New Hampshire Charitable Foundation 2022 Grantee Perception Report

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CEP

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Key Ratings Summary

Interpreting Your Charts

Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.
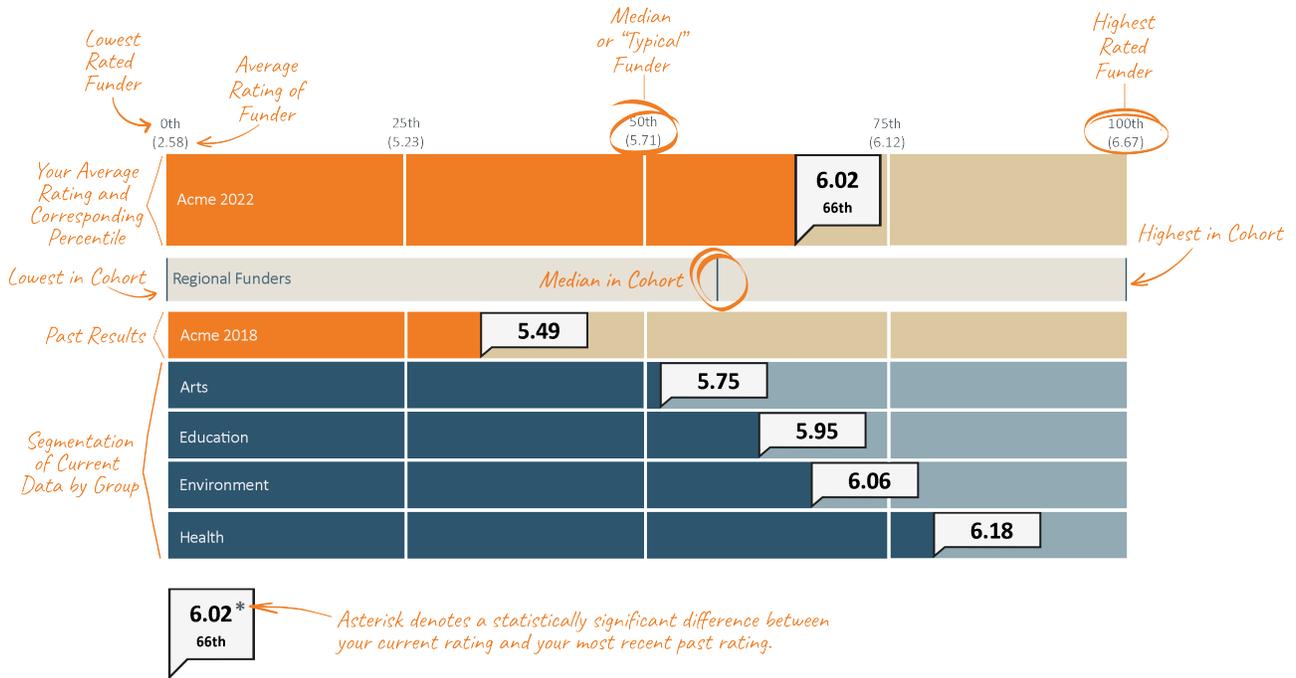
Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than eight responses.

The following chart highlights a selection of your key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.

Key Measures	Trend Data	Average Rating	Percentile Rank
Community Impact Impact on Grantees' Communities		6.25	86th Custom Cohort
Field Impact Impact on Grantees' Fields		5.95	64th Custom Cohort
Organizational Impact Impact on Grantees' Organizations		6.44	82nd Custom Cohort

Key Measures	Trend Data	Average Rating	Percentile Rank

Understanding of Contextual Factors
Understanding of the contextual factors that affect grantees' work

5.66

46th
Custom Cohort

Approachability
Comfort Approaching the Foundation

6.46

79th
Custom Cohort

Communications
Clarity of Communications

6.05

84th
Custom Cohort

Selection Process
Helpfulness of Selection Process

5.91

93rd
Custom Cohort

Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
NHCF 2022	May and June 2022	531	310	58%
NHCF 2018	September and October 2018	380	242	64%
NHCF 2014	September and October 2014	361	232	64%
NHCF 2008	February and March 2008	380	248	65%
NHCF 2004	February and March 2004	359	226	63%

Survey Year	Year of Active Grants
NHCF 2022	March 2021 - March 2022
NHCF 2018	2017 - 2018
NHCF 2014	2013 - 2014
NHCF 2008	2007-2008

Throughout this report, New Hampshire Charitable Foundation's survey results are compared to CEP's broader dataset of more than 50,000 grantees built up over more than a decade of grantee surveys of more than 350 funders. The full list of participating funders can be found at https://cep.org/gpr-participants/.

In order to protect the confidentiality of respondents, results are not shown when CEP received fewer than eight responses to a specific question.

Subgroups

In addition to showing NHCF's overall ratings, this report shows ratings segmented by Program Type. The online version of this report also shows ratings segmented by Initiative, Service Region, Respondent Gender, and Respondent Person of Color Identity (for U.S.-based grantees).

Program Type	Number of Responses
Community Grants - Express	38
Invited Grants	38
Large Community Grants	139
NH Library Technology Program	12
Tillotson Local Fund	23
Tillotson Large and Other Funds	11
Wellborn Ecology Fund	11
Multiple Grant Programs	30

Initiative	Number of Responses
Early Childhood Development	8
Education and Career	33
Environment	29
Family and Youth Supports	66

Initiative	Number of Responses
SUD	8
None	166

Service Region	Number of Responses
Capital Region	18
Lakes Region	24
Manchester Region	35
Monadnock Region	22
Nashua Region	15
North Country Region	62
Piscataqua Region	22
Upper Valley Region	57
Statewide Region	46

Respondent Gender	Number of Responses
Identifies as a Man	67
Identifies as a Woman	221

Respondent Person of Color Identity	Number of Responses
Does not identify as a Person of Color	270
Identifies as a Person of Color	11
Prefer not to say	12

Subgroup Methodology and Differences

The following page outlines the methodology used to determine the subgroups that are displayed in the report, along with any differences in grantee perceptions. Differences should be interpreted in the context of NHCF's goals and strategy.

For the questions about gender identity, survey respondents are asked to share their gender identities through a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "non-binary," "gender non-conforming," "prefer to self-identify," and "prefer not to say" - so long as that response option had at least eight respondents.

Per CEP's standard methodology, groups with fewer than 10 respondents are excluded from statistical analysis. Where possible, CEP does run trend analysis among these groups to understand if group ratings differ from the overall ratings by more than 0.3 across survey measures.

Subgroup Methodology

Program Type: Using the contact list provided by NHCF, CEP tagged grantees to the program through which they received their grant. Tillotson Large and Tillotson Other programs were combined into one group to meet CEP's threshold of eight responses. Additionally, grantees from "Other Programs" were excluded from this level of analysis.

Of note, in NHCF's last survey in 2018, grantees self-selected their grant program. It is possible that this may affect program area comparisons between 2022 and 2018.

Initiative: NHCF tagged grantees according to their grant's initiative in the contact list provided to CEP.

Service Region: Using the contact list provided by NHCF, CEP tagged grantees according to their service region. Grantees in "Outside Defined Regions" were excluded from this level of analysis.

Respondent Gender: Using data grantees provided in the survey, CEP tagged grantees based on their gender identity. Those segmented as "Identifies as a Man" selected "Man" only, and those segmented as "Identifies as a Woman" selected "Woman" only.

Respondent Person of Color Identity (US Only): Using data grantees provided in the survey, CEP tagged grantees based on their person of color identity.

Subgroup Differences

Program Type: There are no consistent, significant differences in grantee ratings according to their grant program. However, ratings from grantees in the "Tillotson Large and Other" program trend lower than NHCF's overall average on many survey measures, particularly across the theme of NHCF's understanding and field impact.

Initiative: Ratings from grantees in the Early Childhood Development (ECD) initiative trend higher than NHCF's overall average on many survey measures, and ratings from grantees in the Substance Use Disorders (SUD) initiative trend higher on most survey measures.

Ratings from grantees in the Environment initiative trend lower than NHCF's overall average on most survey measures.

Service Region: There are no consistent, significant differences in grantee ratings according to their service region.

Respondent Gender: Ratings from grantees who identify exclusively as a woman are significantly higher than those who identify exclusively as a man on many survey measures. For more information, please see the Respondent Demographics section.

Respondent Person of Color Identity (US Only): There are some significant differences in grantee ratings according to their person of color identity. There are 11 respondents who identify as a person of color. For more information, please see the Respondent Demographics section.

Comparative Cohorts

Customized Cohort

NHCF selected a set of 11 funders to create a smaller comparison group that more closely resembles NHCF in scale and scope.

Custom Cohort
Communities Foundation of Texas
Community Foundation for a greater Richmond
Hartford Foundation for Public Giving
Hawai'i Community Foundation
New Hampshire Charitable Foundation
Rhode Island Foundation
Saint Paul & Minnesota Foundation
The Boston Foundation
The Community Foundation for Greater New Haven
The Greater Cincinnati Foundation
The Pittsburgh Foundation

Standard Cohorts

CEP also included 19 standard cohorts to allow for comparisons to a variety of different types of funders.

Strategy Cohorts

Cohort Name	Count	Description
Small Grant Providers	37	Funders with median grant size of $20K or less
Large Grant Providers	99	Funders with median grant size of $200K or more
High Touch Funders	38	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Intensive Non-Monetary Assistance Providers	36	Funders that provide at least 30% of grantees with comprehensive or field-focused assistance as defined by CEP
Proactive Grantmakers	103	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	99	Funders that make at most 10% of grants by invitation only
Intermediary Funders	36	Funders that primarily regrant philanthropic dollars
International Funders	62	Funders that fund outside of their own country
European Funders	28	Funders that are headquartered in Europe

Annual Giving Cohorts

Cohort Name	Count	Description
Funders Giving Less Than $5 Million	61	Funders with annual giving of less than $5 million
Funders Giving $50 Million or More	83	Funders with annual giving of $50 million or more

Foundation Type Cohorts

Cohort Name	Count	Description
Private Foundations	163	All private foundations in the GPR dataset

Family Foundations	78	All family foundations in the GPR dataset
Community Foundations	41	All community foundations in the GPR dataset
Health Conversion Foundations	31	All health conversation foundations in the GPR dataset
Corporate Foundations	23	All corporate foundations in the GPR dataset

Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	45	Funders that are primarily based outside the United States
Recently Established Foundations	24	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	98	Funders who surveyed grantees during COVID-19 (GPR only)

Grantmaking Characteristics

Foundations make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

Median Grant Size

	0th ($3K)	25th ($40K)	50th ($100K)	75th ($234K)	100th ($3700K)

NHCF 2022 — $30K, 19th

Custom Cohort

NHCF 2018 — $15K

NHCF 2014 — $15K

NHCF 2008 — $15K

NHCF 2004 — $5K

Community Grants - Express — $10K

Invited Grants — $64K

Large Community Grants — $60K

NH Library Technology Program — $6K

Tillotson Local Fund — $20K

Tillotson Large and Other Funds — $50K

Wellborn Ecology Fund — $5K

Multiple Grant Programs — $60K
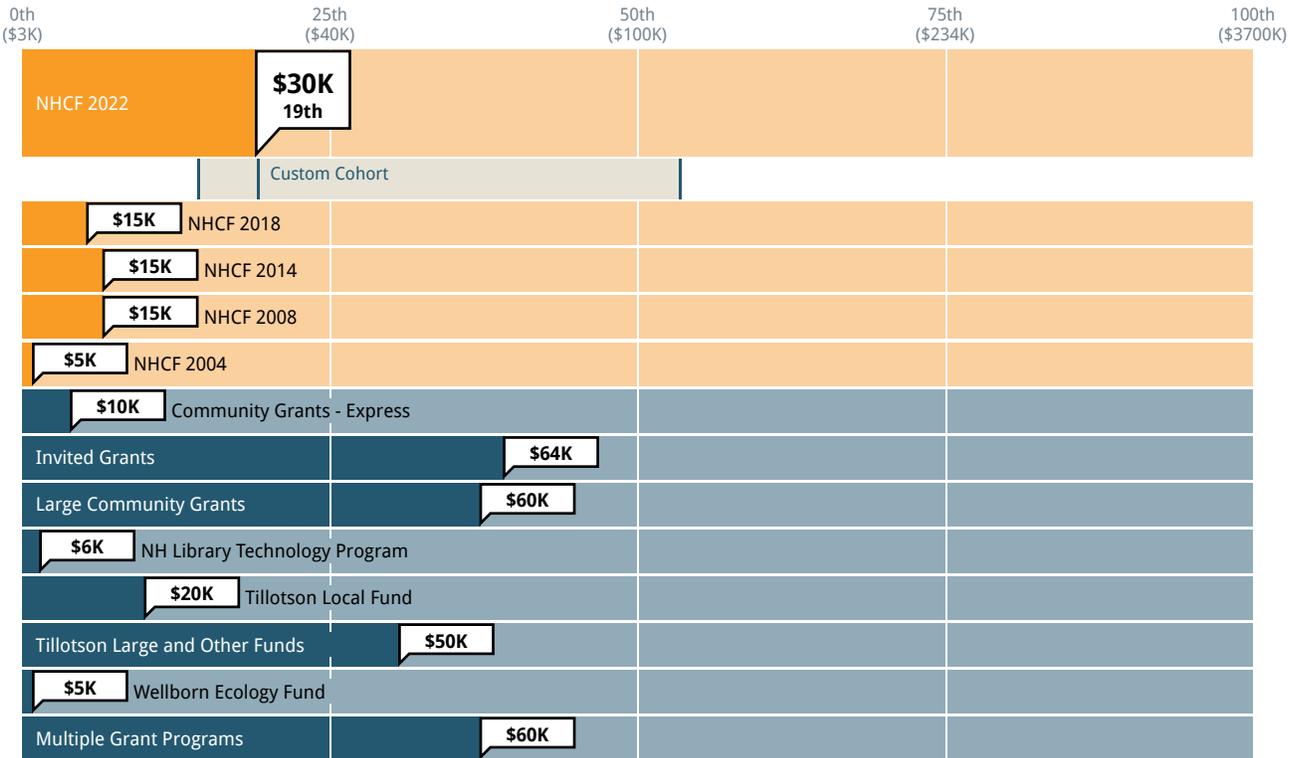
Cohort: Custom Cohort　　**Past results:** on　　**Subgroup:** Program Type

Proportion of Multi-year Grants

Proportion of grantees that report receiving grants for two years or longer

	0th (3%)	25th (32%)	50th (51%)	75th (72%)	100th (100%)

NHCF 2022	**59%*** **60th**
Custom Cohort	
NHCF 2018	**18%**
NHCF 2014	**23%**
NHCF 2008	**26%**
NHCF 2004	**18%**
Community Grants - Express	**5%**
Invited Grants	**39%**
Large Community Grants	**96%**
NH Library Technology Program	**0%**
Tillotson Local Fund	**18%**
Tillotson Large and Other Funds	**45%**
Wellborn Ecology Fund	**9%**
Multiple Grant Programs	**60%**
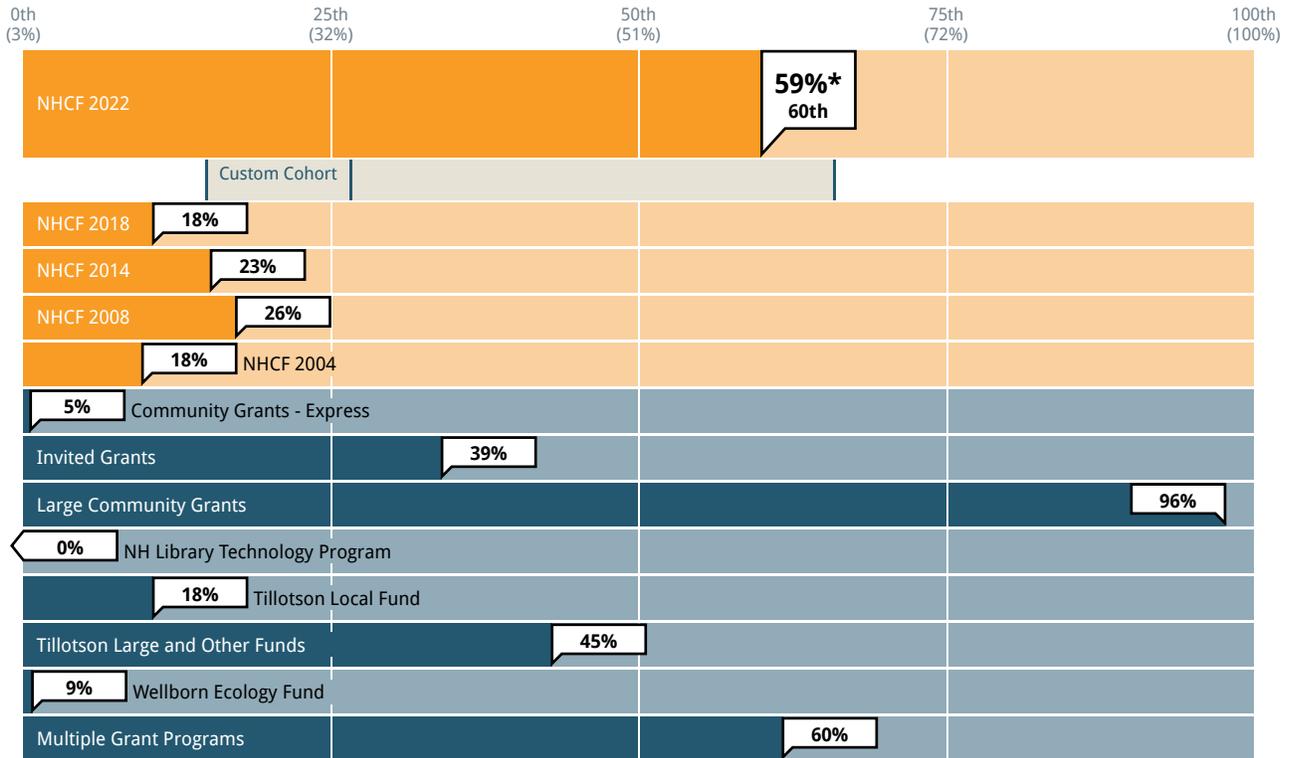
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Median Organizational Budget
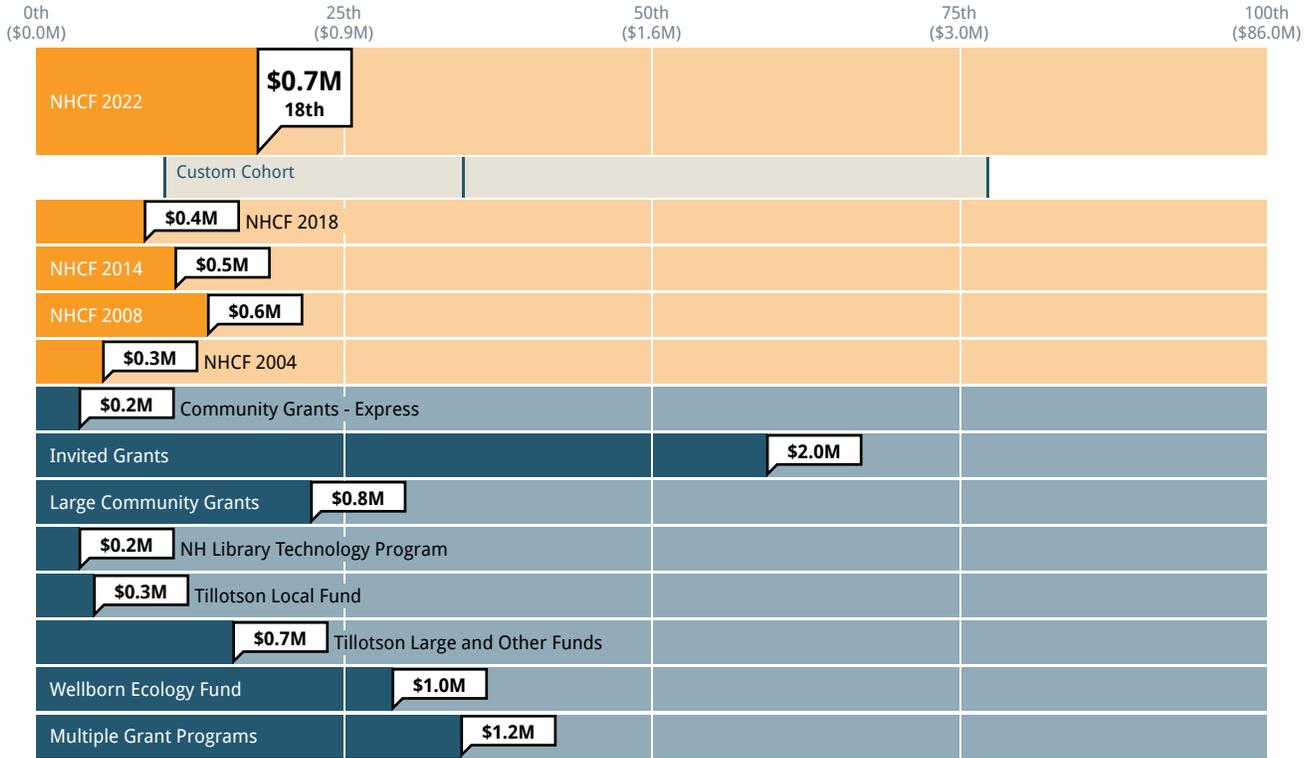
	0th ($0.0M)	25th ($0.9M)	50th ($1.6M)	75th ($3.0M)	100th ($86.0M)
NHCF 2022	**$0.7M** 18th				
Custom Cohort					
NHCF 2018	$0.4M				
NHCF 2014	$0.5M				
NHCF 2008	$0.6M				
NHCF 2004	$0.3M				
Community Grants - Express	$0.2M				
Invited Grants			$2.0M		
Large Community Grants		$0.8M			
NH Library Technology Program	$0.2M				
Tillotson Local Fund	$0.3M				
Tillotson Large and Other Funds		$0.7M			
Wellborn Ecology Fund		$1.0M			
Multiple Grant Programs		$1.2M			

Cohort: Custom Cohort **Past results:** on **Subgroup:** Program Type

Selected Cohort: Custom Cohort

Grant History	NHCF 2022	NHCF 2018	NHCF 2014	Average Funder	Custom Cohort
Percentage of first-time grants	16%	21%	16%	29%	19%

Selected Cohort: Custom Cohort

Program Staff Load	NHCF 2022	NHCF 2018	NHCF 2014	NHCF 2008	Median Funder	Custom Cohort
Dollars awarded per program full-time employee	$3.8M	$4M	$3.2M	$2.9M	$2.7M	$5.6M
Applications per program full-time employee	52	54	48	76	26	40
Active grants per program full-time employee	48	43	48	47	32	34

Proportion of Unrestricted Funding

Proportion of grantees responding 'No, this funding was not restricted to a specific use (e.g. general operating, core support)'

	0th (0%)	25th (7%)	50th (19%)	75th (40%)	100th (94%)

NHCF 2022 — **52%** / **87th**

Family Foundations

Program Type	Value
Community Grants - Express	11%
Invited Grants	32%
Large Community Grants	92%
NH Library Technology Program	0%
Tillotson Local Fund	5%
Tillotson Large and Other Funds	27%
Wellborn Ecology Fund	0%
Multiple Grant Programs	40%
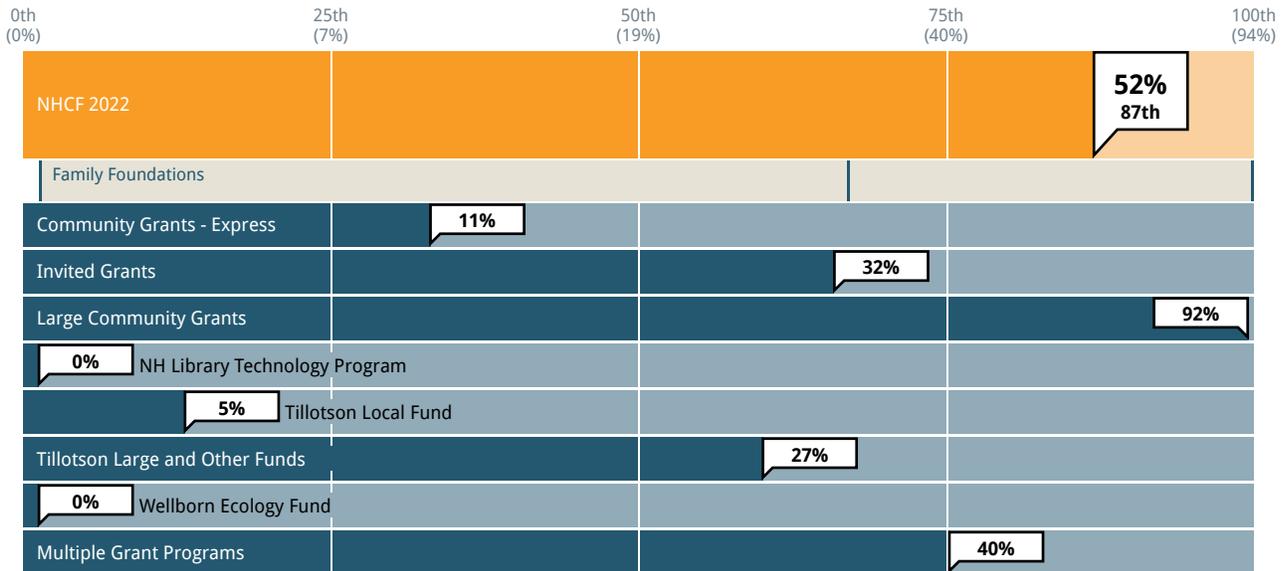
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Proportion of grantees receiving multi-year unrestricted grants

Proportion of grantees that report receiving grants for two years or longer and who report receiving general operating support funding that was not restricted to a specific use.
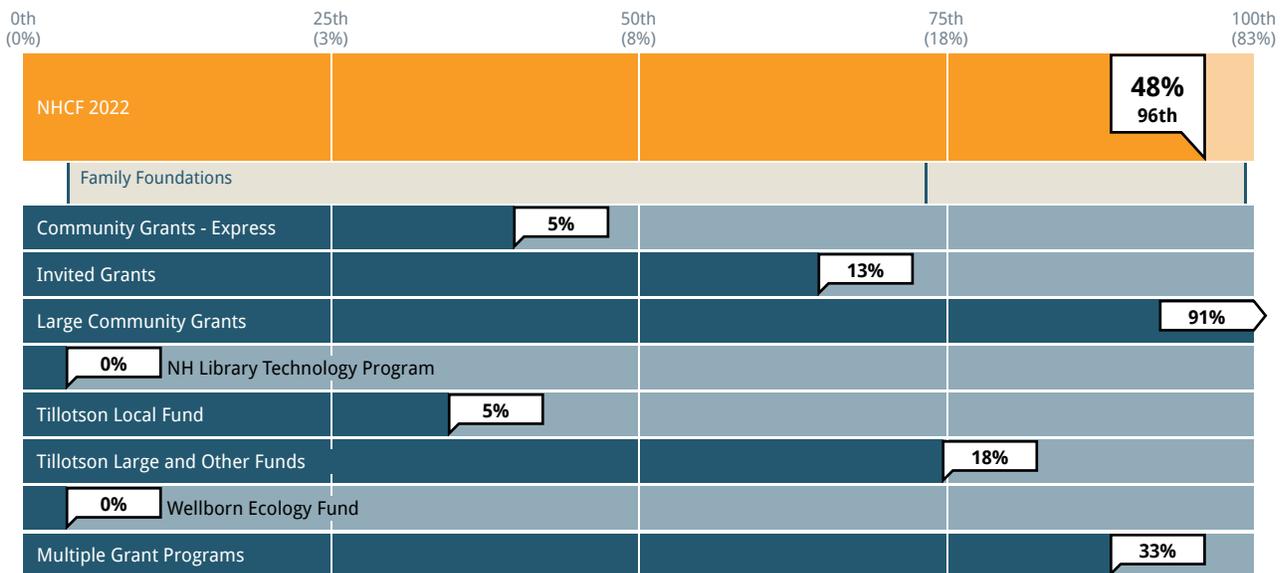
	0th (0%)	25th (3%)	50th (8%)	75th (18%)	100th (83%)

NHCF 2022 — **48%** / **96th**

Family Foundations

Program Type	Value
Community Grants - Express	5%
Invited Grants	13%
Large Community Grants	91%
NH Library Technology Program	0%
Tillotson Local Fund	5%
Tillotson Large and Other Funds	18%
Wellborn Ecology Fund	0%
Multiple Grant Programs	33%

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Impact on and Understanding of Grantees' Local Communities

Overall, how would you rate NHCF's impact on your local community?

