders comprise the Foundation’s board of directors and eight regional advisory boards.

BOARD OF DIRECTORS

- Roy C. Ballentine, *Wolfeboro*
- Peter D. Bergh, *New Castle*, Vice Chair
- Richard W. Couch, Jr., *Hanover*, Treasurer
- Mil Duncan, *New Castle*
- Ross Gittell, *Portsmouth*
- Eric B. Herr, *Bristol*, Chair
- Donnalee Lozeau, *Nashua*
- Catherine P. McDowell, *Randolph*
- Anu R. Mullikin, *Auburn*, Secretary
- Richard Ober, *Dublin*
- Matthew W. Pierson, *Bedford*
- Joseph B. Reilly, *Bedford*
- Sherilyn B. Young, *Concord*

REGIONAL ADVISORY BOARDS

Capital

- Mark Ciborowski, *Concord*
- Raymond P. D’Amante, *Concord*
- Stephen M. Duprey, *Concord*
- Martin L. Gross, *Concord*
- Elizabeth S. Hager, *New Hampton*
- Edgar J. Helms, *Concord*
- Elisabeth B. Hirschfeld, *Concord*
- Lucy C. Hodder, *Hopkinton*
- Harold W. Janeway, *Webster*
- Amy K. Kanyuk, *Concord*
- Suzan M. Lehmann, *Concord*
- Paul M. Provost, *Concord*, Chair
- John F. Swope, *Concord*

Lakes

- Catherine Bentwood, *Plymouth*
- Richard H. Beyer, *Hopkinton*
- Porter D. Caesar, II, *Wolfeboro*, Chair
- Janet K. Cocchiaro, *Holderness*
- Beatrice K. Conover, *Holderness*
- John D.M. Davies, *Center Sandwich*
- Thad Guldbrandsen, *Plymouth*
- Beverly L. LaFoley, *Center Harbor*
- Claudia J. Shilo, *Wolfeboro*
- Nancy W. Stearns, *Wonalancet*
- Michael F. Ventura, *Penacook*
- Christopher P. Williams, *Meredith*, Vice Chair
- Patrick H. Wood, *Laconia*

Manchester

- Ruth Tolf Ansell, *Bedford*
- James C. Bee, *Bedford*
- Matthew H. Benson, *Manchester*
- Katharine M. Cote, *Manchester*, Vice Chair
- Pamela Diamantis, *Greenland*
- Christopher Dolloff, *Manchester*
- Peter Janelle, *Manchester*
- Susan Martore-Baker, *Bedford*
- Marie C. McKay, *Chichester*
- Sedra Fae Michaelson, *Bedford*
- George T. O’Brien, *Manchester*
- Mark P. Prestipino, *Bedford*, Chair
- Dennis P. Ryan, *Manchester*
- Nick Soggu, *Manchester*
- Arthur W. Sullivan, *Manchester*
- John F. Weeks, *Bedford*

Monadnock

- Stephen B. Bragdon, *Keene*
- Cynthia P. Burgess, *Sharon*
- H. Meade Cadot, Jr., *Hancock*
- Janet S. Grant, *Jaffrey*
- Richard M. Hance, *Peterborough*
- Peter Imhoff, *Dublin*
- Drew P. Landry, *Keene*
- Norman H. Makechnie, *Peterborough*
- Christina H. O’Rourke, *Peterborough*
- Mary Lee Pulvermann, *Walpole*, Vice Chair
- Linda Carlsen Renna, *Hancock*, Chair
- John A. Round, *Keene*
- Susanne Vogel, *Dublin*
- Benjamin J. Wheeler, *Jaffrey*

Nashua

- Paul Amato, *Milford*
- Elaine P. Brody, *Hudson*
- Michael G. Cerato, *Hollis*
- Steven A. Desmarais, *Amherst*
- John F. Dinkel, Jr., *Amherst*
- Jane E. Frasca, *Nashua*
- Jean C. Gottesman, *Nashua*, Chair