1 = No impact   **7** = Significant positive impact
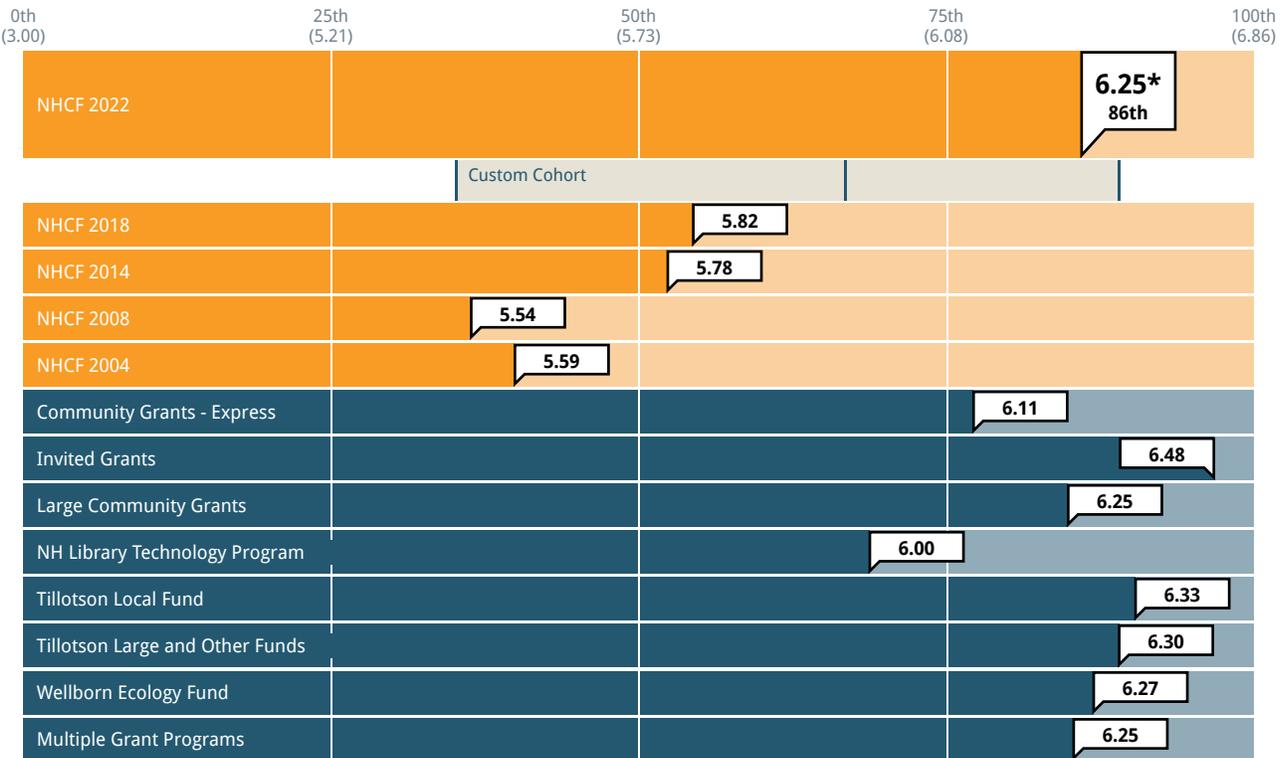
	0th (3.00)	25th (5.21)	50th (5.73)	75th (6.08)	100th (6.86)
NHCF 2022				6.25* 86th	
Custom Cohort					
NHCF 2018			5.82		
NHCF 2014			5.78		
NHCF 2008		5.54			
NHCF 2004		5.59			
Community Grants - Express				6.11	
Invited Grants				6.48	
Large Community Grants				6.25	
NH Library Technology Program			6.00		
Tillotson Local Fund				6.33	
Tillotson Large and Other Funds				6.30	
Wellborn Ecology Fund				6.27	
Multiple Grant Programs				6.25	

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

How well does NHCF understand the local community in which you work?

1 = Limited understanding of the community   **7** = Regarded as an expert in the community
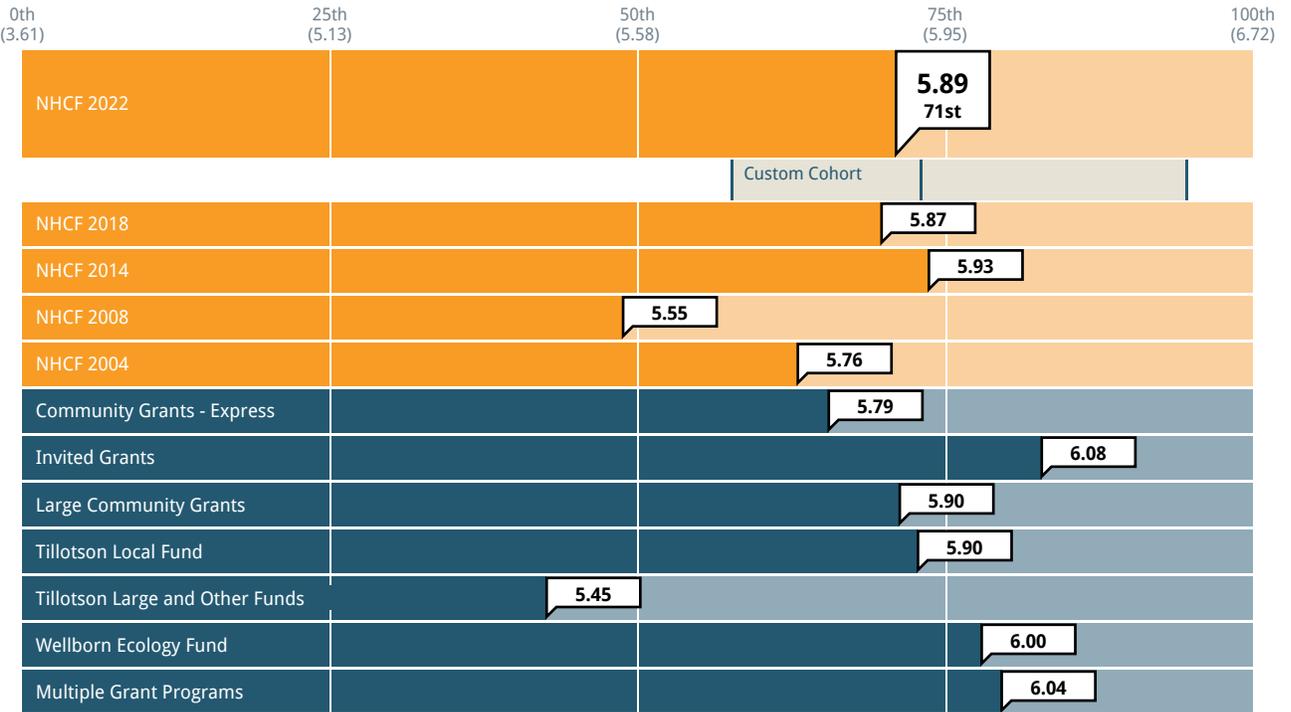
	0th (3.61)	25th (5.13)	50th (5.58)	75th (5.95)	100th (6.72)
NHCF 2022				**5.89** 71st	
				Custom Cohort	
NHCF 2018				5.87	
NHCF 2014				5.93	
NHCF 2008			5.55		
NHCF 2004			5.76		
Community Grants - Express			5.79		
Invited Grants				6.08	
Large Community Grants				5.90	
Tillotson Local Fund				5.90	
Tillotson Large and Other Funds		5.45			
Wellborn Ecology Fund				6.00	
Multiple Grant Programs				6.04	

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Impact on and Understanding of Grantees' Fields

Overall, how would you rate NHCF's impact on your field?

1 = No impact   **7** = Significant positive impact
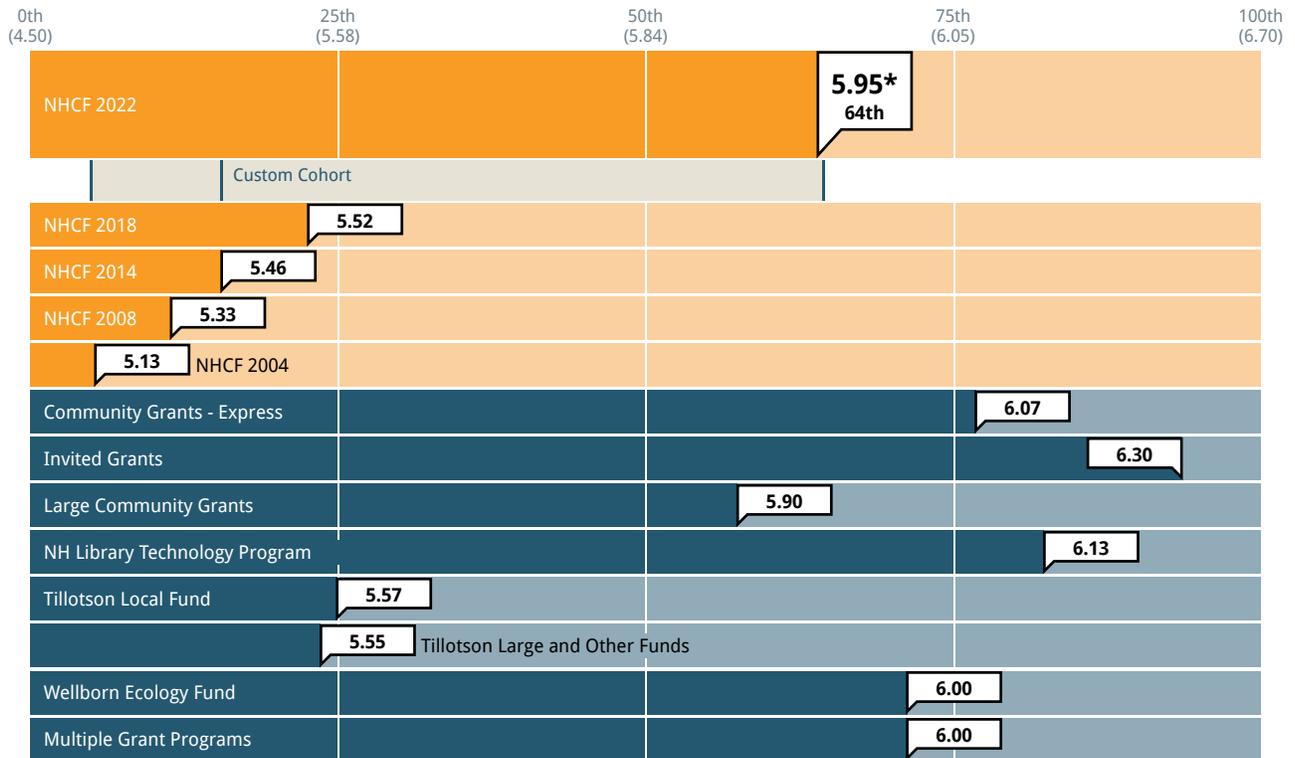
	0th (4.50)	25th (5.58)	50th (5.84)	75th (6.05)	100th (6.70)
NHCF 2022				**5.95*** **64th**	
Custom Cohort					
NHCF 2018		5.52			
NHCF 2014	5.46				
NHCF 2008	5.33				
NHCF 2004	5.13				
Community Grants - Express				6.07	
Invited Grants				6.30	
Large Community Grants			5.90		
NH Library Technology Program				6.13	
Tillotson Local Fund		5.57			
Tillotson Large and Other Funds		5.55			
Wellborn Ecology Fund			6.00		
Multiple Grant Programs			6.00		

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

How well does NHCF understand the field in which you work?

1 = Limited understanding of the field   **7** = Regarded as an expert in the field

	0th (4.66)	25th (5.47)	50th (5.72)	75th (5.97)	100th (6.63)
NHCF 2022		**5.46** 24th			
Custom Cohort					
NHCF 2018	5.26				
NHCF 2014		5.47			
NHCF 2008	5.17				
NHCF 2004	4.94				
Community Grants - Express		5.66			
Invited Grants		5.71			
Large Community Grants	5.37				
Tillotson Local Fund	4.95				
Tillotson Large and Other Funds	4.64				
Wellborn Ecology Fund			5.90		
Multiple Grant Programs			5.79		
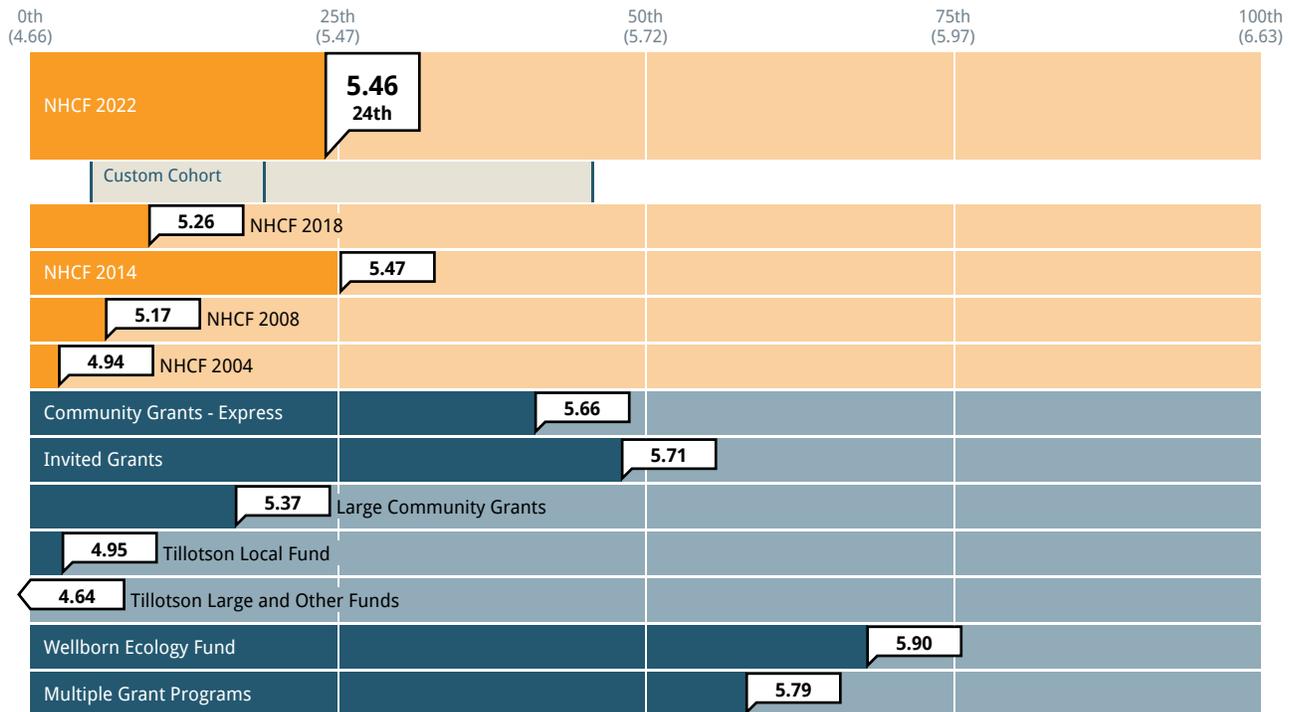
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Advancing Knowledge and Public Policy

To what extent has NHCF advanced the state of knowledge in your field?

1 = Not at all   7 = Leads the field to new thinking and practice

	0th (3.58)	25th (4.76)	50th (5.13)	75th (5.49)	100th (6.44)
NHCF 2022		**4.61** 18th			
Custom Cohort					
NHCF 2018	4.43				
NHCF 2014	4.62				
NHCF 2008	4.49				
NHCF 2004	4.11				
Community Grants - Express	4.74				
Invited Grants		5.22			
Large Community Grants	4.42				
Tillotson Local Fund	4.00				
Wellborn Ecology Fund	4.75				
Multiple Grant Programs	4.76				
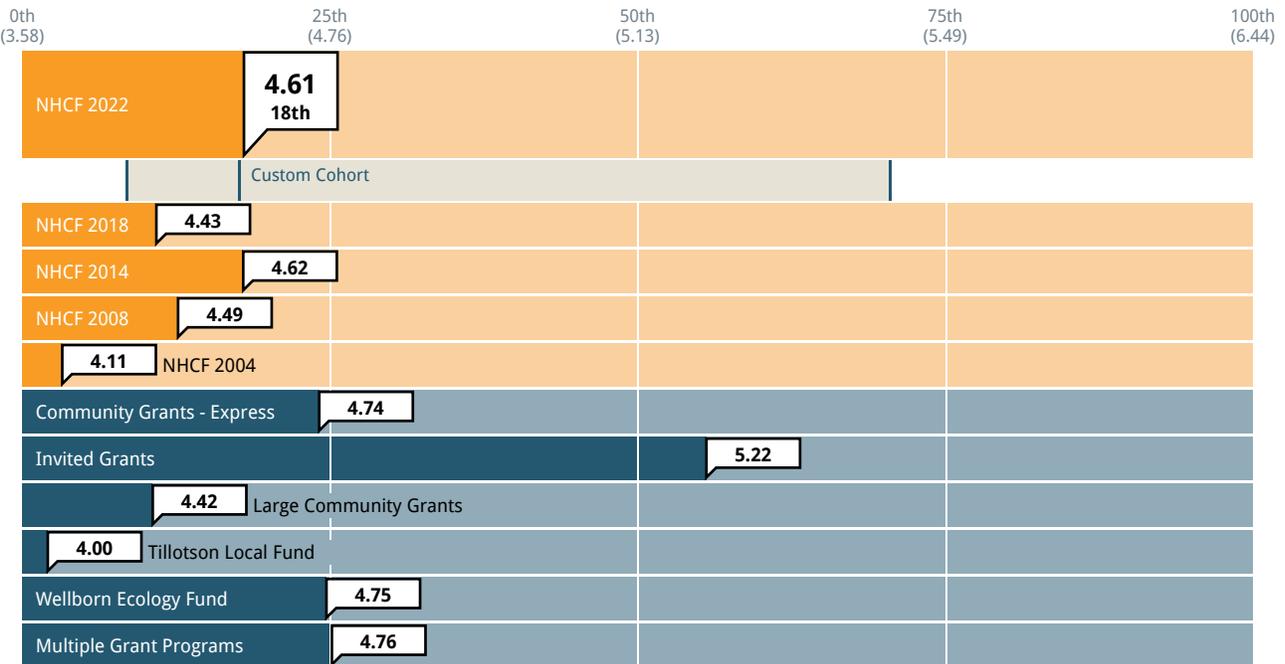
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

To what extent has NHCF affected public policy in your field?

1 = Not at all   7 = Major influence on shaping public policy
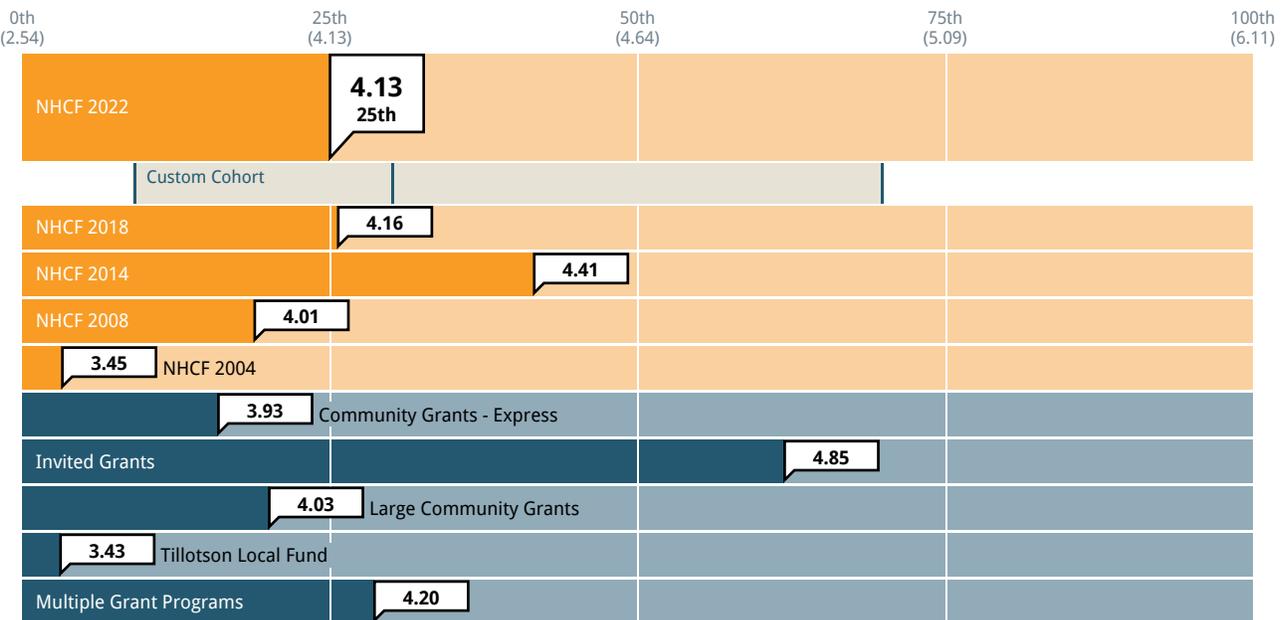
	0th (2.54)	25th (4.13)	50th (4.64)	75th (5.09)	100th (6.11)
NHCF 2022		**4.13** 25th			
Custom Cohort					
NHCF 2018	4.16				
NHCF 2014	4.41				
NHCF 2008	4.01				
NHCF 2004	3.45				
Community Grants - Express	3.93				
Invited Grants		4.85			
Large Community Grants	4.03				
Tillotson Local Fund	3.43				
Multiple Grant Programs	4.20				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Impact on and Understanding of Grantees' Organizations

Overall, how would you rate NHCF's impact on your organization?

1 = No impact   **7** = Significant positive impact

	0th (4.43)	25th (5.94)	50th (6.21)	75th (6.37)	100th (6.81)
NHCF 2022					**6.44*** **82nd**
Custom Cohort					
NHCF 2018		**6.08**			
NHCF 2014	**6.01**				
NHCF 2008	**5.85**				
NHCF 2004	**5.78**				
Community Grants - Express				**6.42**	
Invited Grants					**6.74**
Large Community Grants				**6.43**	
NH Library Technology Program				**6.42**	
Tillotson Local Fund		**6.14**			
Tillotson Large and Other Funds			**6.27**		
Wellborn Ecology Fund	**6.00**				
Multiple Grant Programs				**6.60**	
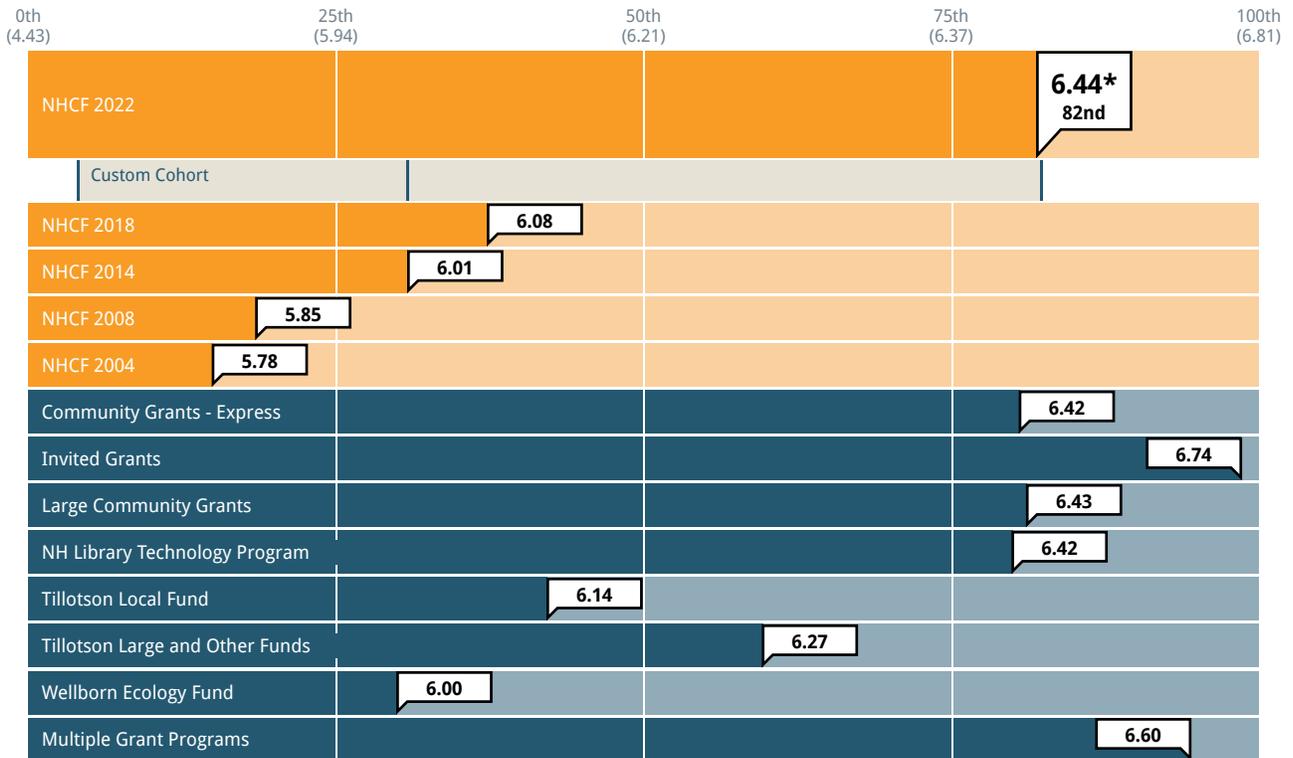
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

How well does NHCF understand your organization's strategy and goals?

1 = Limited understanding   **7** = Thorough understanding

	0th (3.69)	25th (5.60)	50th (5.81)	75th (6.03)	100th (6.60)
NHCF 2022		**5.67*** **34th**			
Custom Cohort					
NHCF 2018	5.44				
NHCF 2014		5.75			
NHCF 2008	5.38				
NHCF 2004	5.34				
Community Grants - Express	5.56				
Invited Grants				6.16	
Large Community Grants		5.67			
Tillotson Local Fund	5.26				
Tillotson Large and Other Funds	5.00				
Wellborn Ecology Fund	5.50				
Multiple Grant Programs		5.69			
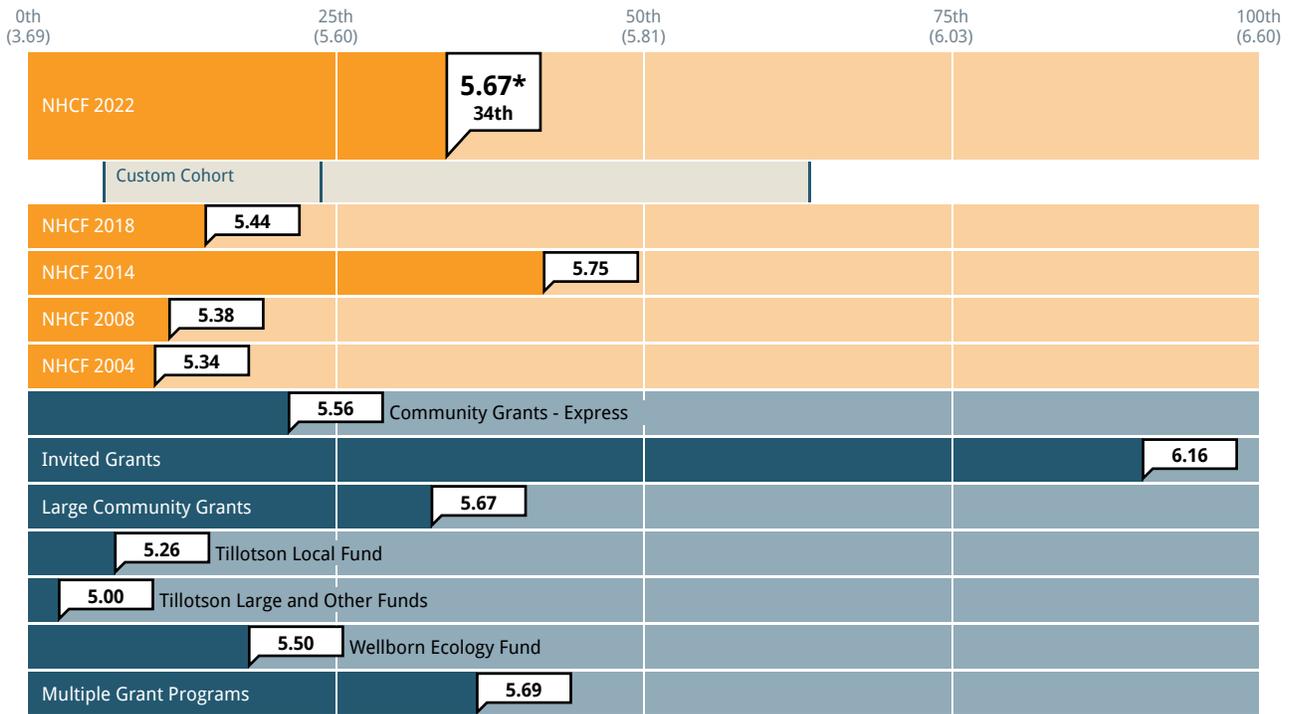
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Grantee Challenges

How aware is NHCF of the challenges that your organization is facing?

1 = Not at all aware   **7** = Extremely aware

	0th (4.00)	25th (5.08)	50th (5.34)	75th (5.56)	100th (6.29)

NHCF 2022 — 5.29* 44th

Custom Cohort

NHCF 2018 — 4.97

NHCF 2014 — 5.05

Community Grants - Express — 5.14

Invited Grants — 5.87

Large Community Grants — 5.28

NH Library Technology Program — 5.50

4.70 Tillotson Local Fund

4.73 Tillotson Large and Other Funds

Wellborn Ecology Fund — 5.45

Multiple Grant Programs — 5.57
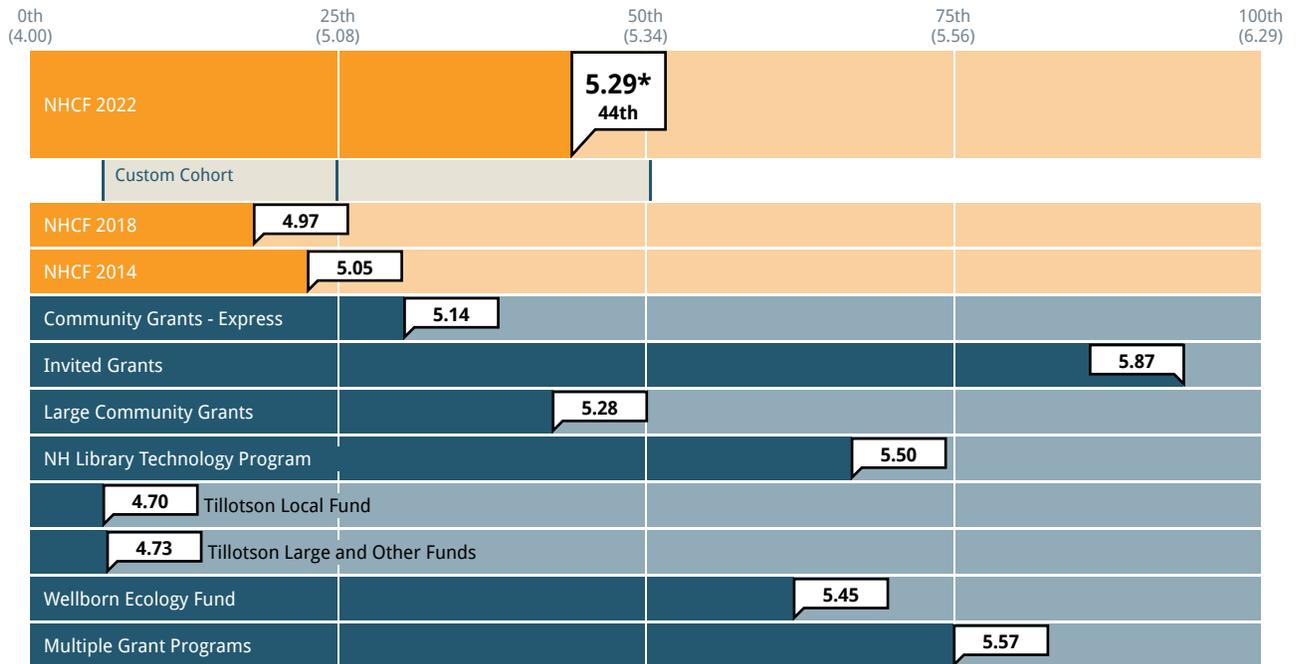
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Non-Monetary Assistance

Did you receive any non-monetary support from NHCF during this grant period?

Yes   No

NHCF 2022	20%	80%
Family Foundations	37%	63%
Average Funder	40%	60%
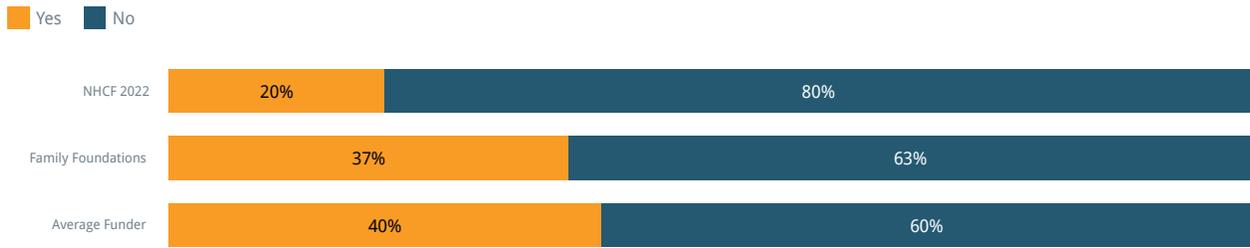
Cohort: Family Foundations   **Past results:** on

Did you receive any non-monetary support from NHCF during this grant period? - By Subgroup

Yes   No

Community Grants - Express	11%	89%
Invited Grants	40%	60%
Large Community Grants	18%	82%
NH Library Technology Program		100%
Tillotson Local Fund	9%	91%
Tillotson Large and Other Funds	10%	90%
Wellborn Ecology Fund	9%	91%
Multiple Grant Programs	33%	67%
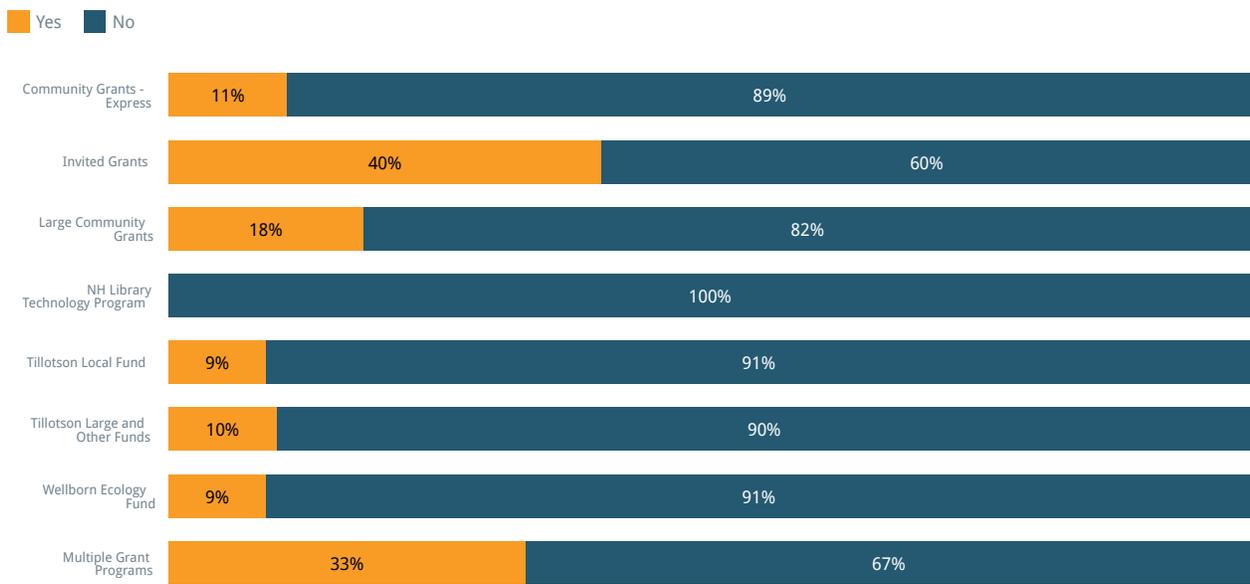
Subgroup: Program Type

Please note that the following question was only asked of respondents who indicated "yes" to receiving non-monetary support in the previous question.

How would you describe the benefit - to your organization or work - of any non-monetary support that you received?

No benefit   A minor benefit   A moderate benefit   A major benefit

NHCF 2022	14%	40%	46%
Family Foundations	9%	32%	58%
Average Funder	10%	36%	53%
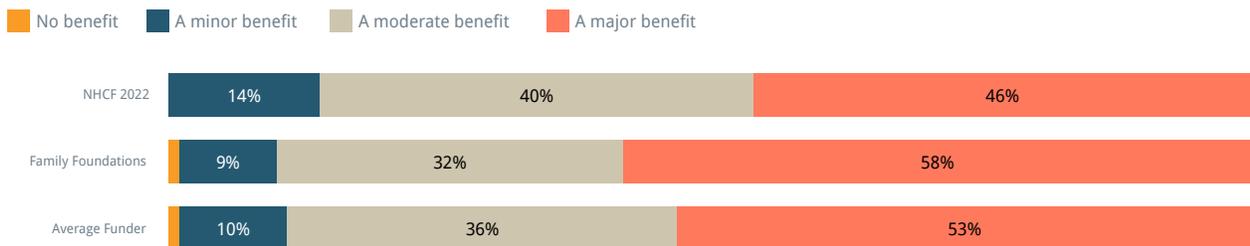
Cohort: Family Foundations   **Past results:** on

How would you describe the benefit - to your organization or work - of any non-monetary support that you received? - By Subgroup

■ No benefit ■ A minor benefit ■ A moderate benefit ■ A major benefit

Invited Grants	14%	36%	50%
Large Community Grants	13%	52%	35%
Multiple Grant Programs	11%	22%	67%
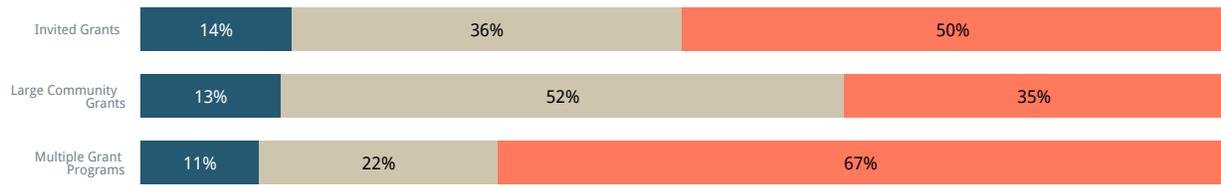
Subgroup: Program Type

Funder-Grantee Relationships

How comfortable do you feel approaching NHCF if a problem arises?

1 = Not at all comfortable   **7** = Extremely comfortable

	0th (4.80)	25th (6.12)	50th (6.27)	75th (6.43)	100th (6.84)
NHCF 2022				**6.46*** 79th	
Custom Cohort					
NHCF 2018	6.07				
NHCF 2014	6.04				
NHCF 2008	6.04				
NHCF 2004			6.27		
Community Grants - Express		6.22			
Invited Grants				6.61	
Large Community Grants				6.42	
NH Library Technology Program					6.75
Tillotson Local Fund					6.65
Tillotson Large and Other Funds	6.09				
Wellborn Ecology Fund					6.55
Multiple Grant Programs				6.47	
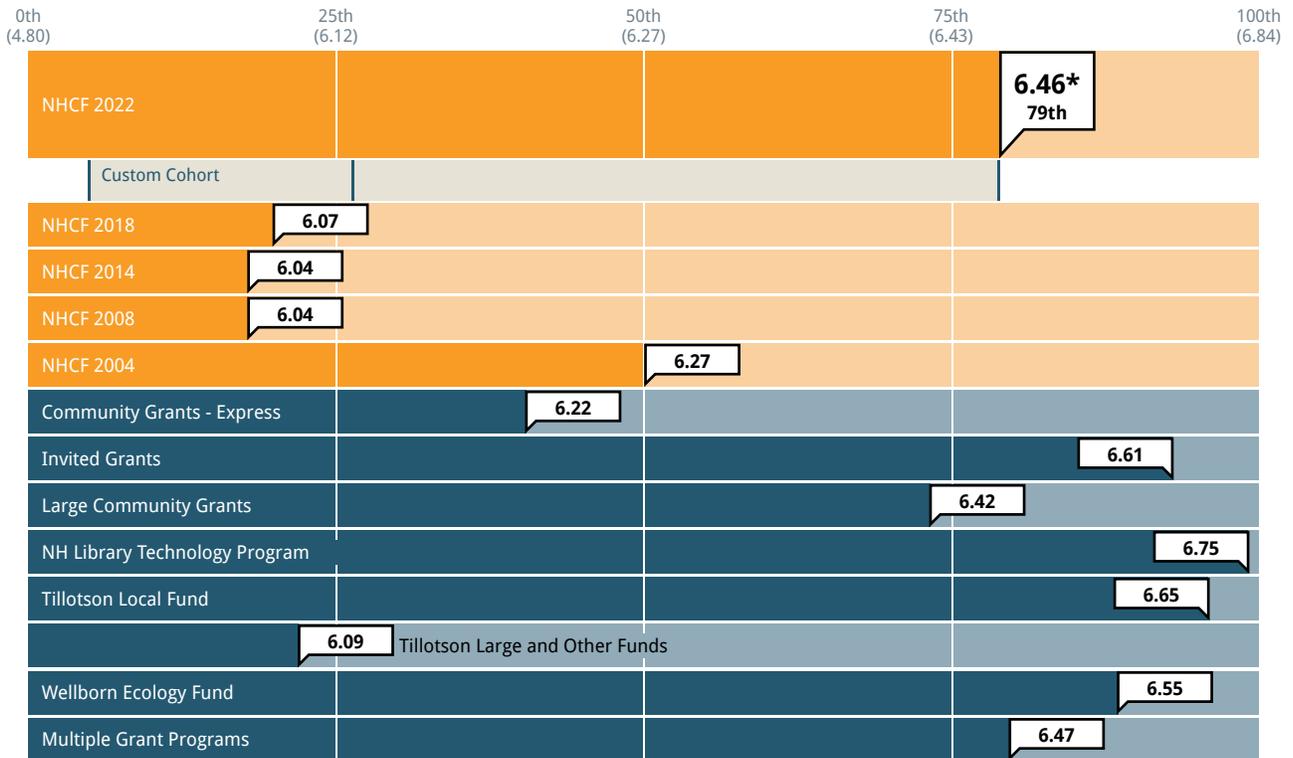
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Overall, how responsive was NHCF staff?

1 = Not at all responsive   **7** = Extremely responsive
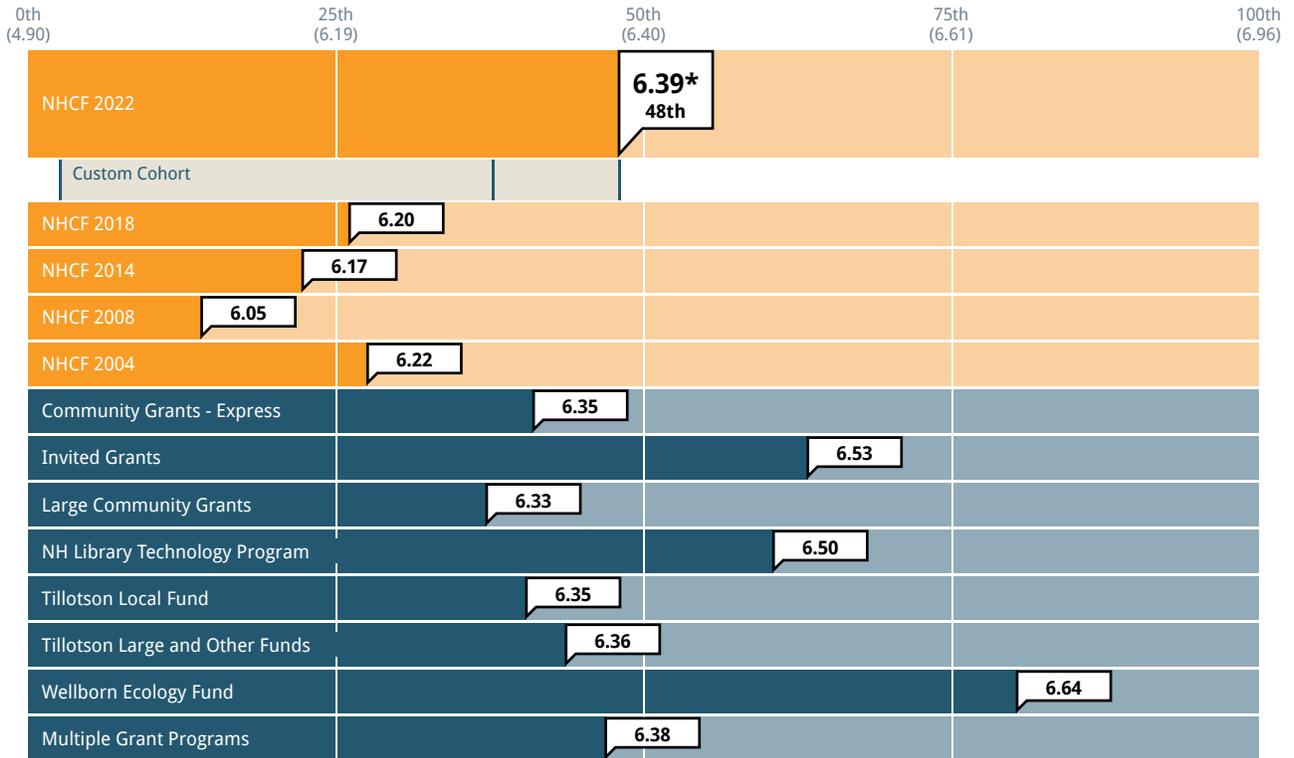
	0th (4.90)	25th (6.19)	50th (6.40)	75th (6.61)	100th (6.96)
NHCF 2022			**6.39*** 48th		
Custom Cohort					
NHCF 2018	6.20				
NHCF 2014	6.17				
NHCF 2008	6.05				
NHCF 2004	6.22				
Community Grants - Express	6.35				
Invited Grants			6.53		
Large Community Grants	6.33				
NH Library Technology Program			6.50		
Tillotson Local Fund	6.35				
Tillotson Large and Other Funds	6.36				
Wellborn Ecology Fund				6.64	
Multiple Grant Programs	6.38				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

To what extent did NHCF exhibit trust in your organization's staff during this grant?

1 = Not at all   **4** = Somewhat   **7** = To a great extent
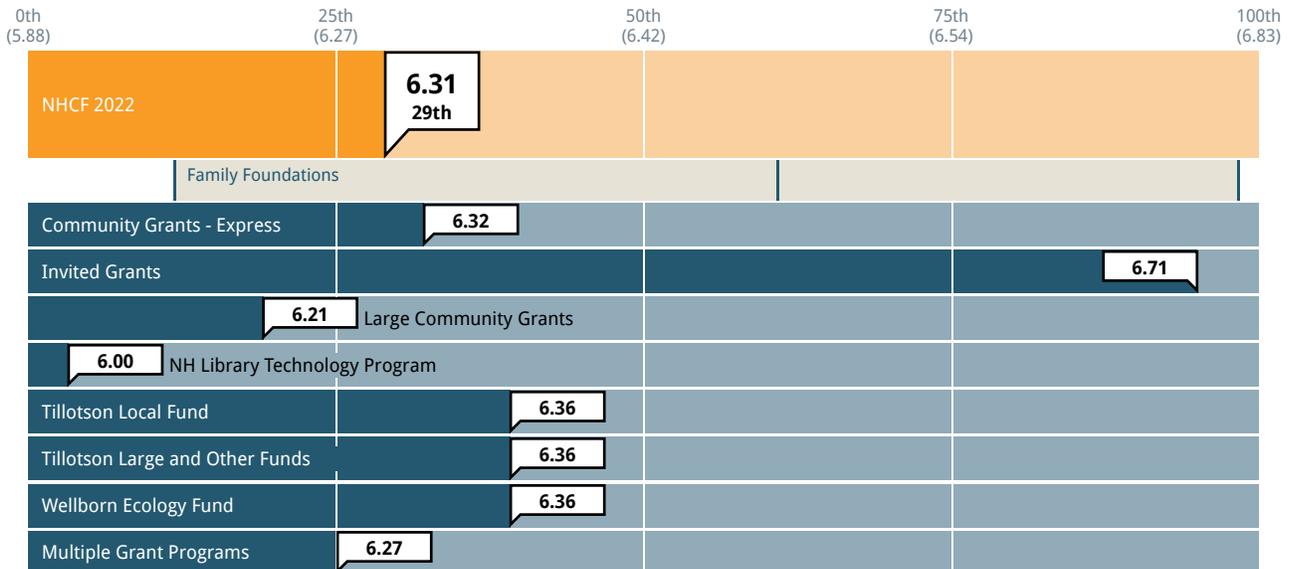
	0th (5.88)	25th (6.27)	50th (6.42)	75th (6.54)	100th (6.83)
NHCF 2022		**6.31** 29th			
Family Foundations					
Community Grants - Express	6.32				
Invited Grants				6.71	
Large Community Grants	6.21				
NH Library Technology Program	6.00				
Tillotson Local Fund	6.36				
Tillotson Large and Other Funds	6.36				
Wellborn Ecology Fund	6.36				
Multiple Grant Programs	6.27				

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent did NHCF exhibit candor about NHCF's perspectives on your work during this grant?

	0th (4.94)	25th (5.85)	50th (6.10)	75th (6.25)	100th (6.56)

NHCF 2022 — **5.79** 19th

Family Foundations

Program Type	Value
Community Grants - Express	5.76
Invited Grants	6.39
Large Community Grants	5.75
NH Library Technology Program	5.00
Tillotson Local Fund	5.76
Tillotson Large and Other Funds	5.91
Wellborn Ecology Fund	5.27
Multiple Grant Programs	5.83

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent did NHCF exhibit respectful interaction during this grant?

	0th (6.11)	25th (6.54)	50th (6.66)	75th (6.77)	100th (7.00)

NHCF 2022 — **6.56** 31st

Family Foundations

Program Type	Value
Community Grants - Express	6.47
Invited Grants	6.79
Large Community Grants	6.54
NH Library Technology Program	6.27
Tillotson Local Fund	6.50
Tillotson Large and Other Funds	6.73
Wellborn Ecology Fund	6.64
Multiple Grant Programs	6.50

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent did NHCF exhibit compassion for those affected by your work during this grant?

	0th (5.41)	25th (6.26)	50th (6.44)	75th (6.60)	100th (6.94)
NHCF 2022		**6.31** 31st			
Family Foundations					
Community Grants - Express		6.32			
Invited Grants				6.61	
Large Community Grants	6.24				
NH Library Technology Program	6.10				
Tillotson Local Fund	6.23				
Tillotson Large and Other Funds	6.27				
Wellborn Ecology Fund			6.45		
Multiple Grant Programs		6.37			

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent is NHCF open to ideas from grantees about its strategy?

	0th (4.14)	25th (5.15)	50th (5.42)	75th (5.66)	100th (6.34)
NHCF 2022			**5.46*** 57th		
Family Foundations					
NHCF 2018		5.25			
Community Grants - Express		5.33			
Invited Grants				5.63	
Large Community Grants		5.39			
NH Library Technology Program			5.56		
Tillotson Local Fund				5.91	
Tillotson Large and Other Funds			5.45		
Wellborn Ecology Fund	5.00				
Multiple Grant Programs			5.54		
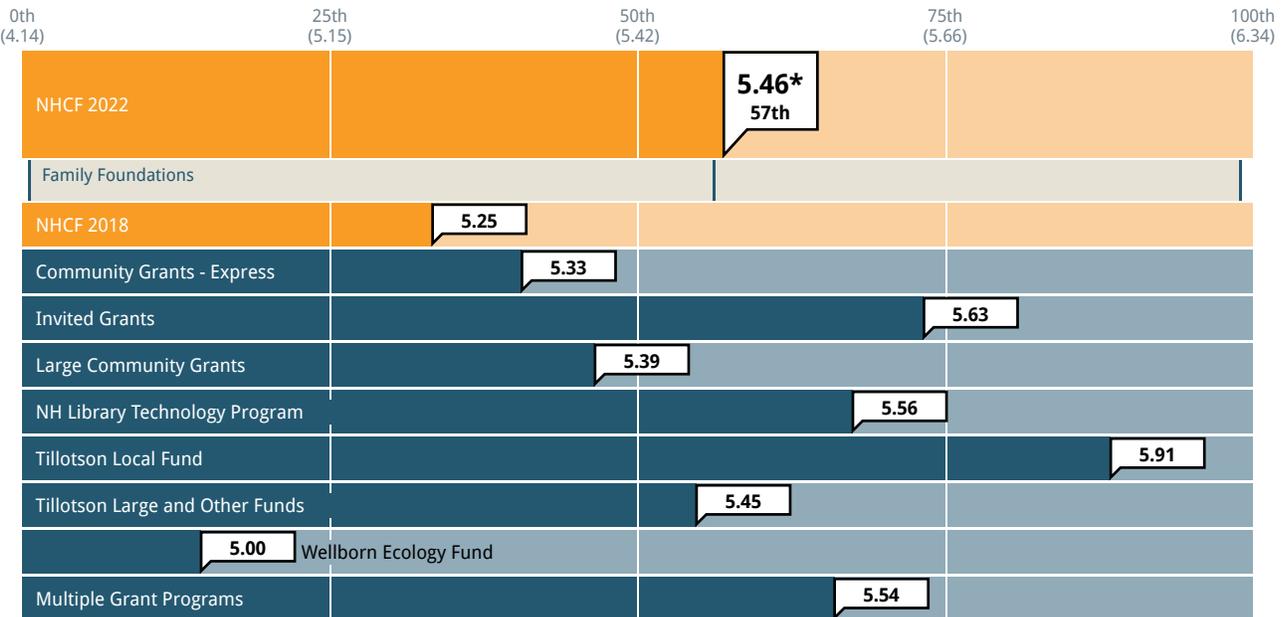
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Interaction Patterns

How often do/did you have contact with your program officer during this grant?

- 🟧 Yearly or less often
- 🟦 Once every few months
- ⬜ Monthly or more often

	Yearly or less often	Once every few months	Monthly or more often
NHCF 2022	48%	46%	5%
NHCF 2018	44%	43%	12%
NHCF 2014	42%	40%	18%
NHCF 2008	42%	45%	12%
NHCF 2004	41%	45%	14%
Custom Cohort	33%	51%	16%
Average Funder	18%	56%	26%
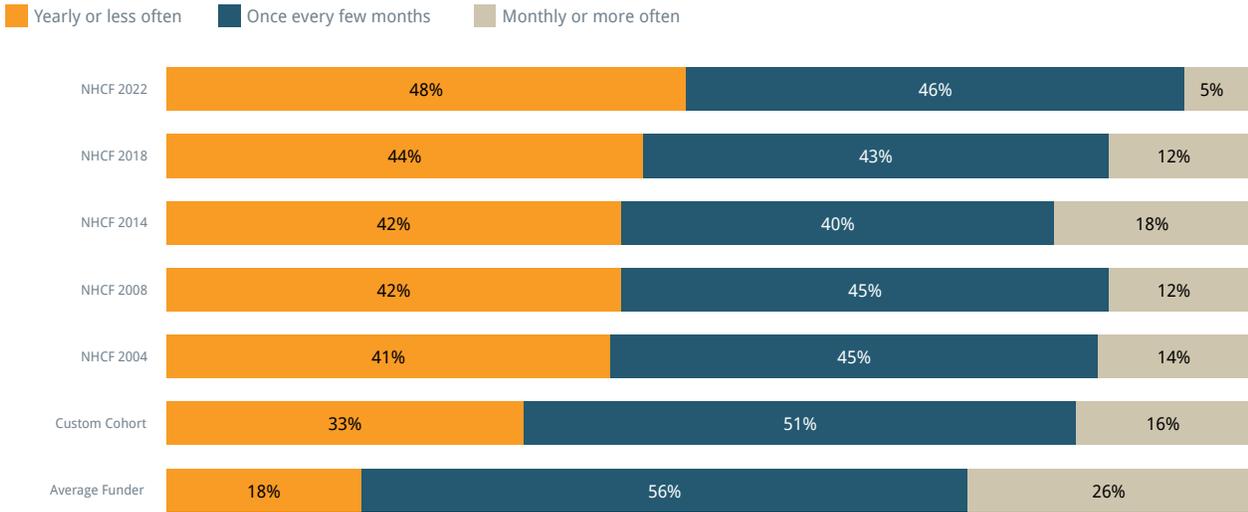
Cohort: Custom Cohort   **Past results:** on

How often do/did you have contact with your program officer during this grant? - By Subgroup

- 🟧 Yearly or less often
- 🟦 Once every few months
- ⬜ Monthly or more often

	Yearly or less often	Once every few months	Monthly or more often
Community Grants - Express	63%	34%	
Invited Grants	16%	76%	8%
Large Community Grants	63%	34%	
NH Library Technology Program	50%	42%	8%
Tillotson Local Fund	35%	61%	4%
Tillotson Large and Other Funds	18%	64%	18%
Wellborn Ecology Fund	55%	36%	9%
Multiple Grant Programs	27%	63%	10%
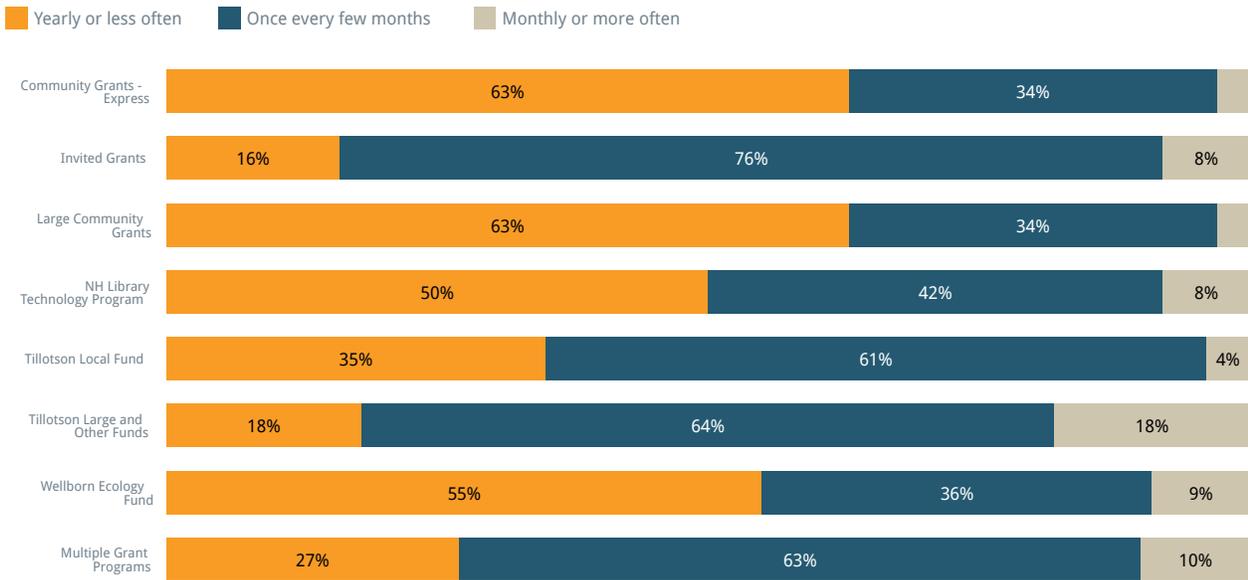
Subgroup: Program Type

Who most frequently initiated the contact you had with your program officer during this grant?

■ Program Officer ■ Both of equal frequency ■ Grantee

	Program Officer	Both of equal frequency	Grantee
NHCF 2022	21%	39%	40%
NHCF 2018	10%	33%	57%
NHCF 2014	4%	40%	56%
NHCF 2008	11%	33%	56%
Custom Cohort	13%	39%	48%
Average Funder	17%	51%	31%
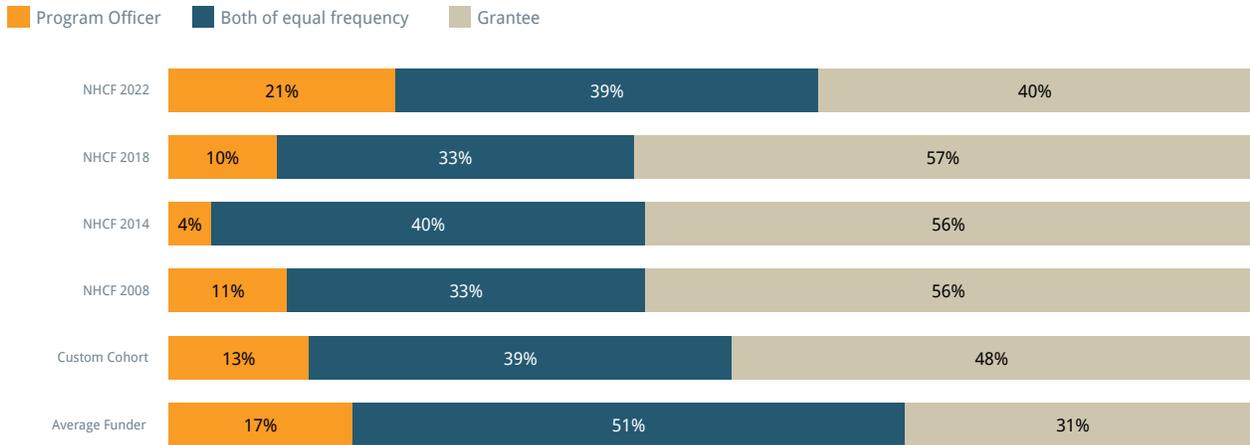
Cohort: Custom Cohort   **Past results:** on

Who most frequently initiated the contact you had with your program officer during this grant? - By Subgroup

■ Program Officer ■ Both of equal frequency ■ Grantee

	Program Officer	Both of equal frequency	Grantee
Community Grants - Express	18%	21%	61%
Invited Grants	14%	50%	36%
Large Community Grants	21%	40%	39%
NH Library Technology Program	22%	22%	56%
Tillotson Local Fund	22%	30%	48%
Tillotson Large and Other Funds	27%	27%	45%
Wellborn Ecology Fund		38%	62%
Multiple Grant Programs	34%	52%	14%
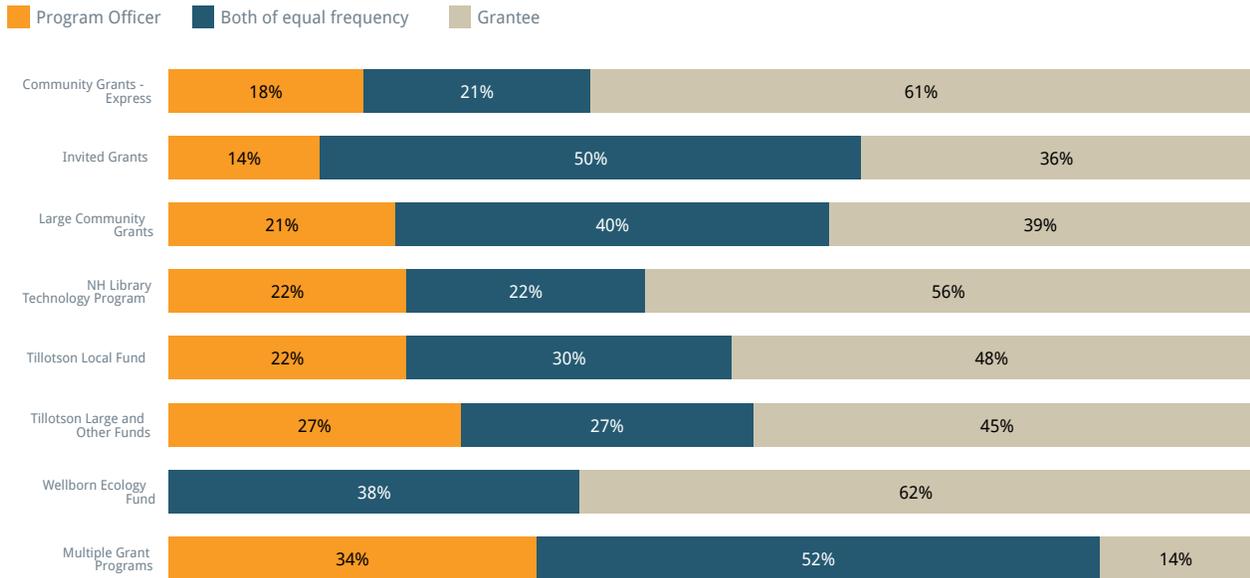
Subgroup: Program Type

Has your main contact at NHCF changed in the past six months?

Proportion of grantees responding 'Yes'

	0th (0%)	25th (6%)	50th (14%)	75th (25%)	100th (90%)

NHCF 2022 — 9%* 36th

Custom Cohort

NHCF 2018 — 23%

NHCF 2014 — 15%

Community Grants - Express — 3%

Invited Grants — 0%

Large Community Grants — 12%

NH Library Technology Program — 11%

Tillotson Local Fund — 5%

Tillotson Large and Other Funds — 0%

Wellborn Ecology Fund — 10%

Multiple Grant Programs — 17%
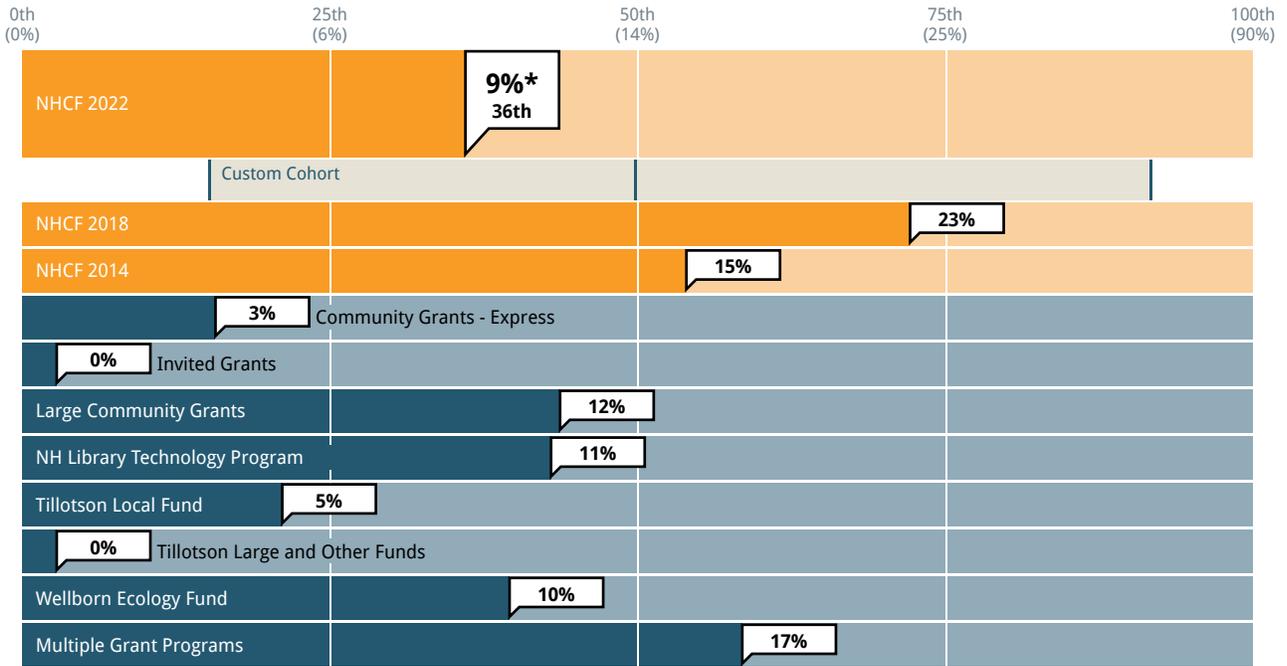
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

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At any point during this grant, including the selection process, did NHCF staff visit your offices or programs?

■ Yes, in person and/or virtual   ■ No   ■ Don't know
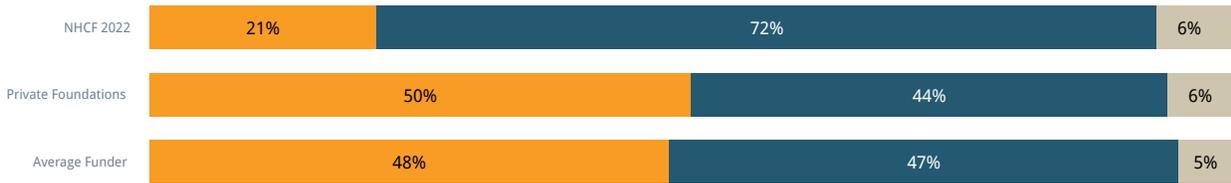
	Yes, in person and/or virtual	No	Don't know
NHCF 2022	21%	72%	6%
Private Foundations	50%	44%	6%
Average Funder	48%	47%	5%

Cohort: Private Foundations   **Past results:** on

At any point during this grant, including the selection process, did NHCF staff visit your offices or programs? - By Subgroup

Legend:
- Yes, in person and/or virtual (orange)
- No (dark blue)
- Don't know (tan)

Program Type	Yes, in person and/or virtual	No	Don't know
Community Grants - Express	5%	84%	11%
Invited Grants	45%	50%	5%
Large Community Grants	19%	73%	9%
NH Library Technology Program		92%	8%
Tillotson Local Fund	9%	91%	
Tillotson Large and Other Funds	36%	64%	
Wellborn Ecology Fund	18%	82%	
Multiple Grant Programs	41%	55%	
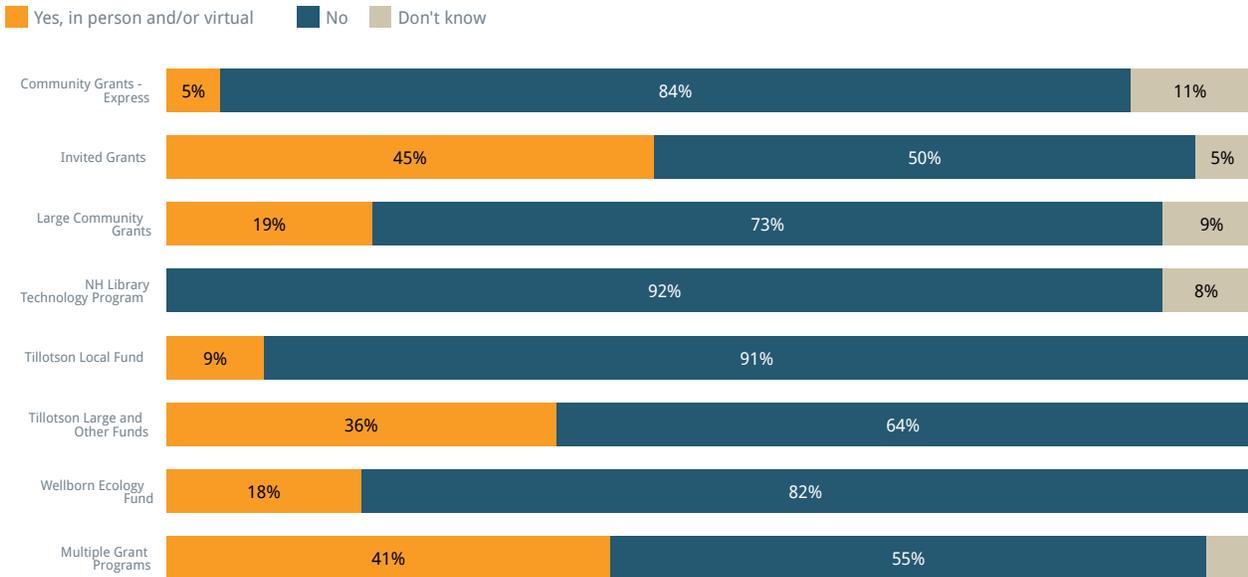
Subgroup: Program Type

The following charts provide greater detail on the previous site visit question.

At any point during this grant, including the selection process, did NHCF staff visit your offices or programs?

Legend:
- NHCF 2022 (orange)
- Private Foundations (dark blue)
- Median Funder (tan)

No
NHCF 2022	72%
Private Foundations	47%
Median Funder	49%

Yes, virtually
NHCF 2022	13%
Private Foundations	33%
Median Funder	32%

Yes, in person
NHCF 2022	10%
Private Foundations	19%
Median Funder	20%

Don't know
|	
NHCF 2022	6%
Private Foundations	5%
Median Funder	5%

Cohort: Private Foundations   **Past results:** on

At any point during this grant, including the selection process, did NHCF staff visit your offices or programs? - By Subgroup

■ Community Grants - Express ■ Invited Grants ■ Large Community Grants ■ NH Library Technology Program ■ Tillotson Local Fund
■ Tillotson Large and Other Funds ■ Wellborn Ecology Fund ■ Multiple Grant Programs

No

Subgroup	Value
Community Grants - Express	84%
Invited Grants	50%
Large Community Grants	73%
NH Library Technology Program	92%
Tillotson Local Fund	91%
Tillotson Large and Other Funds	64%
Wellborn Ecology Fund	82%
Multiple Grant Programs	55%

Yes, virtually

Subgroup	Value
Community Grants - Express	5%
Invited Grants	32%
Large Community Grants	8%
NH Library Technology Program	0%
Tillotson Local Fund	4%
Tillotson Large and Other Funds	36%
Wellborn Ecology Fund	18%
Multiple Grant Programs	24%

Yes, in person

Subgroup	Value
Community Grants - Express	3%
Invited Grants	13%
Large Community Grants	12%
NH Library Technology Program	0%
Tillotson Local Fund	4%
Tillotson Large and Other Funds	9%
Wellborn Ecology Fund	0%
Multiple Grant Programs	17%

Don't know

| Subgroup	Value
Community Grants - Express	11%
Invited Grants	5%
Large Community Grants	9%
NH Library Technology Program	8%
Tillotson Local Fund	0%
Tillotson Large and Other Funds	0%
Wellborn Ecology Fund	0%
Multiple Grant Programs	3%

Subgroup: Program Type

Communication

How clearly has NHCF communicated its goals and strategy to you?

1 = Not at all clearly　　**7** = Extremely clearly

	0th (3.65)	25th (5.49)	50th (5.74)	75th (5.95)	100th (6.58)
NHCF 2022					**6.05*** 84th
Custom Cohort					
NHCF 2018			5.78		
NHCF 2014		5.63			
NHCF 2008		5.68			
NHCF 2004			5.79		
Community Grants - Express				6.03	
Invited Grants				6.11	
Large Community Grants				6.04	
NH Library Technology Program	5.55				
Tillotson Local Fund				6.24	
Tillotson Large and Other Funds				6.09	
Wellborn Ecology Fund				6.00	
Multiple Grant Programs				6.14	
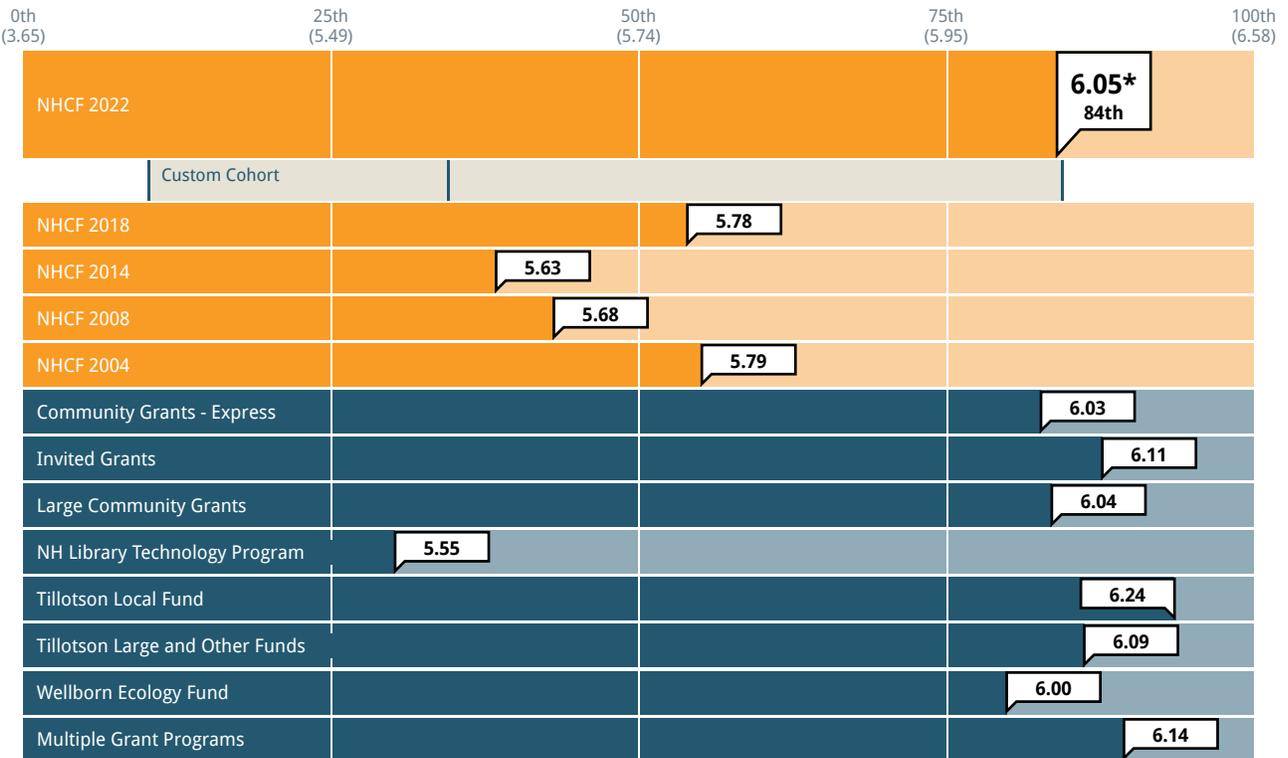
Cohort: Custom Cohort　　**Past results:** on　　**Subgroup:** Program Type

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about NHCF?

| **1** = Not at all consistent | **7** = Completely consistent |

0th (3.89)	25th (5.75)	50th (5.96)	75th (6.16)	100th (6.59)

NHCF 2022 — **6.06 62nd**

Custom Cohort

NHCF 2018 — 6.07

NHCF 2014 — 6.12

NHCF 2008 — 6.11

Community Grants - Express — 6.03

Invited Grants — 6.31

Large Community Grants — 6.10

NH Library Technology Program — 5.67

Tillotson Local Fund — 6.13

Tillotson Large and Other Funds — 5.67

Wellborn Ecology Fund — 5.89

Multiple Grant Programs — 5.97
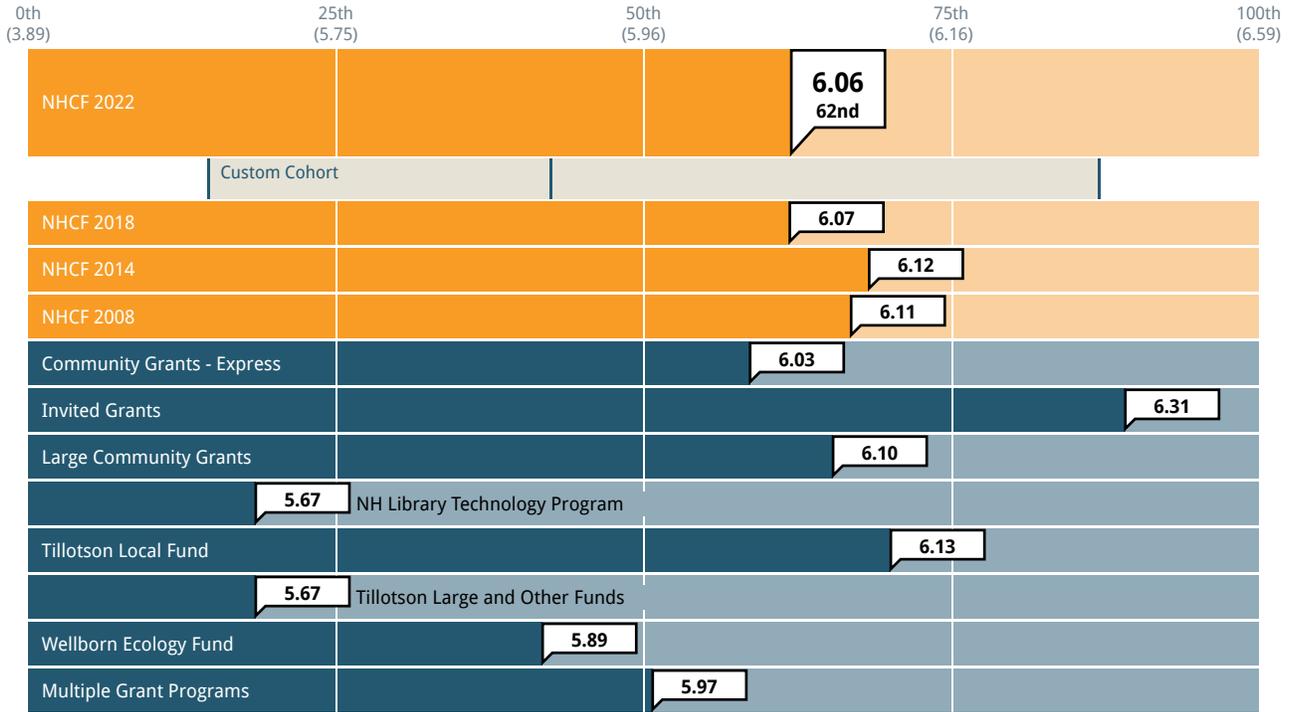
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Overall, how transparent is NHCF with your organization?

1 = Not at all transparent   **7** = Extremely transparent

	0th (3.69)	25th (5.60)	50th (5.84)	75th (6.03)	100th (6.76)
NHCF 2022			**5.88*** 56th		
Custom Cohort					
NHCF 2018	5.52				
NHCF 2014	5.42				
Community Grants - Express			5.92		
Invited Grants			5.97		
Large Community Grants			5.85		
NH Library Technology Program			5.91		
Tillotson Local Fund			5.96		
Tillotson Large and Other Funds		5.73			
Wellborn Ecology Fund	5.55				
Multiple Grant Programs				6.14	
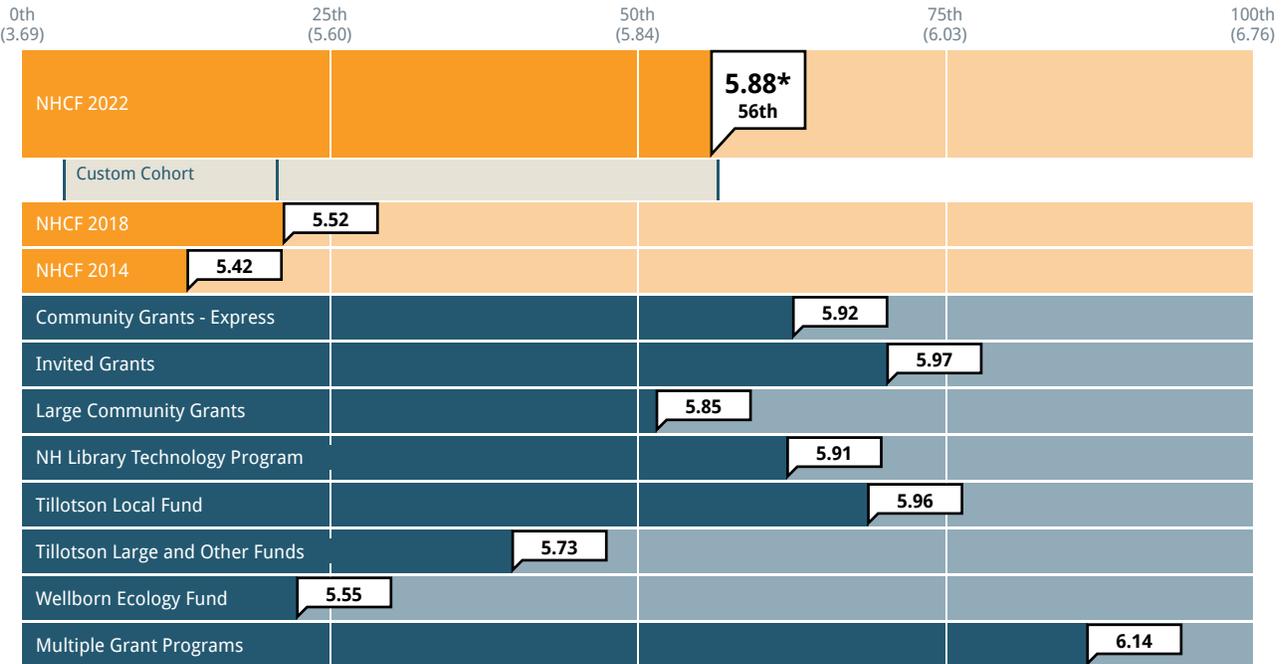
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

## How well do you understand the way in which the work funded by this grant fits into NHCF's broader efforts?

1 = Limited understanding   **7** = Thorough understanding

	0th (4.25)	25th (5.23)	50th (5.44)	75th (5.63)	100th (6.32)
NHCF 2022		**5.13** 20th			
Family Foundations					
Community Grants - Express	5.03				
Invited Grants		5.29			
Large Community Grants	5.09				
NH Library Technology Program	4.30				
Tillotson Local Fund		5.39			
Tillotson Large and Other Funds	4.90				
Wellborn Ecology Fund		5.45			
Multiple Grant Programs		5.40			
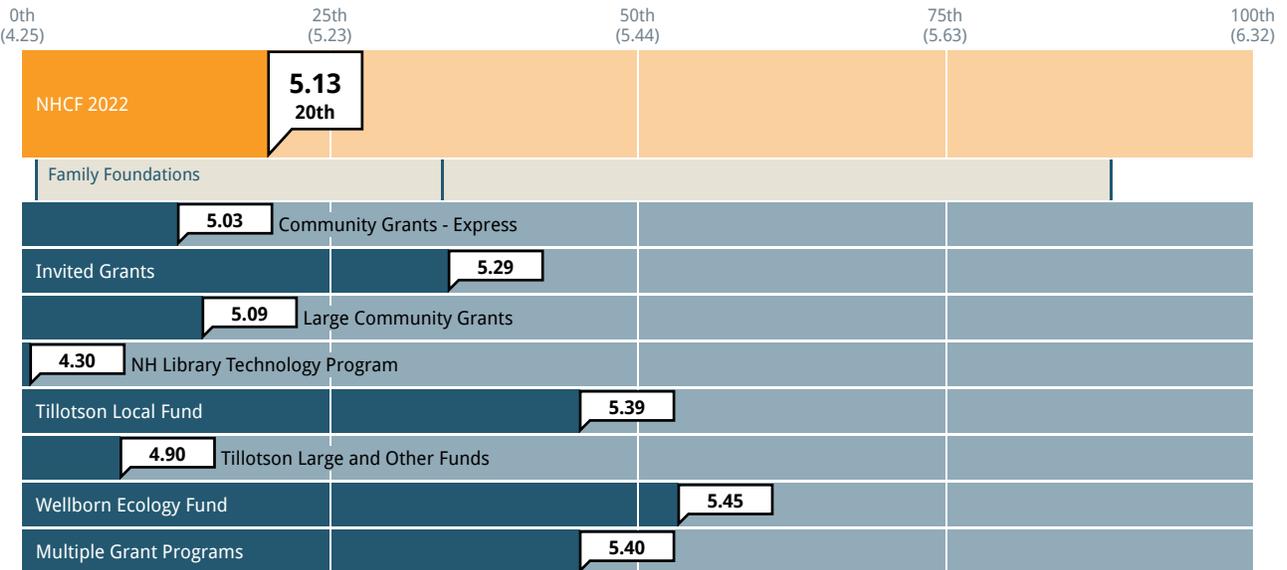
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Contextual Understanding

How well does NHCF understand the social, cultural, or socioeconomic factors that affect your work?

1 = Limited understanding   **7** = Thorough understanding

	0th (4.24)	25th (5.44)	50th (5.69)	75th (5.92)	100th (6.54)
NHCF 2022			**5.66*** 46th		
Custom Cohort					
NHCF 2018	5.40				
NHCF 2014		5.53			
Community Grants - Express		5.64			
Invited Grants				6.11	
Large Community Grants		5.57			
NH Library Technology Program			5.90		
Tillotson Local Fund	5.43				
Tillotson Large and Other Funds		5.73			
Wellborn Ecology Fund	5.50				
Multiple Grant Programs		5.67			
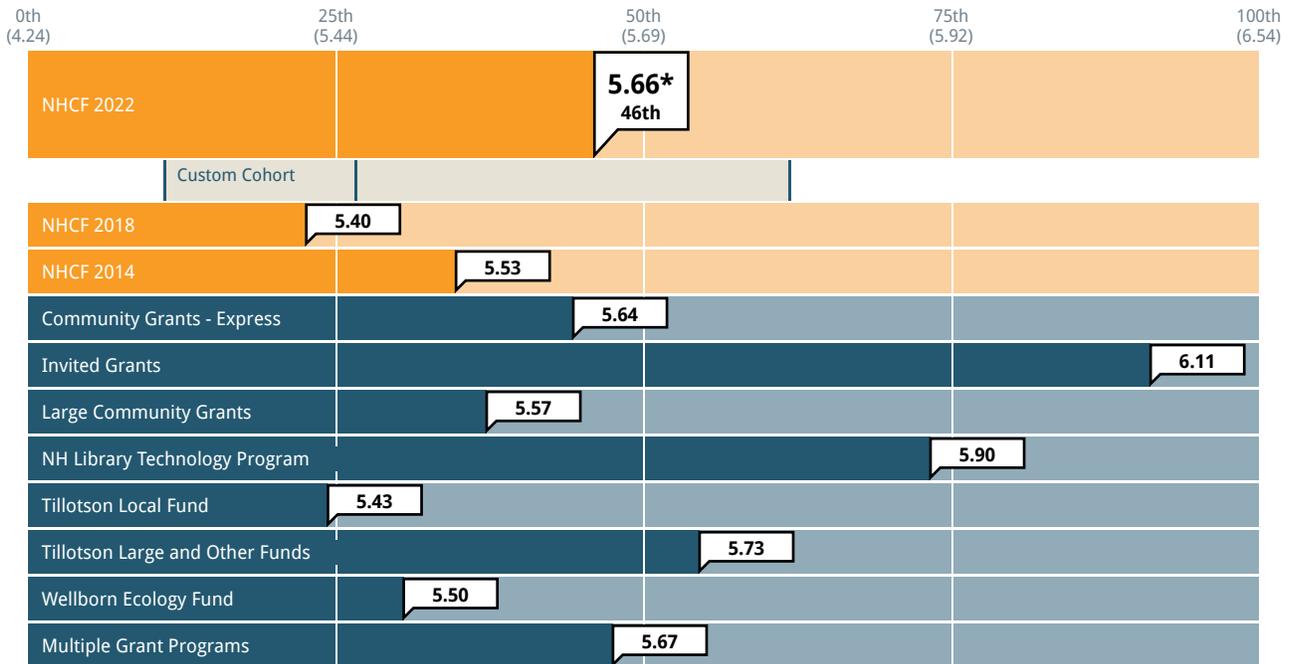
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

In the following questions, we use the phrase "the people and communities that you serve" to refer to those your organization seeks to serve through the services and/or programs it provides.

Please note that CEP recently modified the following questions. The prior questions were: "How well does the Foundation understand your intended beneficiaries' needs?" and "To what extent do the Foundation's funding priorities reflect a deep understanding of your intended beneficiaries' needs?" The question anchors have not been modified.

How well does NHCF understand the needs of the people and communities that you serve?

1 = Limited understanding   **7** = Thorough understanding

	0th (4.00)	25th (5.48)	50th (5.69)	75th (5.87)	100th (6.46)
NHCF 2022			5.69* 49th		
Family Foundations					
NHCF 2018	5.43				
Community Grants - Express				5.87	
Invited Grants		5.62			
Large Community Grants		5.65			
NH Library Technology Program		5.63			
Tillotson Local Fund		5.68			
Tillotson Large and Other Funds	5.40				
Wellborn Ecology Fund				5.89	
Multiple Grant Programs				5.86	
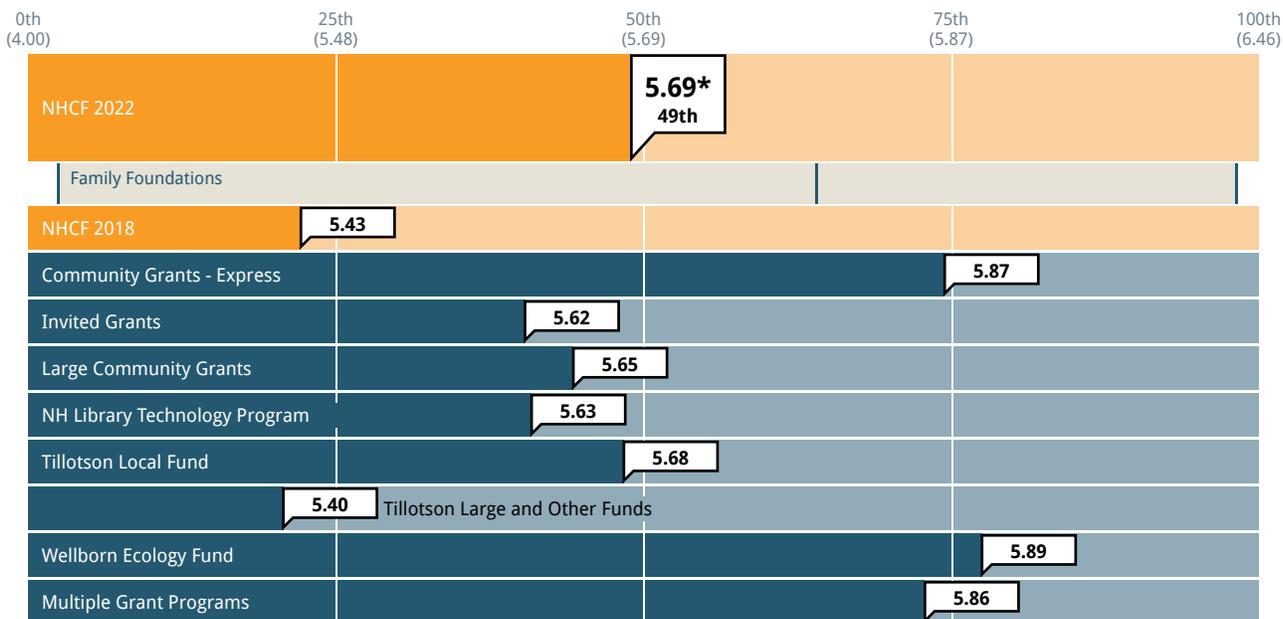
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent do NHCF's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?

1 = Not at all   7 = To a great extent

	0th (3.77)	25th (5.35)	50th (5.59)	75th (5.85)	100th (6.45)
NHCF 2022			5.63* 53rd		
Family Foundations					
NHCF 2018	5.35				
Community Grants - Express				5.88	
Invited Grants			5.70		
Large Community Grants		5.55			
NH Library Technology Program		5.63			
Tillotson Local Fund		5.50			
Tillotson Large and Other Funds	5.10				
Wellborn Ecology Fund			5.78		
Multiple Grant Programs			5.85		
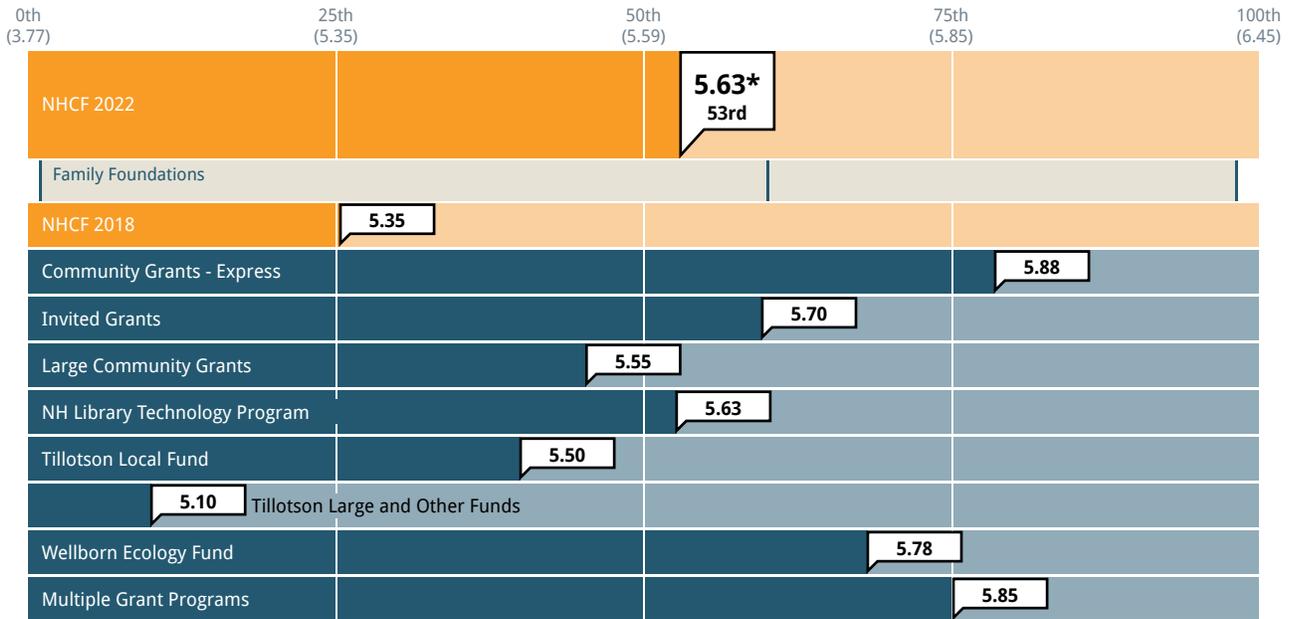
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Diversity, Equity, Inclusion

Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion:

The Foundation has clearly communicated what diversity, equity, and inclusion means for its work

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

	0th (4.48)	25th (5.27)	50th (5.62)	75th (5.93)	100th (6.78)
NHCF 2022				**5.83** 67th	

Family Foundations

Community Grants - Express				**6.00**	
Invited Grants				**6.11**	
Large Community Grants			**5.88**		
Tillotson Local Fund	**5.52**				
Tillotson Large and Other Funds	**4.80**				
Wellborn Ecology Fund	**5.50**				
Multiple Grant Programs		**5.69**			
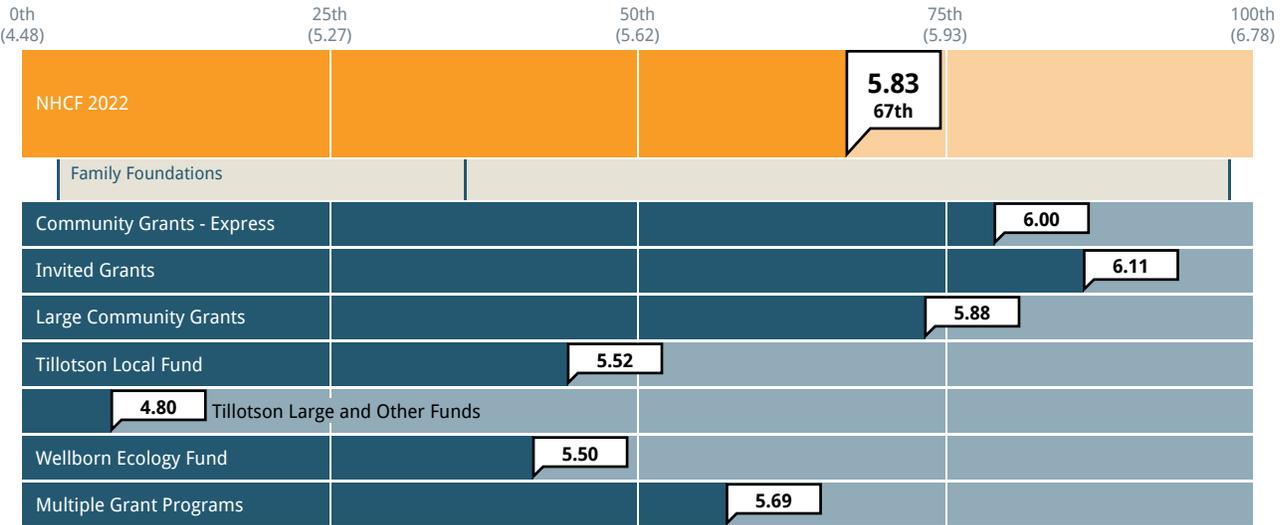
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

### Overall, NHCF demonstrates an explicit commitment to diversity, equity, and inclusion in its work

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

	0th (4.63)	25th (5.61)	50th (5.96)	75th (6.21)	100th (6.74)
NHCF 2022			**5.97** 56th		

Family Foundations

Community Grants - Express				**6.08**	
Invited Grants			**5.94**		
Large Community Grants			**6.01**		
Tillotson Local Fund	**5.73**				
Tillotson Large and Other Funds	**5.33**				
Wellborn Ecology Fund	**5.63**				
Multiple Grant Programs				**6.15**	
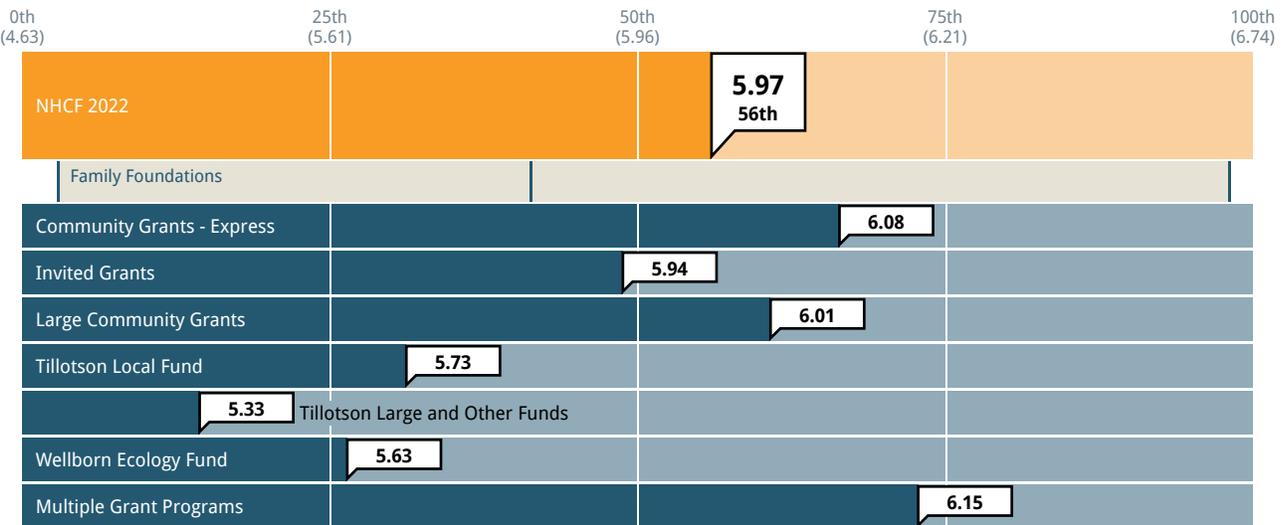
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Overall, most staff I have interacted with at NHCF embody a strong commitment to diversity, equity, and inclusion

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

	0th (5.10)	25th (6.00)	50th (6.18)	75th (6.40)	100th (6.78)
NHCF 2022		**6.02** 28th			
Family Foundations					
Community Grants - Express		6.13			
Invited Grants			6.33		
Large Community Grants	5.97				
Tillotson Local Fund	5.81				
Tillotson Large and Other Funds	5.25				
Multiple Grant Programs		6.17			
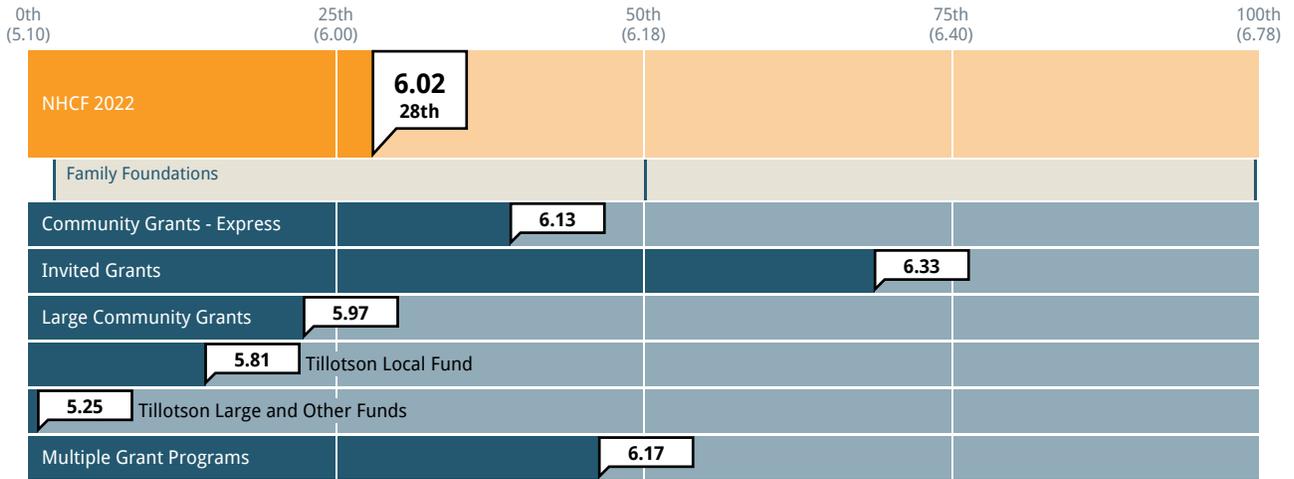
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

I believe that NHCF is committed to combatting racism

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

	0th (5.26)	25th (5.92)	50th (6.11)	75th (6.36)	100th (6.82)
NHCF 2022			**6.15** 57th		
Family Foundations					
Community Grants - Express			6.24		
Invited Grants			6.23		
Large Community Grants			6.27		
Tillotson Local Fund	5.74				
Tillotson Large and Other Funds	5.25				
Multiple Grant Programs			6.18		
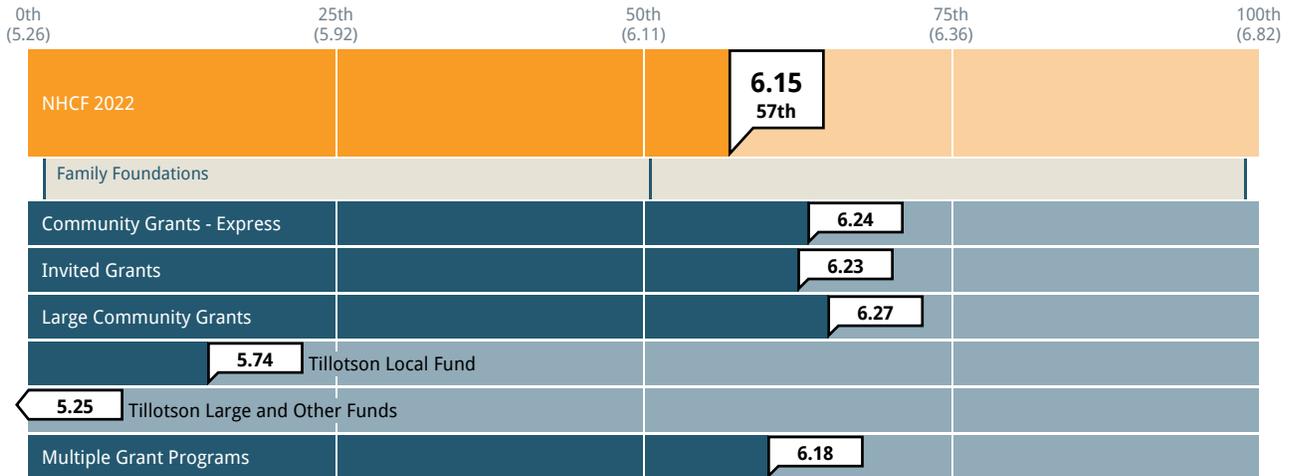
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Grant Processes

Did you submit a proposal to NHCF for this grant?

■ Submitted a proposal   ■ Did not submit a proposal

NHCF 2022	94%	6%
NHCF 2018	95%	5%
NHCF 2014	93%	7%
NHCF 2008	91%	9%
NHCF 2004	95%	5%
Custom Cohort	95%	5%
Average Funder	94%	6%
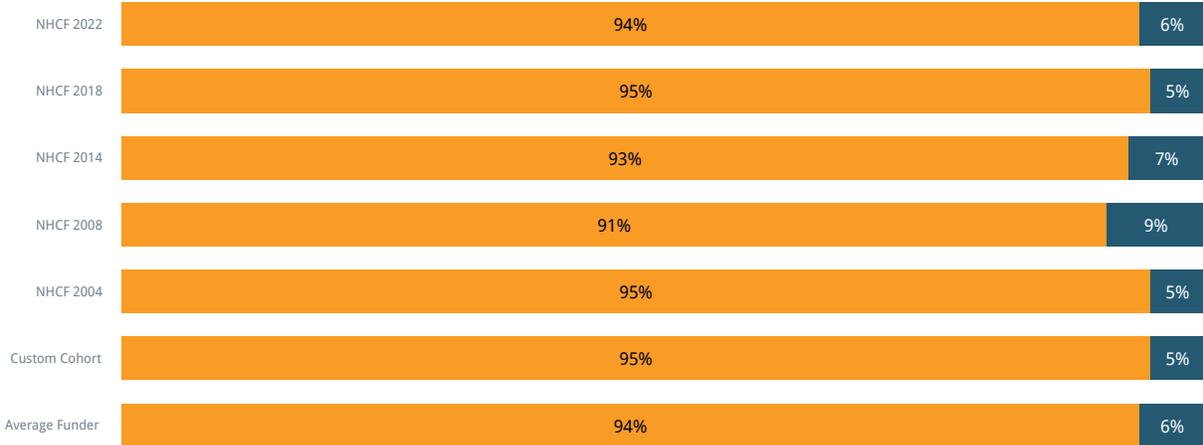
Cohort: Custom Cohort   **Past results:** on

Selection Process

Please note that CEP recently modified the following question. The prior question text was: "How helpful was participating in the Foundation's selection process in strengthening the organization/program funded by the grant?" The corresponding anchors were "not at all helpful" and "extremely helpful."

To what extent was NHCF's selection process a helpful opportunity to strengthen the efforts funded by the grant?

1 = Not at all	**7** = To a great extent

	0th (3.45)	25th (4.87)	50th (5.19)	75th (5.51)	100th (6.49)
NHCF 2022				5.91* 93rd	
Custom Cohort					
NHCF 2018	4.77				
NHCF 2014	4.65				
NHCF 2008	4.47				
Community Grants - Express				6.00	
Invited Grants				6.03	
Large Community Grants				5.76	
Tillotson Local Fund				6.17	
Tillotson Large and Other Funds				5.80	
Wellborn Ecology Fund			5.56		
Multiple Grant Programs				6.16	
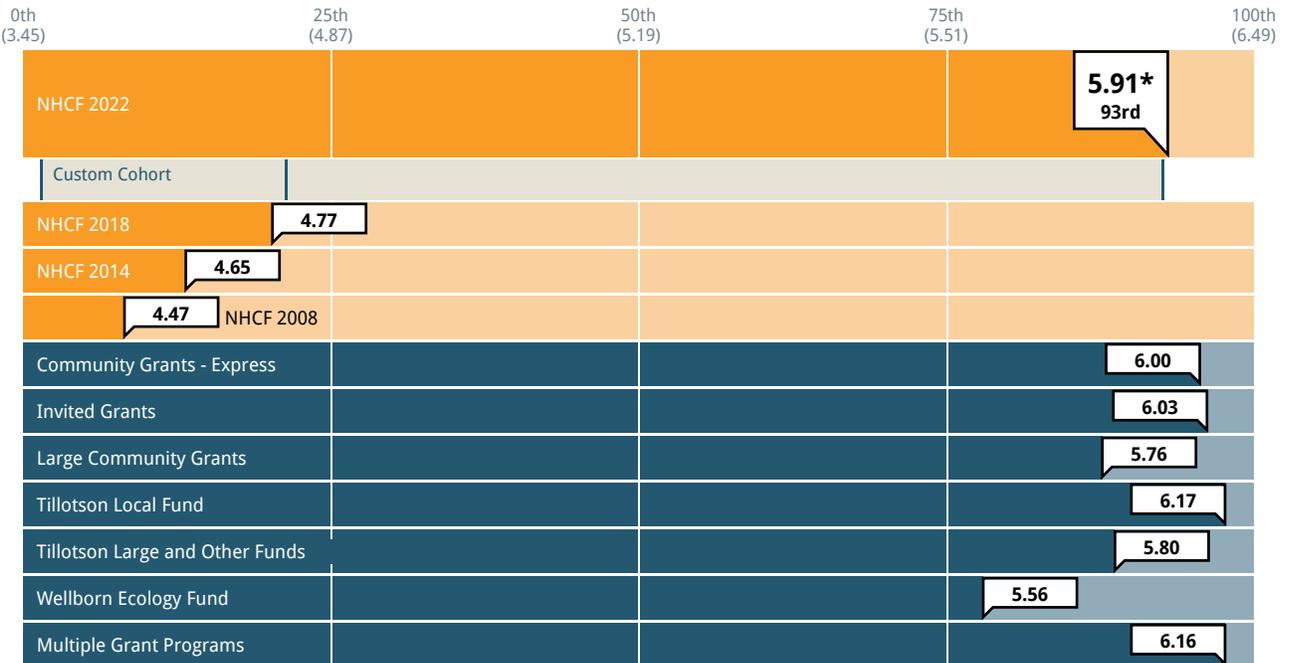
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?

1 = No pressure   **7** = Significant pressure
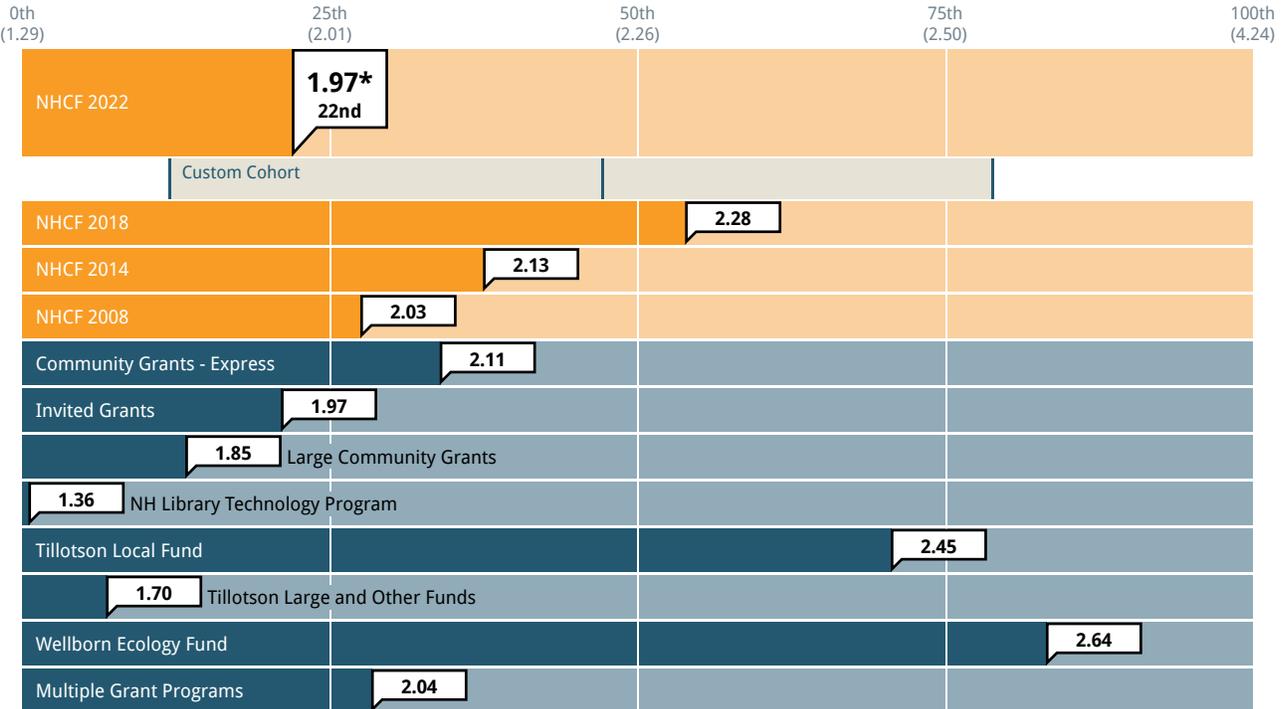
	0th (1.29)	25th (2.01)	50th (2.26)	75th (2.50)	100th (4.24)
NHCF 2022		1.97* 22nd			
Custom Cohort					
NHCF 2018			2.28		
NHCF 2014		2.13			
NHCF 2008	2.03				
Community Grants - Express		2.11			
Invited Grants	1.97				
Large Community Grants	1.85				
NH Library Technology Program	1.36				
Tillotson Local Fund				2.45	
Tillotson Large and Other Funds	1.70				
Wellborn Ecology Fund				2.64	
Multiple Grant Programs	2.04				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

To what extent was NHCF's selection process an appropriate level of effort given the amount of funding received?

1 = Not at all   **7** = To a great extent
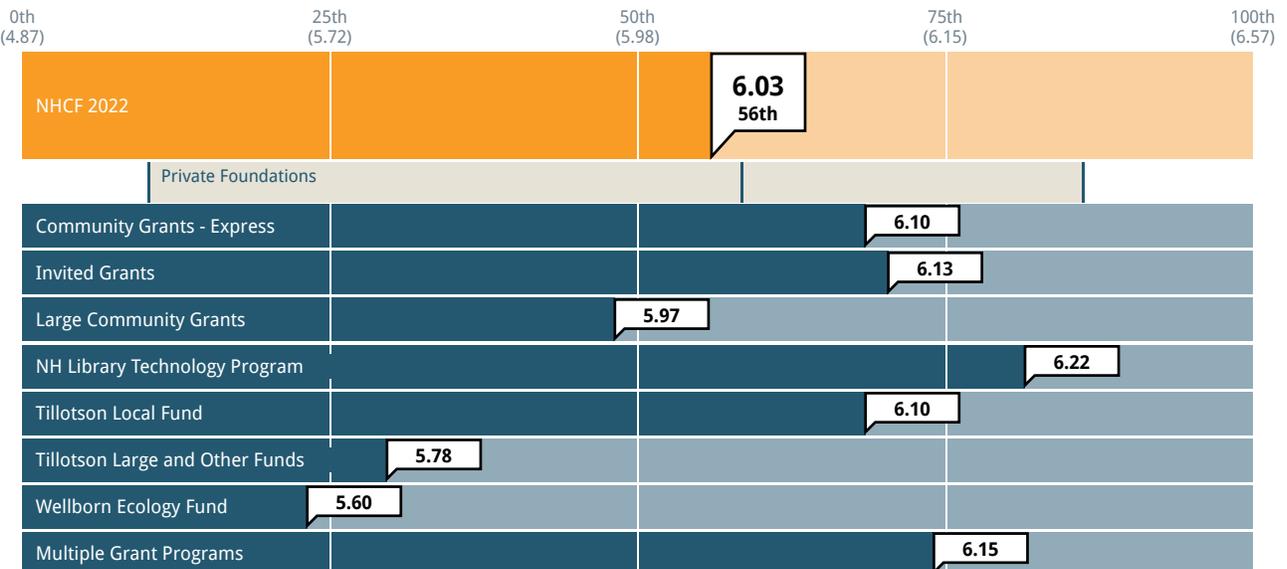
	0th (4.87)	25th (5.72)	50th (5.98)	75th (6.15)	100th (6.57)
NHCF 2022			6.03 56th		
Private Foundations					
Community Grants - Express			6.10		
Invited Grants			6.13		
Large Community Grants		5.97			
NH Library Technology Program				6.22	
Tillotson Local Fund			6.10		
Tillotson Large and Other Funds	5.78				
Wellborn Ecology Fund	5.60				
Multiple Grant Programs			6.15		

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent was NHCF clear and transparent about the selection process requirements and timelines?

1 = Not at all   7 = To a great extent
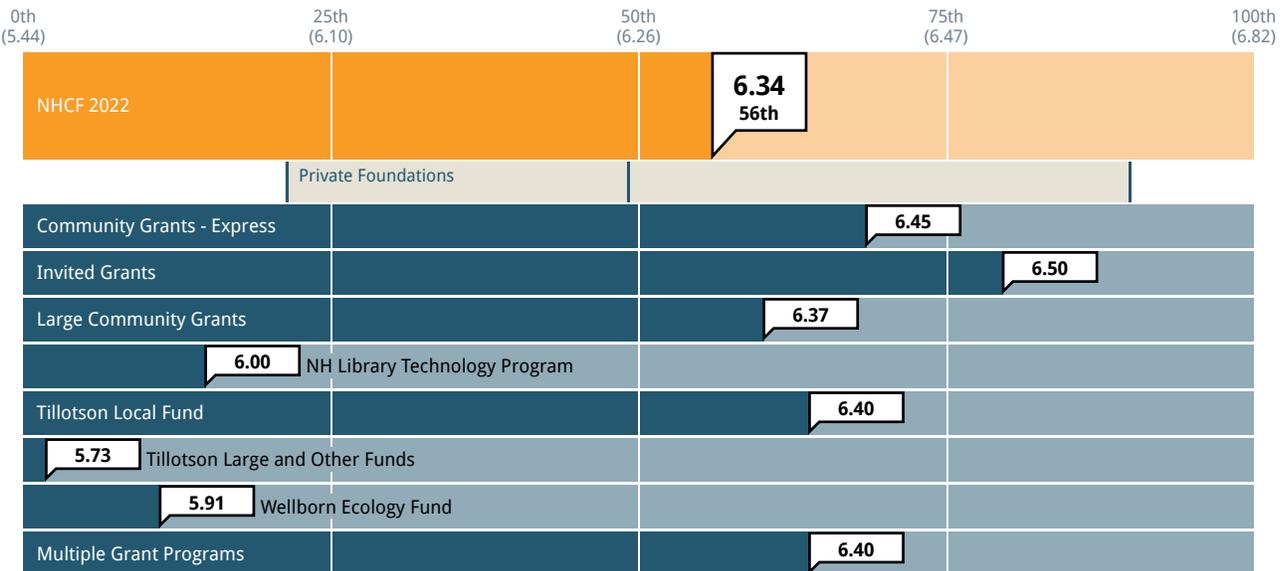
	0th (5.44)	25th (6.10)	50th (6.26)	75th (6.47)	100th (6.82)

NHCF 2022 — **6.34** 56th

Private Foundations

Program Type	Value
Community Grants - Express	6.45
Invited Grants	6.50
Large Community Grants	6.37
NH Library Technology Program	6.00
Tillotson Local Fund	6.40
Tillotson Large and Other Funds	5.73
Wellborn Ecology Fund	5.91
Multiple Grant Programs	6.40

Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent was NHCF clear and transparent about the criteria NHCF uses to decide whether a proposal would be funded or declined?

1 = Not at all   7 = To a great extent

	0th (4.52)	25th (5.43)	50th (5.67)	75th (5.83)	100th (6.43)

NHCF 2022 — **5.71** 60th

Private Foundations

Program Type	Value
Community Grants - Express	5.78
Invited Grants	6.03
Large Community Grants	5.64
NH Library Technology Program	5.33
Tillotson Local Fund	5.85
Tillotson Large and Other Funds	5.10
Wellborn Ecology Fund	5.45
Multiple Grant Programs	5.96
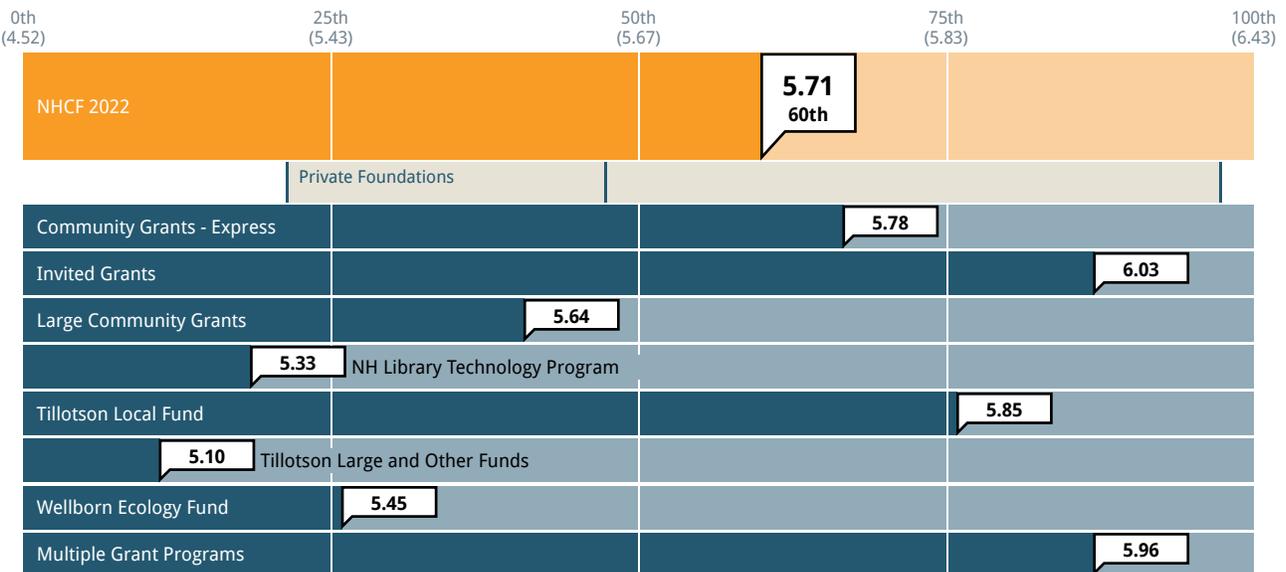
Cohort: Private Foundations   **Past results:** on   **Subgroup:** Program Type

Reporting and Evaluation Process

Definition of Reporting and Evaluation

- "Reporting" - NHCF's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by NHCF to assess or learn about a grant, a program, or NHCF's efforts.

At any point during the proposal or the grant period, did NHCF and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?

Proportion of grantees responding 'Yes'

0th (18%)	25th (57%)	50th (70%)	75th (80%)	100th (100%)

- **38%** 9th — NHCF 2022
- Custom Cohort
- **34%** — NHCF 2018
- **39%** — NHCF 2014
- **36%** — Community Grants - Express
- Invited Grants — **57%**
- **30%** — Large Community Grants
- **11%** — NH Library Technology Program
- **47%** — Tillotson Local Fund
- **50%** — Tillotson Large and Other Funds
- **27%** — Wellborn Ecology Fund
- **52%** — Multiple Grant Programs
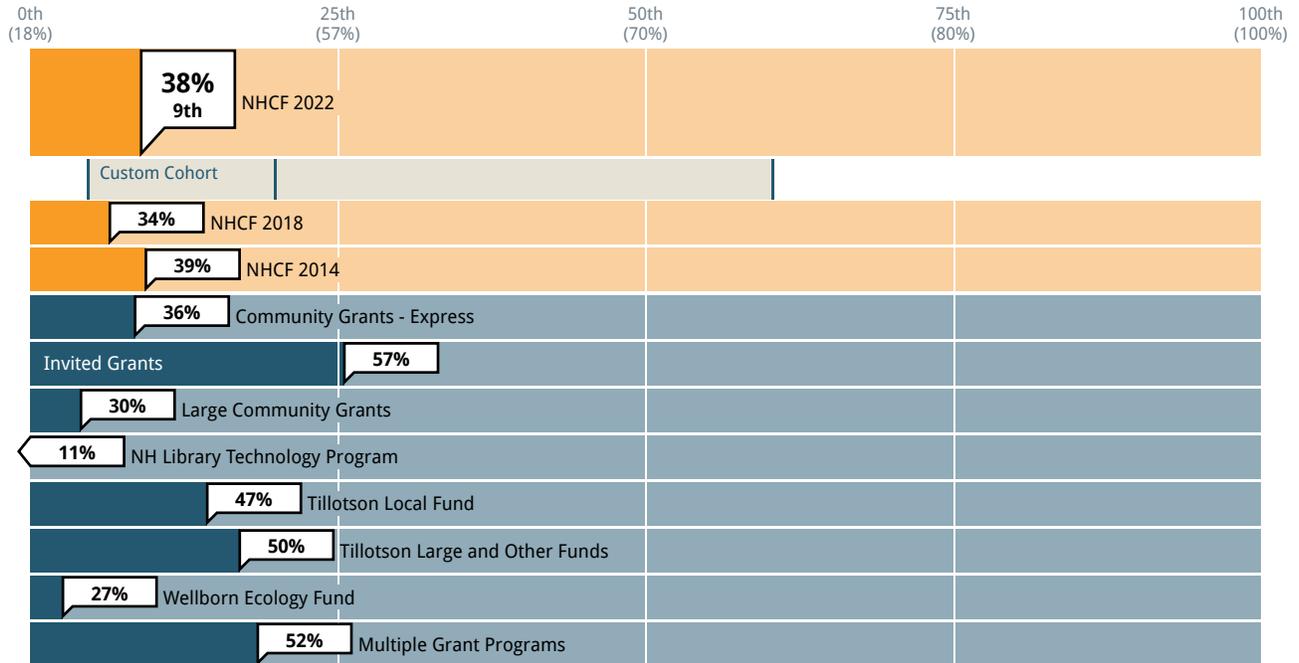
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Participation in Reporting and/or Evaluation Processes

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
- Participated in neither a reporting nor an evaluation process

	Reporting only	Eval only	Both	Neither
NHCF 2022	58%		17%	23%
NHCF 2018	62%		18%	20%
Family Foundations	62%		23%	15%
Average Funder	57%		28%	13%
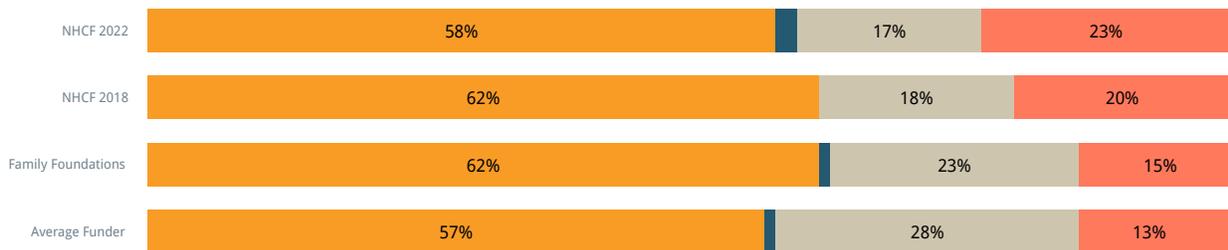
Cohort: Family Foundations   **Past results:** on

Participation in Reporting and/or Evaluation Processes - By Subgroup

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
- Participated in neither a reporting nor an evaluation process

Program Type	Reporting only	Evaluation only	Both	Neither
Community Grants - Express	78%		5%	16%
Invited Grants	73%		19%	8%
Large Community Grants	52%		21%	26%
NH Library Technology Program	30%	10%		60%
Tillotson Local Fund	70%	4%	9%	17%
Tillotson Large and Other Funds	50%	12%		38%
Wellborn Ecology Fund	22%	11%	11%	56%
Multiple Grant Programs	57%		25%	18%

Subgroup: Program Type

Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent was NHCF's reporting process straightforward?

1 = Not at all	7 = To a great extent
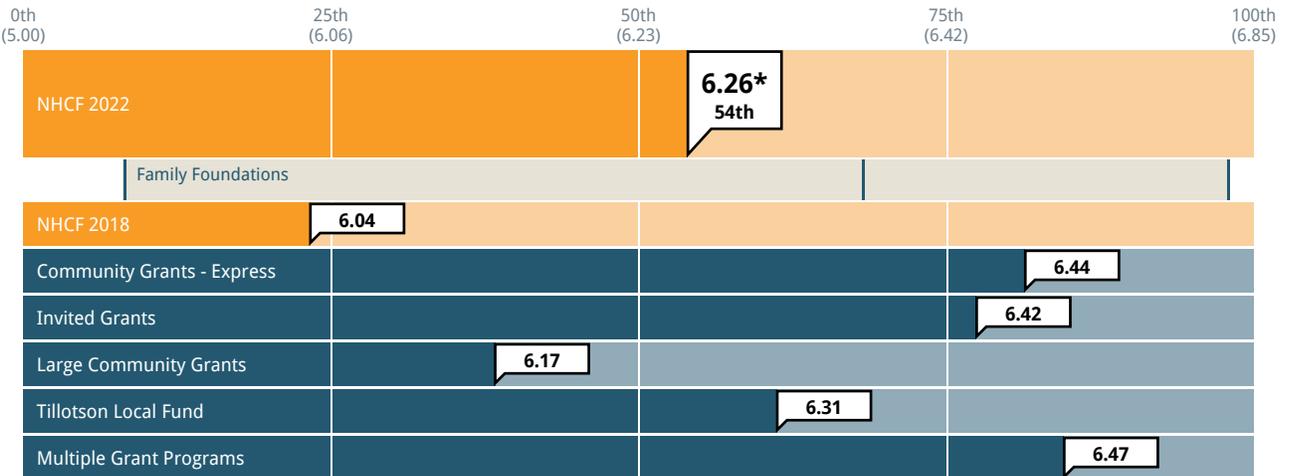
0th (5.00)	25th (6.06)	50th (6.23)	75th (6.42)	100th (6.85)

NHCF 2022 — **6.26*** 54th

Family Foundations

NHCF 2018 — 6.04
Community Grants - Express — 6.44
Invited Grants — 6.42
Large Community Grants — 6.17
Tillotson Local Fund — 6.31
Multiple Grant Programs — 6.47

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent was NHCF's reporting process adaptable, if necessary, to fit your circumstances?

1 = Not at all	7 = To a great extent
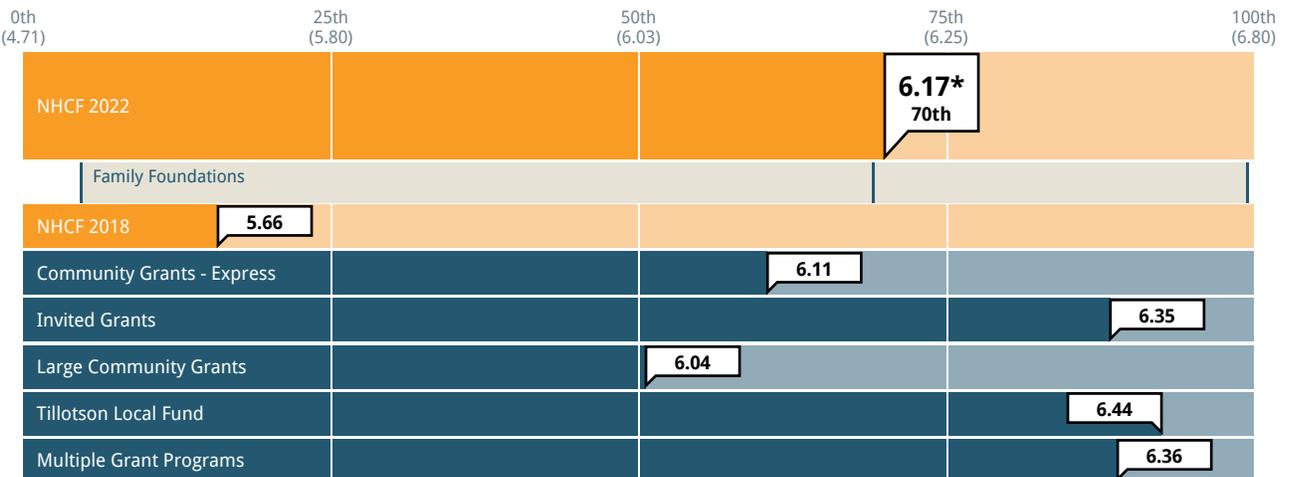
0th (4.71)	25th (5.80)	50th (6.03)	75th (6.25)	100th (6.80)

NHCF 2022 — **6.17*** 70th

Family Foundations

NHCF 2018 — 5.66
Community Grants - Express — 6.11
Invited Grants — 6.35
Large Community Grants — 6.04
Tillotson Local Fund — 6.44
Multiple Grant Programs — 6.36

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent was NHCF's reporting process relevant, with questions and measures pertinent to the work funded by this grant?

1 = Not at all	7 = To a great extent
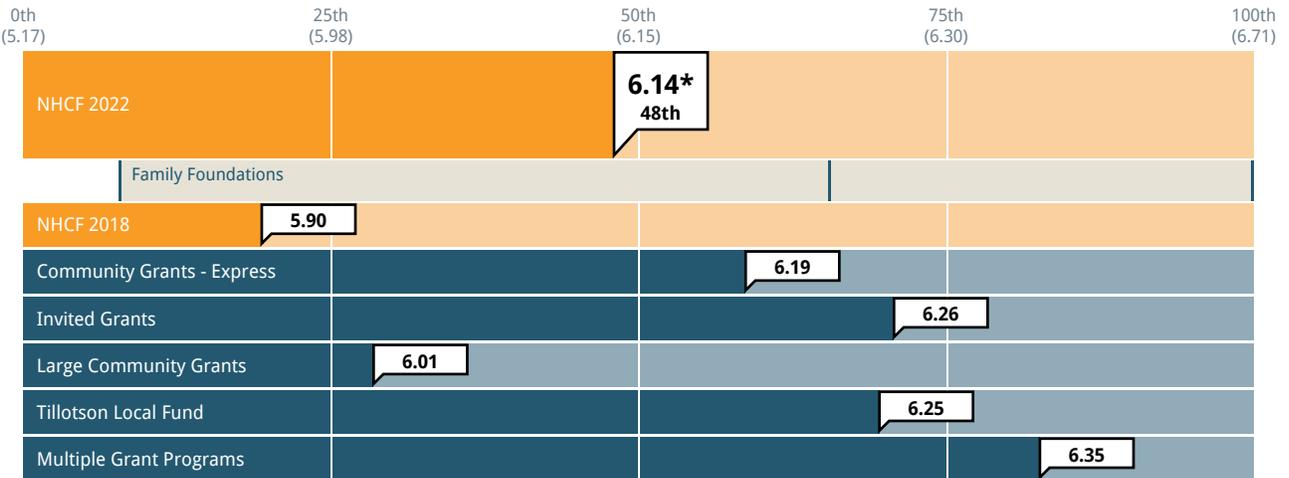
0th (5.17)	25th (5.98)	50th (6.15)	75th (6.30)	100th (6.71)

NHCF 2022 — **6.14*** **48th**

Family Foundations

NHCF 2018	5.90
Community Grants - Express	6.19
Invited Grants	6.26
Large Community Grants	6.01
Tillotson Local Fund	6.25
Multiple Grant Programs	6.35

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

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To what extent was NHCF's reporting process a helpful opportunity for you to reflect and learn?

1 = Not at all	7 = To a great extent

0th (4.56)	25th (5.67)	50th (5.88)	75th (6.08)	100th (6.57)

NHCF 2022 — **5.83** **44th**

Family Foundations

NHCF 2018	5.66
Community Grants - Express	6.06
Invited Grants	5.91
Large Community Grants	5.77
Tillotson Local Fund	6.00
Multiple Grant Programs	5.83
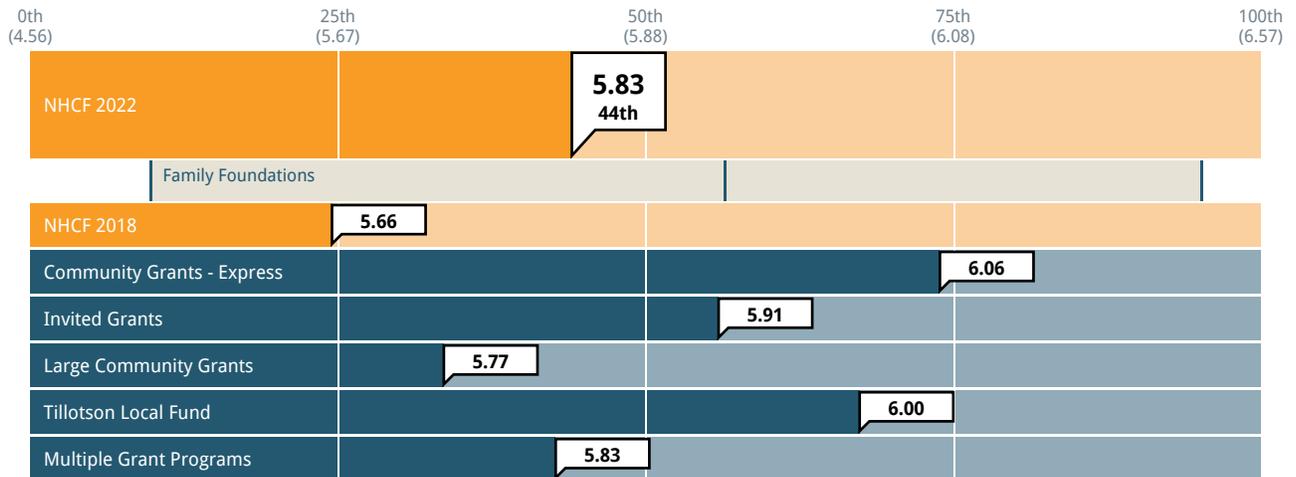
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Evaluation Process

The following questions were only asked of grantees that indicated having participated in an evaluation process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent did the evaluation incorporate input from your organization in the design of the evaluation?

1 = Not at all   **7** = To a great extent
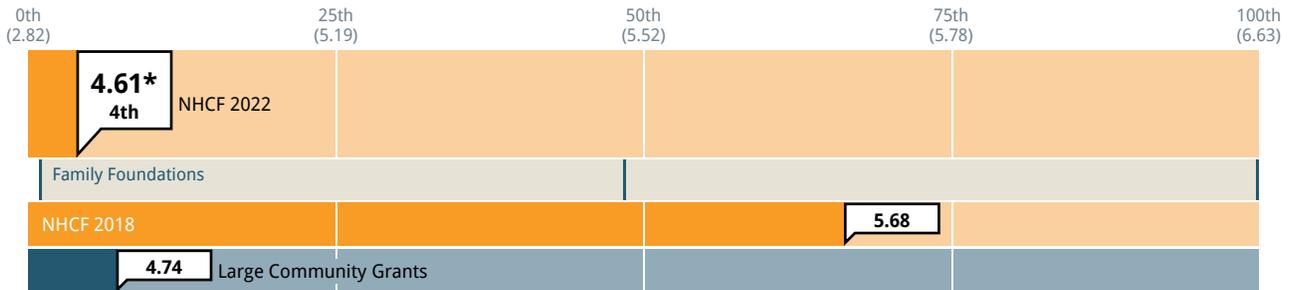
0th (2.82)	25th (5.19)	50th (5.52)	75th (5.78)	100th (6.63)

4.61*
4th   NHCF 2022

Family Foundations

NHCF 2018   **5.68**

4.74   Large Community Grants

Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

To what extent did the evaluation result in your organization making changes to the work that was evaluated?

1 = Not at all   **7** = To a great extent

0th (2.78)	25th (4.39)	50th (4.78)	75th (5.12)	100th (6.33)

NHCF 2022   **4.86**
57th

Family Foundations

NHCF 2018   **4.88**

Large Community Grants   **4.90**
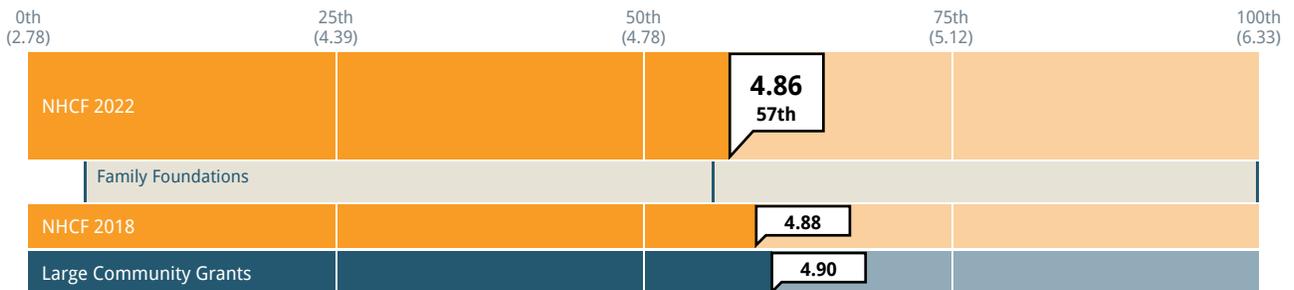
Cohort: Family Foundations   **Past results:** on   **Subgroup:** Program Type

Dollar Return and Time Spent on Processes

Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant

	0th ($0.3K)	25th ($1.7K)	50th ($2.8K)	75th ($5.6K)	100th ($44.4K)

NHCF 2022 — **$1.9K** 29th

Custom Cohort

$0.7K NHCF 2018

$0.8K NHCF 2014

$0.6K NHCF 2008

$0.5K NHCF 2004

$0.5K Community Grants - Express

Invited Grants **$5.0K**

Large Community Grants **$2.5K**

$0.9K NH Library Technology Program

$0.6K Tillotson Local Fund

Tillotson Large and Other Funds **$1.9K**

$1.0K Wellborn Ecology Fund

Multiple Grant Programs **$2.5K**
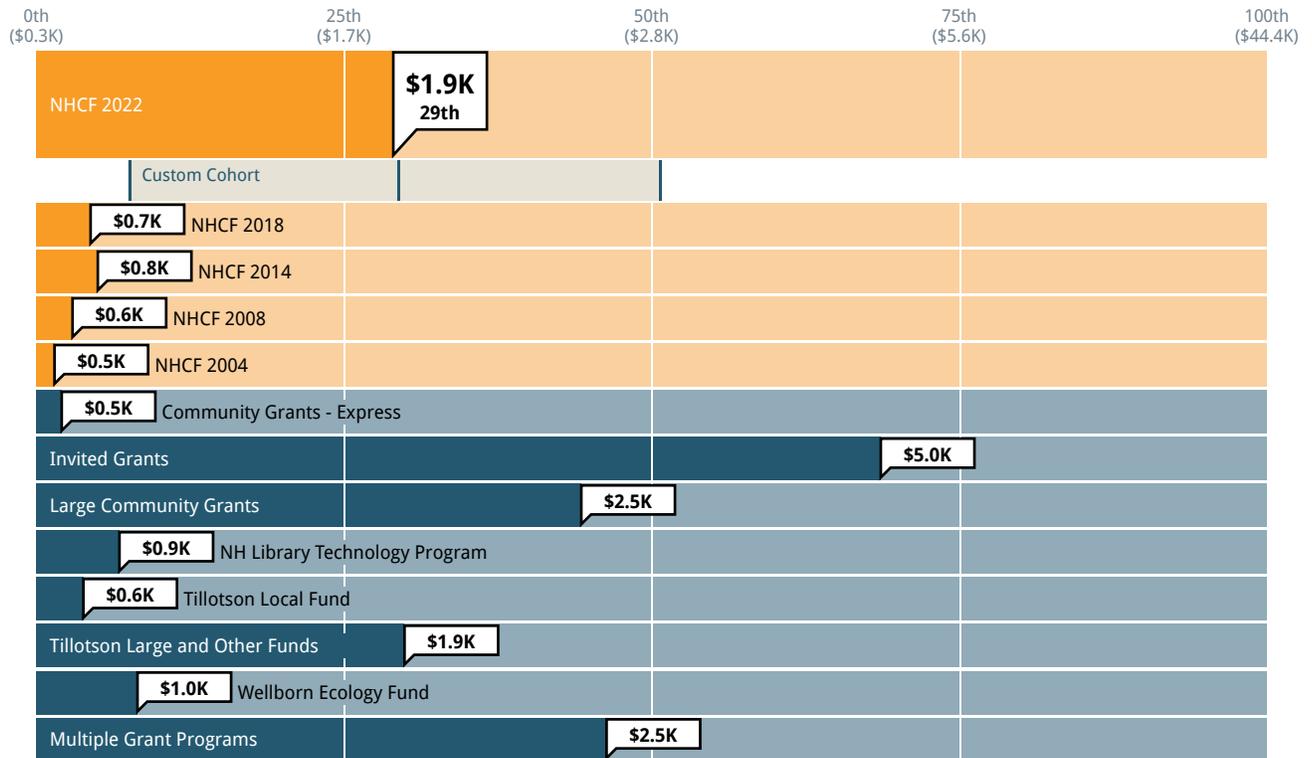
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Median Grant Size

	0th ($3K)	25th ($40K)	50th ($100K)	75th ($234K)	100th ($3700K)
NHCF 2022		**$30K** **19th**			
Custom Cohort		Custom Cohort			
NHCF 2018	$15K				
NHCF 2014	$15K				
NHCF 2008	$15K				
NHCF 2004	$5K				
Community Grants - Express	$10K				
Invited Grants		$64K			
Large Community Grants		$60K			
NH Library Technology Program	$6K				
Tillotson Local Fund		$20K			
Tillotson Large and Other Funds		$50K			
Wellborn Ecology Fund	$5K				
Multiple Grant Programs		$60K			
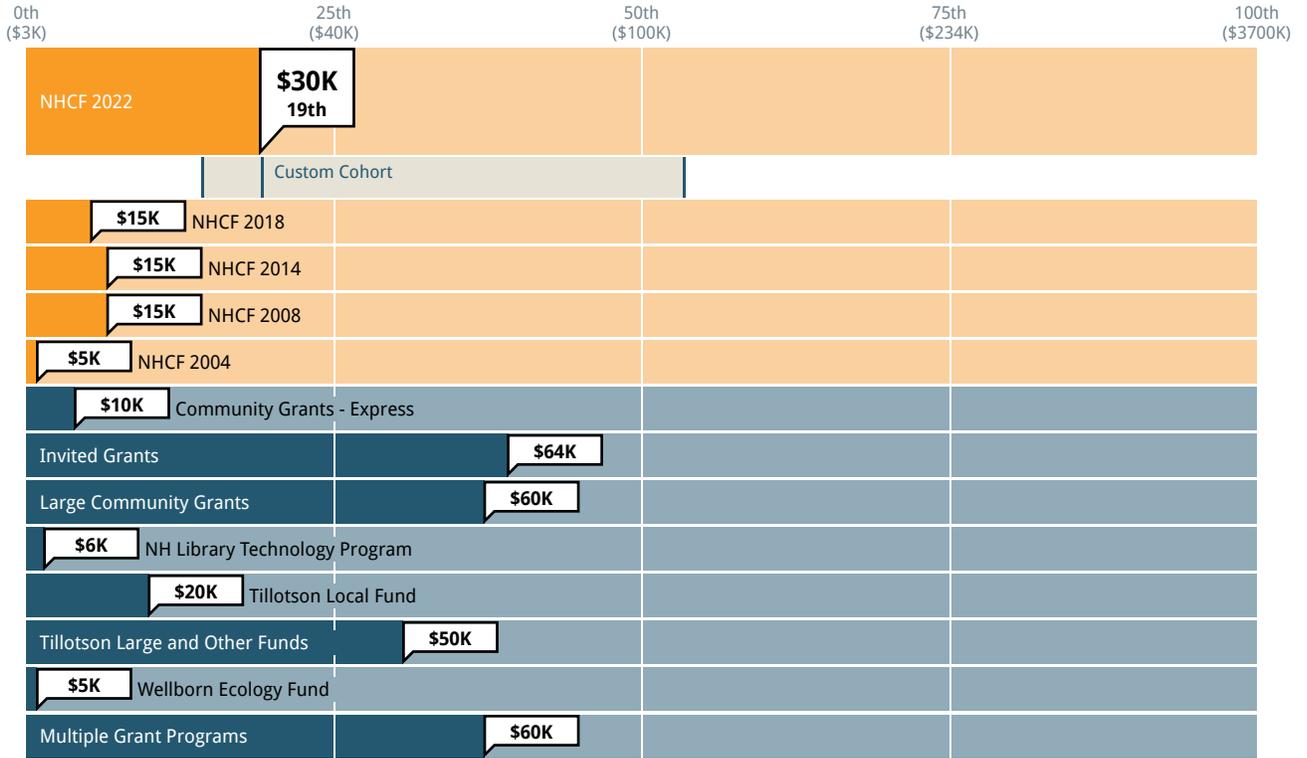
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Median hours spent by grantees on funder requirements over grant lifetime

	0th (7hrs)	25th (20hrs)	50th (30hrs)	75th (50hrs)	100th (304hrs)

NHCF 2022 — **16hrs** 13th

Custom Cohort

NHCF 2018 — 19hrs

NHCF 2014 — 20hrs

NHCF 2008 — 20hrs

NHCF 2004 — 16hrs

14hrs — Community Grants - Express

15hrs — Invited Grants

18hrs — Large Community Grants

9hrs — NH Library Technology Program

17hrs — Tillotson Local Fund

Tillotson Large and Other Funds — 36hrs

5hrs — Wellborn Ecology Fund

18hrs — Multiple Grant Programs
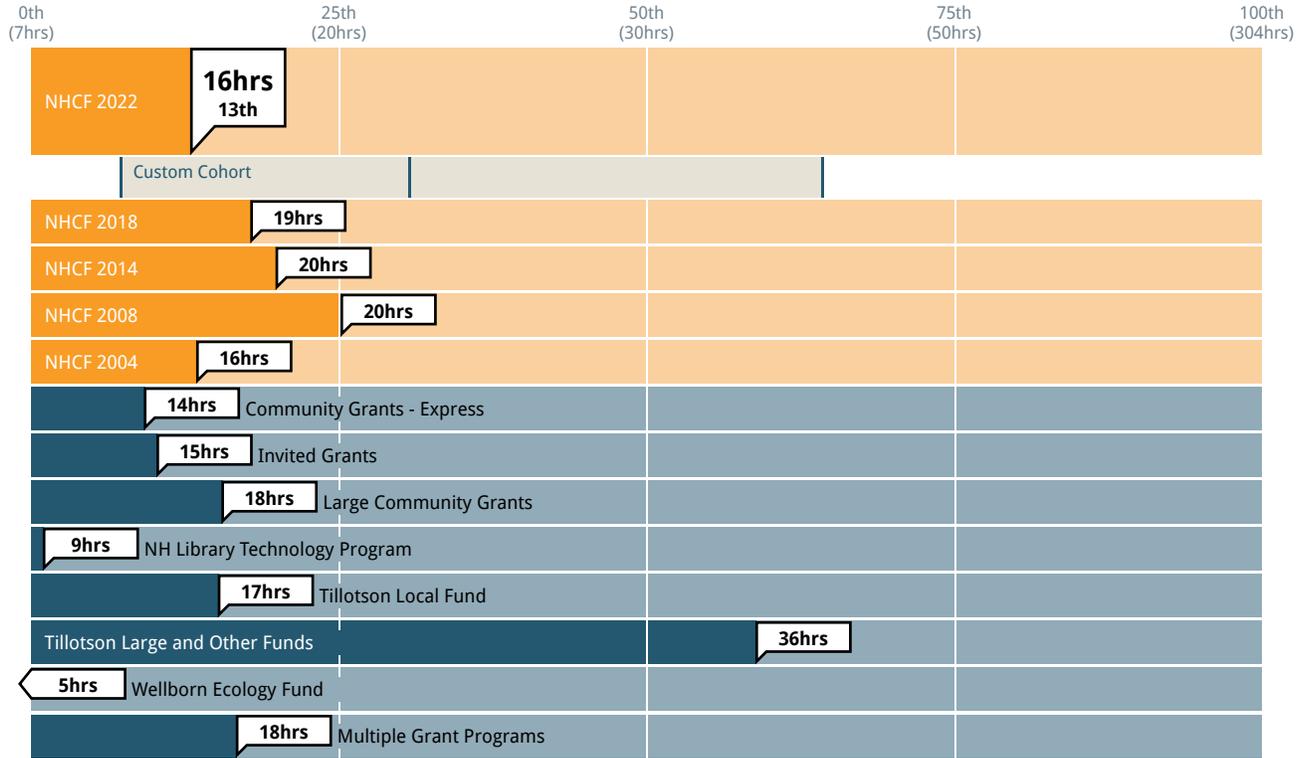
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Time Spent on Selection Process

Median Hours Spent on Proposal and Selection Process
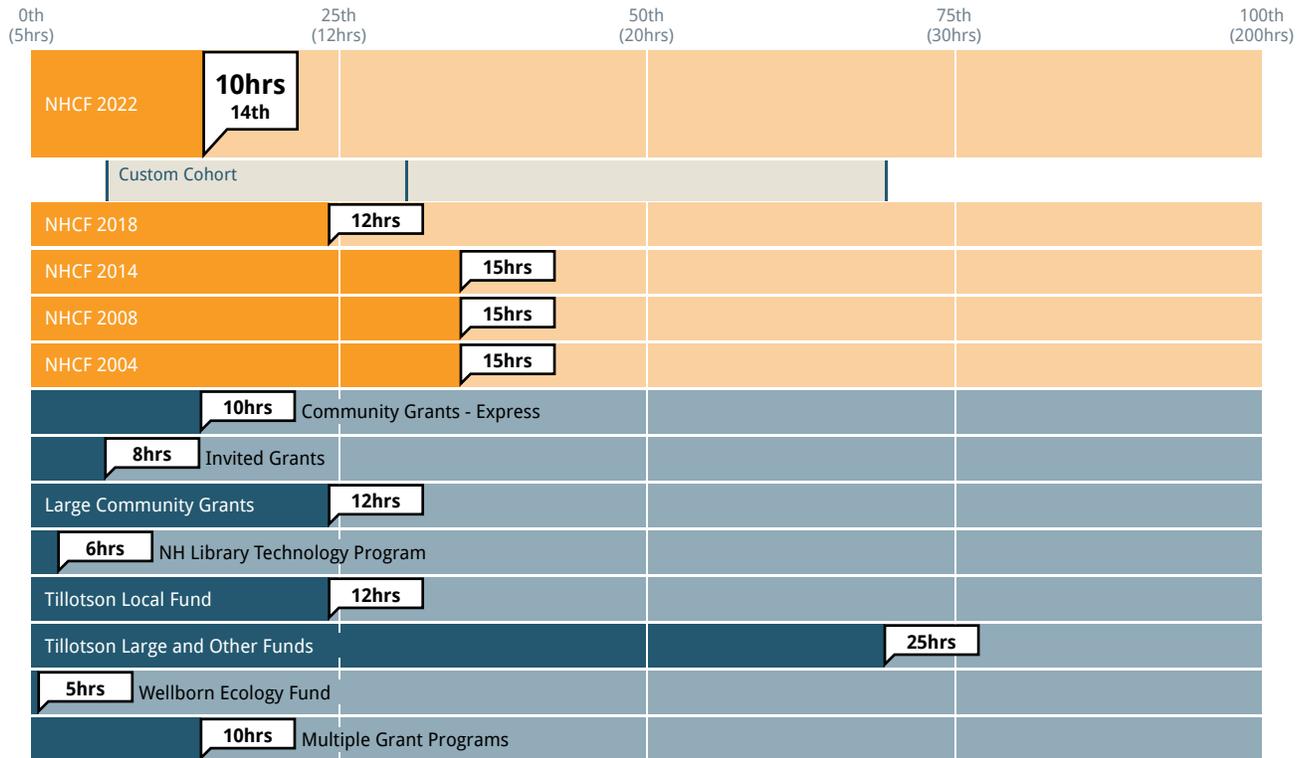
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Selected Cohort: Custom Cohort

	Time Spent On Proposal And Selection Process							
	1 to 9 hours	10 to 19 hours	20 to 29 hours	30 to 39 hours	40 to 49 hours	50 to 99 hours	100 to 199 hours	200+ hours
NHCF 2022	36%	33%	14%	5%	6%	5%	0%	0%
NHCF 2018	36%	24%	18%	6%	8%	4%	2%	0%
NHCF 2014	31%	31%	17%	9%	8%	3%	1%	0%
NHCF 2008	26%	27%	20%	7%	15%	4%	0%	0%
NHCF 2004	29%	32%	22%	5%	7%	3%	2%	0%
Average Funder	24%	21%	17%	7%	11%	11%	6%	3%
Custom Cohort	29%	27%	18%	6%	10%	6%	2%	1%

Selected Subgroup: Program Type								
Time Spent On Proposal And Selection Process (By Subgroup)								
	1 to 9 hours	**10 to 19 hours**	**20 to 29 hours**	**30 to 39 hours**	**40 to 49 hours**	**50 to 99 hours**	**100 to 199 hours**	**200+ hours**
Community Grants - Express	42%	18%	24%	5%	5%	5%	0%	0%
Invited Grants	51%	29%	6%	9%	6%	0%	0%	0%
Large Community Grants	30%	38%	14%	5%	6%	6%	1%	0%
NH Library Technology Program	60%	40%	0%	0%	0%	0%	0%	0%
Tillotson Local Fund	26%	39%	9%	9%	13%	4%	0%	0%
Tillotson Large and Other Funds	0%	20%	40%	0%	20%	20%	0%	0%
Wellborn Ecology Fund	64%	18%	9%	9%	0%	0%	0%	0%
Multiple Grant Programs	40%	33%	17%	0%	7%	3%	0%	0%

Time Spent on Reporting and Evaluation Process

Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year

| | 0th (2hrs) | 25th (5hrs) | 50th (8hrs) | 75th (10hrs) | 100th (56hrs) |

3hrs 6th — NHCF 2022

Custom Cohort

NHCF 2018 — **5hrs**
NHCF 2014 — **5hrs**
NHCF 2008 — **5hrs**
NHCF 2004 — **4hrs**
4hrs Community Grants - Express
Invited Grants — **5hrs**
2hrs Large Community Grants
4hrs Tillotson Local Fund
4hrs Multiple Grant Programs

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Selected Cohort: Custom Cohort

	Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)						
	1 to 9 hours	10 to 19 hours	20 to 29 hours	30 to 39 hours	40 to 49 hours	50 to 99 hours	100+ hours
NHCF 2022	82%	10%	4%	0%	2%	1%	0%
NHCF 2018	67%	16%	8%	4%	2%	2%	1%
NHCF 2014	64%	19%	9%	3%	3%	2%	0%
NHCF 2008	72%	14%	7%	2%	2%	1%	1%
NHCF 2004	72%	16%	8%	1%	2%	1%	0%
Average Funder	55%	19%	10%	4%	3%	5%	4%
Custom Cohort	67%	17%	7%	2%	3%	3%	2%

	Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)						
	1 to 9 hours	**10 to 19 hours**	**20 to 29 hours**	**30 to 39 hours**	**40 to 49 hours**	**50 to 99 hours**	**100+ hours**
Community Grants - Express	79%	9%	6%	3%	3%	0%	0%
Invited Grants	72%	16%	0%	0%	6%	6%	0%
Large Community Grants	92%	7%	1%	0%	0%	0%	0%
NH Library Technology Program	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Tillotson Local Fund	63%	21%	5%	0%	11%	0%	0%
Tillotson Large and Other Funds	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Wellborn Ecology Fund	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Multiple Grant Programs	83%	4%	12%	0%	0%	0%	0%

Customized Questions

General Foundation Work

> **Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission.**

1 = Is not beneficial   **4** = Is somewhat beneficial   **7** = Is extremely beneficial

■ NHCF 2022   ■ NHCF 2018

Working actively to bring more federal and private foundation dollars into New Hampshire to do community work.

NHCF 2022 — **6.24**
NHCF 2018 — **6.00**

Amplifying the voices of New Hampshire's non-profit organizations and those that they are seeking to serve.

NHCF 2022 — **6.16**
NHCF 2018 — **5.79**

Advocating for specific approaches to solving New Hampshire's most pressing challenges.

NHCF 2022 — **5.76**
NHCF 2018 — **5.42**

Connecting people and organizations doing similar or complementary work.

NHCF 2022 — **5.70**
NHCF 2018 — **5.56**

Providing organizational learning and capacity building opportunities (e.g., board development training, board diversity training, etc.).

NHCF 2022 — **5.61**
NHCF 2018 — **N/A**

Cohort: None   **Past results:** on

COVID-19-Specific Efforts

> **Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission.**

1 = Is not beneficial   **4** = Is somewhat beneficial   **7** = Is extremely beneficial

■ NHCF 2022

Advocating for federal CARES Act funding to reach the non-profit sector.

NHCF 2022 — **6.30**

Administering the Non-Profit Emergency Relief Fund (NERF) to New Hampshire organizations.

NHCF 2022 — **6.11**

Cohort: None   **Past results:** on

General Foundation Work - by Subgroup

Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission. - By Subgroup

1 = Is not beneficial	**4** = Is somewhat beneficial	**7** = Is extremely beneficial

Legend:
- Community Grants - Express
- Invited Grants
- Large Community Grants
- NH Library Technology Program
- Tillotson Local Fund
- Tillotson Large and Other Funds
- Wellborn Ecology Fund
- Multiple Grant Programs

Working actively to bring more federal and private foundation dollars into New Hampshire to do community work.

Community Grants - Express	6.10
Invited Grants	6.32
Large Community Grants	6.19
NH Library Technology Program	N/A
Tillotson Local Fund	6.50
Tillotson Large and Other Funds	N/A
Wellborn Ecology Fund	5.88
Multiple Grant Programs	6.33

Amplifying the voices of New Hampshire's non-profit organizations and those that they are seeking to serve.

Community Grants - Express	6.19
Invited Grants	6.25
Large Community Grants	6.14
NH Library Technology Program	6.38
Tillotson Local Fund	6.00
Tillotson Large and Other Funds	N/A
Wellborn Ecology Fund	5.89
Multiple Grant Programs	6.30

Advocating for specific approaches to solving New Hampshire's most pressing challenges.

Community Grants - Express	5.96
Invited Grants	6.00
Large Community Grants	5.63
NH Library Technology Program	6.12
Tillotson Local Fund	5.46
Tillotson Large and Other Funds	N/A
Wellborn Ecology Fund	5.56
Multiple Grant Programs	5.85

Connecting people and organizations doing similar or complementary work.

Community Grants - Express	5.81
Invited Grants	5.91
Large Community Grants	5.60
NH Library Technology Program	N/A
Tillotson Local Fund	5.94
Tillotson Large and Other Funds	N/A
Wellborn Ecology Fund	5.33
Multiple Grant Programs	5.78

Subgroup: Program Type

Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission. - By Subgroup (cont.)

| **1** = Is not beneficial | **4** = Is somewhat beneficial | **7** = Is extremely beneficial |

- Community Grants - Express
- Invited Grants
- Large Community Grants
- NH Library Technology Program
- Tillotson Local Fund
- Tillotson Large and Other Funds
- Wellborn Ecology Fund
- Multiple Grant Programs

Providing organizational learning and capacity building opportunities (e.g., board development training, board diversity training, etc.).

Community Grants - Express	5.52
Invited Grants	5.69
Large Community Grants	5.56
NH Library Technology Program	N/A
Tillotson Local Fund	5.27
Tillotson Large and Other Funds	4.75
Wellborn Ecology Fund	5.38
Multiple Grant Programs	6.16
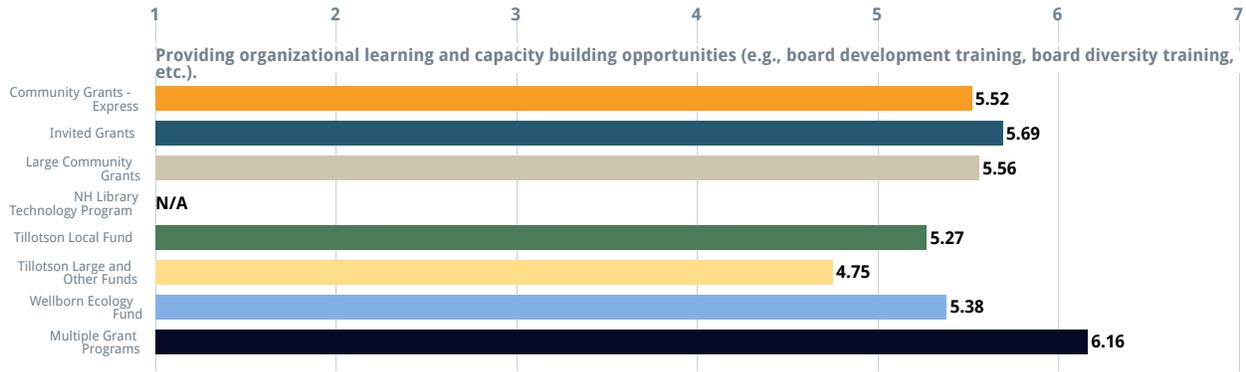
Subgroup: Program Type

COVID-19-Specific Efforts - by Subgroup

Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission. - By Subgroup

| **1** = Is not beneficial | **4** = Is somewhat beneficial | **7** = Is extremely beneficial |

- Community Grants - Express
- Invited Grants
- Large Community Grants
- Tillotson Local Fund
- Multiple Grant Programs

Advocating for federal CARES Act funding to reach the non-profit sector.

Community Grants - Express	6.56
Invited Grants	6.14
Large Community Grants	6.43
Tillotson Local Fund	5.00
Multiple Grant Programs	6.28

Administering the Non-Profit Emergency Relief Fund (NERF) to New Hampshire organizations.

Community Grants - Express	6.38
Invited Grants	5.97
Large Community Grants	6.22
Tillotson Local Fund	4.89
Multiple Grant Programs	6.21
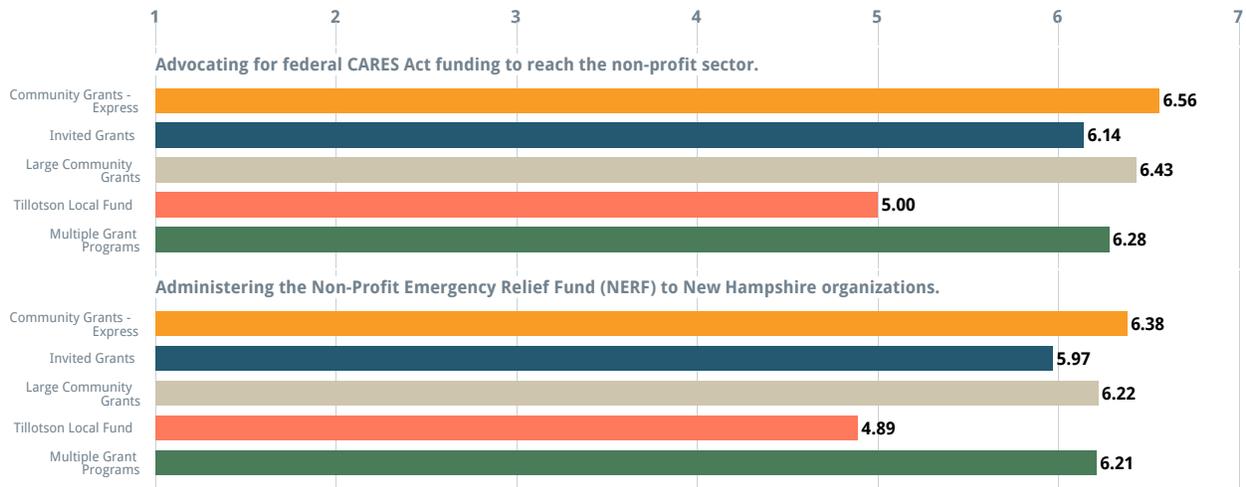
Subgroup: Program Type

NHCF's New Hampshire Tomorrow Initiative

"In 2015, the Foundation introduced New Hampshire Tomorrow, the 10-year initiative to improve outcomes for children and families by investing in four proven focus areas: early childhood development; family and youth supports; substance use prevention, treatment, and recovery; and education and career pathways."

Are you aware of the Foundation's New Hampshire Tomorrow initiative?

█ Yes **█ No**

NHCF 2022	46%	54%
NHCF 2018	46%	54%

Cohort: None   **Past results:** on

Are you aware of the Foundation's New Hampshire Tomorrow initiative? - By Subgroup

█ Yes **█ No**

Community Grants - Express	22%	78%
Invited Grants	78%	22%
Large Community Grants	47%	53%
NH Library Technology Program	18%	82%
Tillotson Local Fund	43%	57%
Tillotson Large and Other Funds	55%	45%
Wellborn Ecology Fund	18%	82%
Multiple Grant Programs	57%	43%
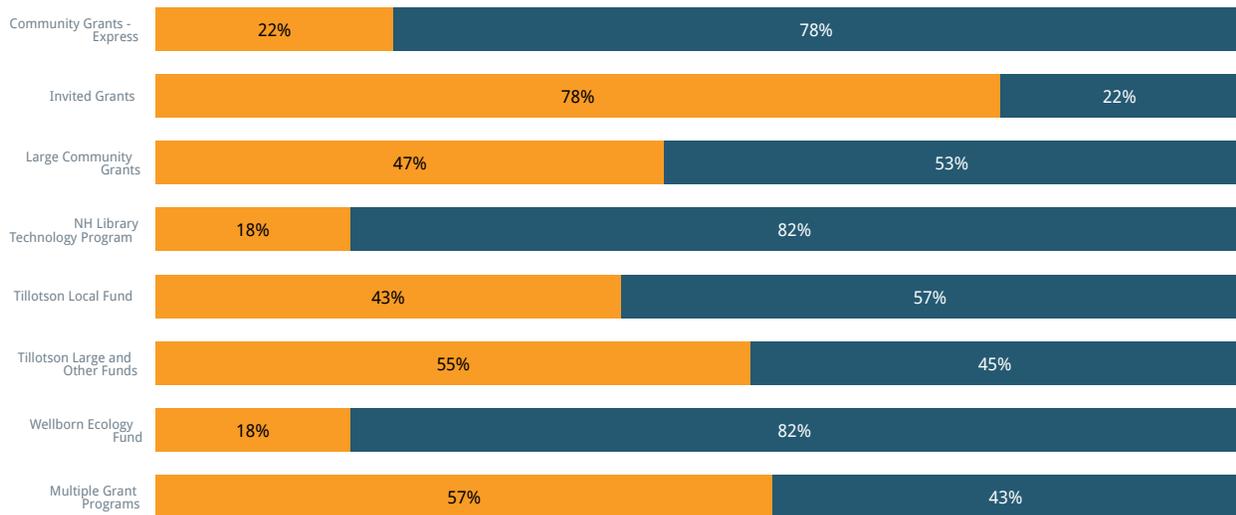
Subgroup: Program Type

Note: Each of the items below were asked only of those grantees indicating awareness of the Foundation's New Hampshire Tomorrow initiative in the previous survey question.

Please rate your level of agreement with the following statements regarding the Foundation's New Hampshire Tomorrow initiative.

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

■ NHCF 2022   ■ NHCF 2018

The Foundation's New Hampshire Tomorrow initiative is targeted at one of New Hampshire's most pressing challenges.

NHCF 2022	5.97
NHCF 2018	5.67

The Foundation's New Hampshire Tomorrow initiative is making noticeable progress towards achieving its goal.

NHCF 2022	5.26
NHCF 2018	4.77

I have a clear understanding of the New Hampshire Tomorrow initiative.

NHCF 2022	5.19
NHCF 2018	5.01

The Foundation's New Hampshire Tomorrow initiative is beneficial to my organization in achieving its mission.

NHCF 2022	5.03
NHCF 2018	4.92

Cohort: None   **Past results:** on

Please rate your level of agreement with the following statements regarding the Foundation's New Hampshire Tomorrow initiative. - By Subgroup

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

■ Community Grants - Express   ■ Invited Grants   ■ Large Community Grants   ■ Tillotson Local Fund   ■ Multiple Grant Programs

The Foundation's New Hampshire Tomorrow initiative is targeted at one of New Hampshire's most pressing challenges.

Subgroup	Value
Community Grants - Express	5.62
Invited Grants	6.04
Large Community Grants	6.12
Tillotson Local Fund	5.12
Multiple Grant Programs	6.27

The Foundation's New Hampshire Tomorrow initiative is making noticeable progress towards achieving its goal.

Subgroup	Value
Community Grants - Express	N/A
Invited Grants	5.73
Large Community Grants	5.18
Tillotson Local Fund	N/A
Multiple Grant Programs	5.56

I have a clear understanding of the New Hampshire Tomorrow initiative.

Subgroup	Value
Community Grants - Express	5.38
Invited Grants	5.56
Large Community Grants	5.10
Tillotson Local Fund	4.75
Multiple Grant Programs	5.38

The Foundation's New Hampshire Tomorrow initiative is beneficial to my organization in achieving its mission.

Subgroup	Value
Community Grants - Express	4.25
Invited Grants	5.46
Large Community Grants	5.07
Tillotson Local Fund	N/A
Multiple Grant Programs	5.62

Subgroup: Program Type

Other Funding

In the past 3 years, did your organization receive funding from any of the following entities: (Please check all that apply)

■ NHCF 2022   ■ NHCF 2018

| | 0 | 20 | 40 | 60 | 80 | 100 |

Government (federal or state) COVID relief grants
- NHCF 2022: 78%
- NHCF 2018: N/A

Other private foundation(s) (family or corporate) in NH
- NHCF 2022: 70%
- NHCF 2018: 66%

Other private foundation(s) outside of NH
- NHCF 2022: 50%
- NHCF 2018: 47%

Other community foundation(s)
- NHCF 2022: 49%
- NHCF 2018: 42%

State non-COVID funding
- NHCF 2022: 46%
- NHCF 2018: 42%

Federal non-COVID grants
- NHCF 2022: 33%
- NHCF 2018: 35%

United Way
- NHCF 2022: 29%
- NHCF 2018: 26%

Endowment for Health or the Children's Health Foundation
- NHCF 2022: 10%
- NHCF 2018: 14%

None of the above
- NHCF 2022: 2%
- NHCF 2018: 8%

Don't know
- NHCF 2022: 2%
- NHCF 2018: N/A

Cohort: None   **Past results:** on

In the past 3 years, did your organization receive funding from any of the following entities: (Please check all that apply) - By Subgroup

Legend:
- Community Grants - Express
- Invited Grants
- Large Community Grants
- NH Library Technology Program
- Tillotson Local Fund
- Tillotson Large and Other Funds
- Wellborn Ecology Fund
- Multiple Grant Programs

Government (federal or state) COVID relief grants

Subgroup	Value
Community Grants - Express	73%
Invited Grants	66%
Large Community Grants	88%
NH Library Technology Program	58%
Tillotson Local Fund	64%
Tillotson Large and Other Funds	100%
Wellborn Ecology Fund	55%
Multiple Grant Programs	83%

Other private foundation(s) (family or corporate) in NH

Subgroup	Value
Community Grants - Express	57%
Invited Grants	63%
Large Community Grants	85%
NH Library Technology Program	25%
Tillotson Local Fund	45%
Tillotson Large and Other Funds	55%
Wellborn Ecology Fund	45%
Multiple Grant Programs	86%

Other private foundation(s) outside of NH

Subgroup	Value
Community Grants - Express	30%
Invited Grants	55%
Large Community Grants	58%
NH Library Technology Program	17%
Tillotson Local Fund	41%
Tillotson Large and Other Funds	55%
Wellborn Ecology Fund	36%
Multiple Grant Programs	62%

Other community foundation(s)

Subgroup	Value
Community Grants - Express	51%
Invited Grants	55%
Large Community Grants	55%
NH Library Technology Program	33%
Tillotson Local Fund	23%
Tillotson Large and Other Funds	36%
Wellborn Ecology Fund	27%
Multiple Grant Programs	52%

Subgroup: Program Type

In the past 3 years, did your organization receive funding from any of the following entities: (Please check all that apply) - By Subgroup (cont.)

Legend:
- Community Grants - Express
- Invited Grants
- Large Community Grants
- NH Library Technology Program
- Tillotson Local Fund
- Tillotson Large and Other Funds
- Wellborn Ecology Fund
- Multiple Grant Programs

State non-COVID funding

Subgroup	Value
Community Grants - Express	27%
Invited Grants	29%
Large Community Grants	58%
NH Library Technology Program	17%
Tillotson Local Fund	23%
Tillotson Large and Other Funds	36%
Wellborn Ecology Fund	55%
Multiple Grant Programs	59%

Federal non-COVID grants

Subgroup	Value
Community Grants - Express	22%
Invited Grants	32%
Large Community Grants	27%
NH Library Technology Program	17%
Tillotson Local Fund	41%
Tillotson Large and Other Funds	55%
Wellborn Ecology Fund	45%
Multiple Grant Programs	59%

United Way

Subgroup	Value
Community Grants - Express	22%
Invited Grants	34%
Large Community Grants	37%
NH Library Technology Program	0%
Tillotson Local Fund	0%
Tillotson Large and Other Funds	18%
Wellborn Ecology Fund	0%
Multiple Grant Programs	41%

Endowment for Health or the Children's Health Foundation

Subgroup	Value
Community Grants - Express	3%
Invited Grants	39%
Large Community Grants	3%
NH Library Technology Program	0%
Tillotson Local Fund	0%
Tillotson Large and Other Funds	0%
Wellborn Ecology Fund	0%
Multiple Grant Programs	28%

Subgroup: Program Type

In the past 3 years, did your organization receive funding from any of the following entities: (Please check all that apply) - By Subgroup (cont.)

Legend:
- Community Grants - Express
- Invited Grants
- Large Community Grants
- NH Library Technology Program
- Tillotson Local Fund
- Tillotson Large and Other Funds
- Wellborn Ecology Fund
- Multiple Grant Programs

None of the above

Category	Value
Community Grants - Express	5%
Invited Grants	0%
Large Community Grants	0%
NH Library Technology Program	8%
Tillotson Local Fund	5%
Tillotson Large and Other Funds	0%
Wellborn Ecology Fund	0%
Multiple Grant Programs	0%

Don't know

Category	Value
Community Grants - Express	0%
Invited Grants	5%
Large Community Grants	0%
NH Library Technology Program	8%
Tillotson Local Fund	0%
Tillotson Large and Other Funds	0%
Wellborn Ecology Fund	18%
Multiple Grant Programs	0%

Subgroup: Program Type

NHCF's DEI Approach

Reflecting on your experience with and knowledge of the Foundation, how would you rate its performance to date in meeting the commitments below? In other words, where is the Foundation now, from your perspective?

1 = Strongly disagree   **2** = Disagree   **3** = Neither agree nor disagree   **4** = Agree   **5** = Strongly agree

▮ NHCF 2022

The Foundation listens to and learns from those who have faced barriers to opportunity and whose voices have been historically excluded.

NHCF 2022 — **4.36**

The Foundation advances equity, racial justice, and economic inclusion in its grantmaking and civil leadership and advocacy.

NHCF 2022 — **4.29**

Cohort: None   **Past results:** on

Reflecting on your experience with and knowledge of the Foundation, how would you rate its performance to date in meeting the commitments below? In other words, where is the Foundation now, from your perspective? - By Subgroup

1 = Strongly disagree   **2** = Disagree   **3** = Neither agree nor disagree   **4** = Agree   **5** = Strongly agree

▮ Community Grants - Express   ▮ Invited Grants   ▮ Large Community Grants   ▮ Tillotson Local Fund   ▮ Multiple Grant Programs

The Foundation listens to and learns from those who have faced barriers to opportunity and whose voices have been historically excluded.

Subgroup	Value
Community Grants - Express	4.38
Invited Grants	4.52
Large Community Grants	4.35
Tillotson Local Fund	4.24
Multiple Grant Programs	4.50

The Foundation advances equity, racial justice, and economic inclusion in its grantmaking and civil leadership and advocacy.

Subgroup	Value
Community Grants - Express	4.39
Invited Grants	4.43
Large Community Grants	4.33
Tillotson Local Fund	3.88
Multiple Grant Programs	4.29

Subgroup: Program Type

The following tables display the breakdown of responses for each option to the question "Reflecting on your experience with and knowledge of the Foundation, how would you rate its performance to date in meeting the commitments below? In other words, where is the Foundation now, from your perspective?"

"The Foundation listens to and learns from those who have faced barriers to opportunity and whose voices have been historically excluded."

Strongly disagree	0%
Disagree	1%
Neither agree nor disagree	7%

Agree	28%
Strongly agree	35%
Unable to assess	29%
Total	**303**

"The Foundation advances equity, racial justice, and economic inclusion in its grantmaking and civic leadership and advocacy."

Strongly disagree	0%
Disagree	1%
Neither agree nor disagree	9%
Agree	30%
Strongly agree	33%
Unable to assess	27%
Total	**303**

Primary Contact

Who is your primary contact at the Foundation?

Primary Contact	NHCF 2022
Anne Phillips	12%
Ben Amsden	17%
Christina D'Allesandro	0%
Deborah Schachter	10%
Gale Dean	4%
Jean Clarke	9%
Katie Merrow	4%
Michael Turmelle	1%
Phoebe Backler	2%
Rosalind Erwin	6%
Sandeep Bikram Shah	10%
Simon Deleketa	3%
Sonya Salanti	1%
Traci Fowler	13%
Wendy Cahill	4%
Other	5%

Grantees' Written Comments

In the Foundation's Grantee Perception Report survey, CEP asked four written questions:

1. "Please comment on the quality of NHCF's processes, interactions, and communications."
2. "Thinking beyond the grant you received, please comment on how NHCF influences your field, community, or organization."
3. "What specific improvements would you suggest that would make NHCF a better funder?"
4. "As the Foundation moves from emergency response to rebuilding post-pandemic, what are the greatest challenges to achieving your mission? Feel free to write about challenges faced by your organization or the communities and people you serve."

To download the full set of grantee comments and suggestions, please refer to the "Attachments" dropdown menu at the top right of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents. The fourth question was not reviewed by CEP and survey respondents were notified that anything they wrote would be shared verbatim with NHCF.

CEP's Qualitative Analysis

CEP thoroughly reviews each comment submitted from the first three questions and conducts comprehensive qualitative analysis on two of these questions in the GPR.

The following pages outline the results of CEP's analyses.

Quality of Processes, Interactions and Communications

Grantees were asked to comment on the quality of NHCF's processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

Positivity of Comments about the Quality of NHCF's Processes, Interactions, and Communications

	Positive comment	Comment with at least one constructive theme
NHCF 2022	77%	23%
NHCF 2018	73%	27%
Family Foundations	78%	22%
Average Funder	74%	26%
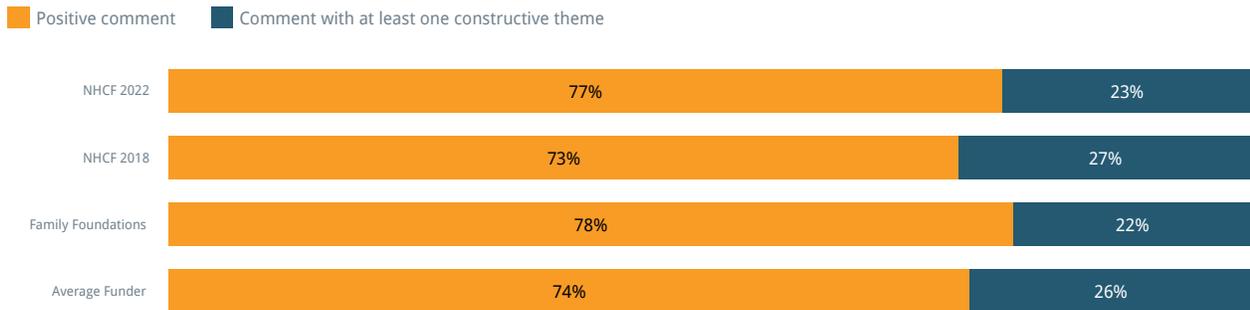
Cohort: Family Foundations   **Past results:** on

Positivity of Comments about the Quality of NHCF's Processes, Interactions, and Communications - By Subgroup

	Positive comment	Comment with at least one constructive theme
Community Grants - Express	78%	22%
Invited Grants	79%	21%
Large Community Grants	77%	23%
NH Library Technology Program	78%	22%
Tillotson Local Fund	82%	18%
Tillotson Large and Other Funds	70%	30%
Wellborn Ecology Fund	75%	25%
Multiple Grant Programs	77%	23%
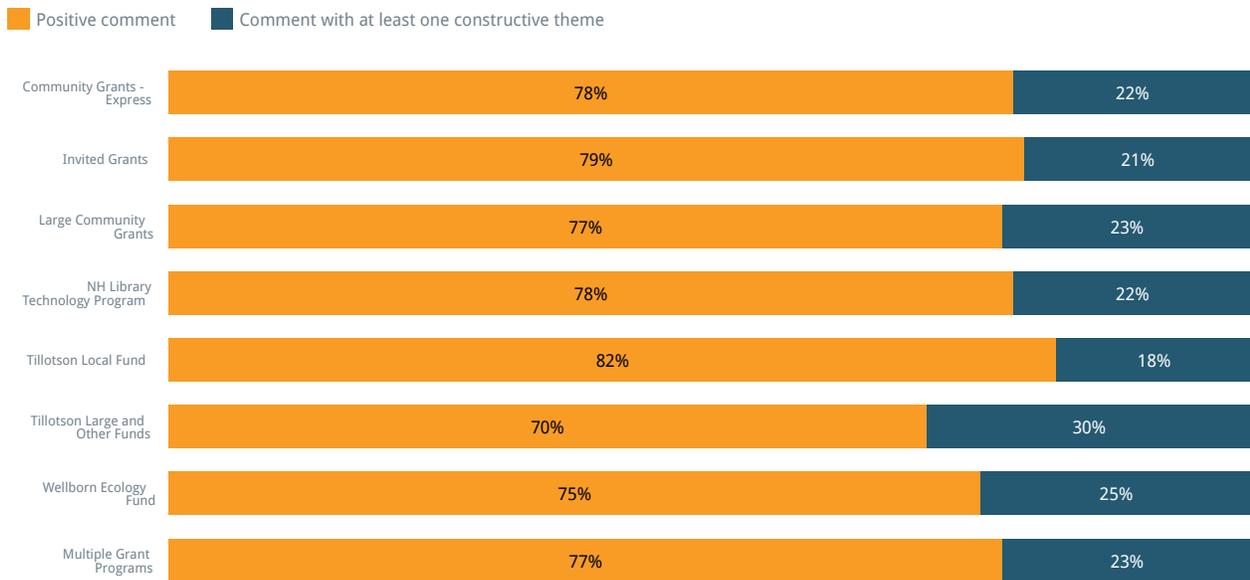
Subgroup: Program Type

Suggestion Themes

Grantees were asked to provide any suggestions for how the Foundation could improve. The 310 grantees that responded to the survey provided 160 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Proportion of Grantee Suggestions by Topic

Topic of Suggestion	Proportion
Funder-Grantee Interactions	22%
Grantmaking Characteristics	16%
Impact on and Understanding of Grantees' Organizations	15%
NHCF Processes	12%
NHCF's Role as a Community Foundation and Work with Donors	11%
Non-Monetary Support	8%
Diversity, Equity, and Inclusion	5%
Impact on and Understanding of Grantees' Communities	4%
NHCF Communications	4%
Impact on and Understanding of Grantees' Fields	3%
Other Comments	1%

Selected Suggestions

Grantees were asked to provide any suggestions for how the Foundation could improve. The 310 grantees that responded to the survey provided a total of 160 distinct suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Funder-Grantee Interactions (22% N=36)

- Visit Grantees' Organizations (N = 13)

  ◦ "I think some kind of site visit or direct program interaction would help NHCF understand our work and the atmosphere we operate in better."
  ◦ "Visit communities and funded organizations more often."
  ◦ "It would be great to host a site visit once a year and get a chance to show NHCF what we're up to."
  ◦ "Perhaps more site visiting when visiting is deemed to be safe and appropriate."

- More Frequent Interactions (N = 12)

  ◦ "Again, I would recommend more personal contact with the recipient organization in order to build a relationship and comfort level."
  ◦ "We haven't really got as much face time with their staff as we would like."
  ◦ "Based on the questions in this survey, it appears that we could have had greater interaction with NHCF, but there was none."
  ◦ "If there were anything I could suggest, it would be more personal connection between the NHCF and the organization being funded."

- Regularly-Scheduled Meetings with Grantees (N = 8)

  ◦ "Regularly scheduled quarterly meetings."
  ◦ "Maybe quarterly scheduled conference calls with the grantee."
  ◦ "....an way to easily facilitate a meeting with regional staff would be great, maybe as a feature of their website?"

- Assign Grantees a Primary Contact (N = 2)

  ◦ "To assign a rep to an organization."

- Other (N = 1)

Grantmaking Characteristics (16% N=25)

- Adjustments to Grant Size (N = 7)

  ◦ "The Foundation should also consider increasing payout amounts."
  ◦ "And increase grant amounts over time, recognizing that $25k does not go as far as it did ten years ago."
  ◦ "I would like to see operating grants that have been the same dollar amount for many years be adjusted upward, even if just to keep up with inflation over the same time period."

- Expansion of Opportunities for Unrestricted Funds (N = 4)

  ◦ "I would specifically suggest increasing opportunities for unrestricted funding as much as possible."
  ◦ "Continuing to provide unrestricted operational grants is a key to success for not for profit organizations in underfunded fields. Expanding these offerings... will truly help small communities and small service providers located in these communities."

- Longer Grants (N = 4)

  ◦ "Funding projects that span more than one year."
  ◦ "Do way more multi-year grants...."

- Maintain Recent Shifts in Grantmaking Practices (N = 4)

  ◦ "Maintain multi-year operating grants. "
  ◦ "Continued focus on operating support."

- More Provision of Multi-year, General Operating Support (N = 3)

  ◦ "Provide more general operating support, multi-year funding."

- Other (N = 3)

Impact on and Understanding of Grantees' Organizations (15% N=24)

- Listen to Grantees' Needs (N = 5)

  ◦ "Ask grantees what they need; respond quickly and with less bureaucracy."
  ◦ "Keep listening to stakeholders and being responsive to what we need."

- Opportunities for a Ongoing Relationships (N = 5)

- "Allow non profits to reapply for three year community impact grants if they can show results on goals."
- "An opportunity for relationship-building in anticipation of a developing and ongoing relationship."

- Adjustments to Types of Organizations Funded (N = 5)

  - "Also, when assessing needs, consider the breath of support an organization receives from other sources, and provide a weighting factor to organizations in economically disadvantaged communities. "
  - "Smaller organizations, especially those with small yearly budgets or those that are just developing initiatives and seeking funding sources, in many cases, do not have the resources to meet NHCF requirements and/or catch the attention of the reviewers."

- Gain a Deeper Understanding of Grantees' Work and Projects (N = 4)

  - "Previously mentioned, but communicate how we can let you know about our work beyond the grant application."
  - "Yet you have no way of knowing about [our] growing work and chance to impact the lives of NH residents in a significant way, other than through this survey."

- Spread Awareness about Grantees' Work (N = 3)

  - "Help us to elevate our message -- reach other audiences."

- Other (N = 2)

NHCF Processes (12% N=19)

- Streamline and Shorten the Application Process (N = 12)

  - "Shorten the grant application process. It is long, burdensome, and complicated. I know it deters many potential grant seekers because the process is so time consuming."
  - "Streamline proposals... especially for smaller grants (under $50k) and for programs with established track records."
  - "Streamline application processes."
  - "The simpler the grant application, the better."

- Greater Communication about the Selection Process and Funding Opportunities (N = 3)

  - "Transparency about how to get funded beyond the very few grant programs that are offered."

- Adjustments to the Financial Review Process (N = 2)

  - "Consider alternate or lower cost ways to complete financial review."

- Adjustments to the Grant Portal (N = 2)

  - "Perhaps the grant portal could be a bit more user friendly"

NHCF's Role as a Community Foundation and Work with Donors (11% N=18)

- More Fundraising and Greater Disbursement of Funds (N = 6)

  - "Release a larger percentage of its accumulated assets and donor-advised funds every year."
  - "Step up. Give more. Stop sitting on the funding that the communities need."
  - "Raise more funds to give out!"

- Communications Between Staff and Donors about Grantees' Organizations (N = 4)

  - "It would be great if they could convince more donors to invest in the community grants so that more of the grant-making can be equitable and strategic."
  - "I do not feel like there are many opportunities to talk to NHCF staff about the work we do which makes me feel like our organization may be missing out on potential donor advised funds."

- Opportunities to Interact with Donors and Fundholders (N = 4)

  - "More opportunities to interact with executors of donor advised funds. We often feel that we have difficulty conveying the impact of our work directly to donors who support us from these funds, as they are kept at an arms length or more from the organization."
  - "I understand that many funders enjoy anonymity, however it would be nice to get a bit closer to them. This could be an open house, telephone, video submission or other."

- Greater Transparency Surrounding DAF Giving (N = 3)

  - "The donor advised giving is all over the place and doesn't seem to have any connection to the Foundation's goals. And it's not very equitable because I don't think most people know that most of the money comes from the DAFs or have any idea how to ask for it."

- Other (N = 1)

Non-Monetary Support (8% N=12)

- Facilitate Collaboration Among Grantees (N = 4)

- "I would like to see the NHCF continue to build community capacity by encouraging collaboration among grantees...."
- "Perhaps if there could be a gathering at some point, maybe an open-space like session to connect grantees and their common goals, this might be helpful for cross-pollination and collaboration."

- Offer Capacity-Building Assistance (N = 3)

  - "Provide strategic training/consulting to grant-funded organizations."

- Assist Grantees in Securing Funding from Other Sources (N = 2)

  - "Perhaps help securing national or other funding?"

- Other (N = 3)

Diversity, Equity, and Inclusion (5% N=8)

- Greater Diversity of NHCF Board and Staff (N = 3)

  - "Culturally NH has issues with racism. NHCF could do a better job of visually reflecting diversity within the staff."

- Assist Grantees in Building a DEI Framework (N = 2)

  - "Giving nonprofits the space, resources and cover to make changes that will lead to better DEI implementation could be helpful...."

- Inclusion of Specific Groups in DEI Initiatives (N = 2)

  - "To make sure that efforts related to (and language about) serving a diverse population, extend beyond racial/ethnic identity to consider socioeconomic diversity in New Hampshire."

- Other (N = 1)

Impact on and Understanding of Grantees' Communities (4% N=6)

- Prioritize Understanding Grantees' Local Communities (N = 5)

  - "I would suggest continued workshops and trainings with the board and advisory boards on the emerging issues that impact members of the community across the state."
  - "Continuing to... [spend] time learning about the unique needs in each region is a great strategy."

- Other (N = 1)

NHCF Communications (4% N=6)

- Clearer and More Frequent Communications about Goals, Strategy, and Grant Opportunities (N = 6)

  - "In the broader context and not related to a specific grant, it seems like slightly more articulation of the impact that the foundation hopes to have would be helpful."
  - "Stronger mission and expressed values in writing- such as a newsletter, or featuring organizations that NHCF have funded would be great to see."
  - "Establish a broad range of goals that you want NHCF to accomplish, and then ask recipients to show how their project addresses at least one of those NHCF goals."

Impact on and Understanding of Grantees' Fields (3% N=5)

- Adjustments to Funded Fields (N = 3)

  - "More funding for arts/arts education in general. "

- Other (N = 2)

Other Comments (1% N=1)

- Other (N = 1)

Contextual Data

Please note that all information below is based on self-reported data from grantees.

Grantmaking Characteristics

Average Grant Length
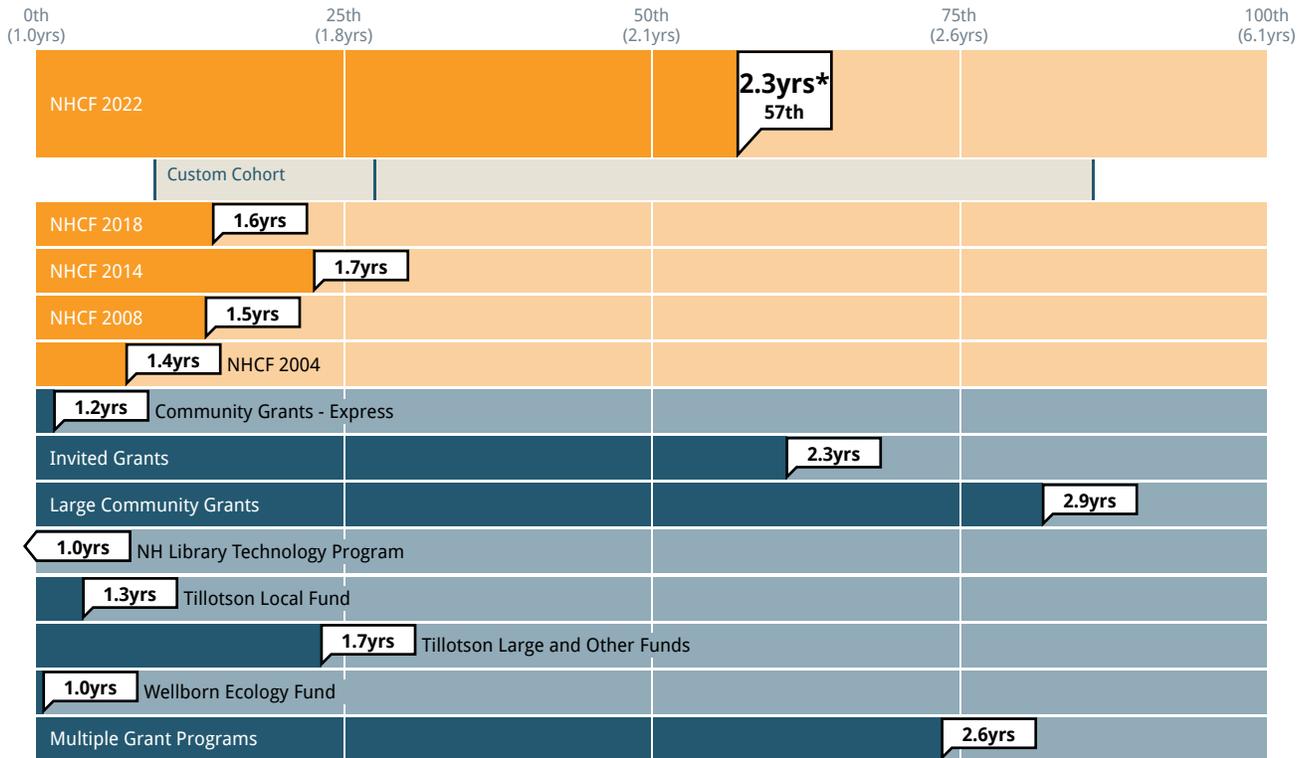
	0th (1.0yrs)	25th (1.8yrs)	50th (2.1yrs)	75th (2.6yrs)	100th (6.1yrs)
NHCF 2022			2.3yrs* 57th		
Custom Cohort					
NHCF 2018	1.6yrs				
NHCF 2014	1.7yrs				
NHCF 2008	1.5yrs				
NHCF 2004	1.4yrs				
Community Grants - Express	1.2yrs				
Invited Grants			2.3yrs		
Large Community Grants				2.9yrs	
NH Library Technology Program	1.0yrs				
Tillotson Local Fund	1.3yrs				
Tillotson Large and Other Funds		1.7yrs			
Wellborn Ecology Fund	1.0yrs				
Multiple Grant Programs				2.6yrs	

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Program Type

Selected Cohort: Custom Cohort	Length of Grant Awarded
	Average grant length
NHCF 2022	2.3 years
NHCF 2018	1.6 years
NHCF 2014	1.7 years
NHCF 2008	1.5 years
NHCF 2004	1.4 years
Median Funder	2.1 years
Custom Cohort	1.8 years

Selected Cohort: Custom Cohort

	Length of Grant Awarded				
	0 - 1.99 years	**2 - 2.99 years**	**3 - 3.99 years**	**4 - 4.99 years**	**5 - 50 years**
NHCF 2022	41%	7%	50%	0%	2%
NHCF 2018	82%	8%	5%	2%	4%
NHCF 2014	77%	11%	5%	0%	6%
NHCF 2008	74%	15%	7%	0%	3%
NHCF 2004	82%	8%	6%	1%	3%
Average Funder	48%	22%	19%	3%	8%
Custom Cohort	62%	16%	17%	1%	5%

Selected Cohort: None

Proportion of Unrestricted Funding	**NHCF 2022**	**Average Funder**
No, this funding was not restricted to a specific use (i.e. general operating, core support)	52%	26%
Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)	48%	74%

Grantmaking Characteristics - By Subgroup

<table>
<tr><td colspan="2">Selected Subgroup: Program Type</td></tr>
<tr><td></td><td>**Length of Grant Awarded (By Subgroup)**</td></tr>
<tr><td></td><td>**Average grant length**</td></tr>
<tr><td>Community Grants - Express</td><td>1.2 years</td></tr>
<tr><td>Invited Grants</td><td>2.3 years</td></tr>
<tr><td>Large Community Grants</td><td>2.9 years</td></tr>
<tr><td>NH Library Technology Program</td><td>1 years</td></tr>
<tr><td>Tillotson Local Fund</td><td>1.3 years</td></tr>
<tr><td>Tillotson Large and Other Funds</td><td>1.7 years</td></tr>
<tr><td>Wellborn Ecology Fund</td><td>1 years</td></tr>
<tr><td>Multiple Grant Programs</td><td>2.6 years</td></tr>
</table>

Selected Subgroup: Program Type

	Length of Grant Awarded (By Subgroup)				
	0 - 1.99 years	**2 - 2.99 years**	**3 - 3.99 years**	**4 - 4.99 years**	**5 - 50 years**
Community Grants - Express	95%	0%	3%	0%	3%
Invited Grants	61%	13%	18%	0%	8%
Large Community Grants	4%	4%	91%	0%	0%
NH Library Technology Program	100%	0%	0%	0%	0%
Tillotson Local Fund	82%	9%	9%	0%	0%
Tillotson Large and Other Funds	55%	18%	27%	0%	0%
Wellborn Ecology Fund	91%	9%	0%	0%	0%
Multiple Grant Programs	40%	13%	40%	0%	7%

	Proportion of Unrestricted Funding (By Subgroup)	
	No, this funding was not restricted to a specific use (i.e. general operating, core support)	Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)
Community Grants - Express	11%	89%
Invited Grants	32%	68%
Large Community Grants	92%	8%
NH Library Technology Program	0%	100%
Tillotson Local Fund	5%	95%
Tillotson Large and Other Funds	27%	73%
Wellborn Ecology Fund	0%	100%
Multiple Grant Programs	40%	60%

Grant Size

Selected Cohort: Custom Cohort

	Grant Amount Awarded
	Median grant size
NHCF 2022	$30K
NHCF 2018	$14.7K
NHCF 2014	$15K
NHCF 2008	$15K
NHCF 2004	$5K
Median Funder	$100K
Custom