North Country

- Daniel S. Grossman, *Nashua*
- Mary H. Jordan, *Merrimack*
- Donna Karwoski, *Hollis*
- Terry D. Mayo, *Amherst*
- Robert Prunier, *Hollis*, Vice Chair
- C. Wilson Sullivan, *Amherst*
- David E. Tully, *Dunstable, MA*
- J. Christopher Williams, *Nashua*
- David Atkinson, *Lancaster*
- Bridget C. Freudenberger, *Colebrook*
- Fran Gardner-Smith, *Milan*
- John Hennessey, *Littleton*
- Kenneth R. Kinder, *Pike*
- Jack B. Middleton, *Freedom*
- Joanne L. Nichols, *North Woodstock*
- Alex L. Ray, *Holderness*
- John Riff, *Lancaster*
- Marilyn R. Sanderson, *Lincoln*, Chair
- Schuyler W. Sweet, *Littleton*, Vice Chair
- Ben Wilcox, *North Conway*
- Adele D. Woods, *Jefferson*

Piscataqua

- Hunter D. Brownlie, *Newmarket*
- Peter R. Egelston, *Eliot, ME*, Chair
- David M. Krempels, *Portsmouth*
- Ellen West Lovejoy, *Exeter*
- Sean Mahoney, *Portsmouth*
- Simone D. Masse, *South Berwick, ME*
- Jay McSharry, *Portsmouth*
- David J. Murray, *New Castle*
- Kenneth N. Ortman, *Rochester*
- Alison L. Pyott, *Portsmouth*, Vice Chair
- Elisabeth S.K. Robinson, *New Castle*
- Molly Hodgson Smith, *Madbury*

Upper Valley

- Nanci G. Cirone, *Lebanon*, Vice Chair
- Catherine Griffiths Harrison, *Etna*
- James W. Hourdequin, *Hanover*
- Gregory F. Kennedy, *White River Junction, VT*
- Thomas F. Ketteridge, *White River Junction, VT*
- F. Graham McSwiney, *New London*
- Kenneth E. Miller, *New London*
- Peter H. Milliken, *Norwich, VT*
- Cornelia Mahn Purcell, *Hanover*, Chair
- David S. Putnam, *Claremont*
- Carla Marie Skinder, *Meriden*
- Jennifer A. Williams, *Norwich, VT*



STAFF

**EXECUTIVE,
COMMUNICATIONS
& ADMINISTRATION**

Dereck Deblois
Eileen Jasie
Diana King
Terri McKinnon
Richard Ober
Kristen Oliveri
Jennifer Perkins

**FINANCE &
INFORMATION
SERVICES**

Rebecca Carr
Gina Gerhard
Michelle Mersereau
Aria Neukam
Danielle Pride
Donna Shaffer-Micucci
Michael Wilson

PHILANTHROPY

Robin Abbott
Jenifer Cannon
Diane Covell
Amy Fackelmann
Linda Gray
Stacie Harriman
Shari Landry
Laura Rauscher
Lynda Reinish
Monique Scharlotte

PROGRAM

Phyllis Abbey
Peter Benson
Judy Burrows
Wendy Cahill
Jean Clarke
Andrea Cotter
Gale Dean
Hilary DeAngelis
Loretta Gomes

Katie Merrow
Melinda Mosier
Kevin Peterson
Anne Phillips
Timothy Rourke
Deborah Schachter
Kirsten Scobie

OUR VISION

We envision strong, just and resilient communities where:

All residents have access to quality health care, food, housing and other **critical needs**.

Residents give back to their communities and participate meaningfully in **civic life**.

Students of all ages improve their lives through appropriate **education** and job training opportunities.

Economic opportunity is available to all.

Significant **environmental assets** are permanently protected and available for long-term public benefit.

Arts and culture organizations preserve heritage, celebrate self-expression and foster appreciation of diversity.

OUR VALUES

As a Foundation and as individuals, we are:

Committed

...to achieving results in pursuit of our vision and mission.

Collaborative

...because we are better together.

Accountable

...to the community, our constituents and each other.

Adaptive

...to change, because we take the long view.

New Hampshire Charitable Foundation

37 Pleasant Street, Concord, NH 03301

603-225-6641 800-464-6641

info@nhcf.org www.nhcf.org

© 2014 New Hampshire Charitable Foundation

Stories written by Lois Shea

Photography by Cheryl Senter unless otherwise noted

FSC BOX

♻️ Printed on 100% recycled paper made by
Monadnock Paper Mills in Bennington, NH.



Confirmed in compliance with National
Standards for US Community Foundations

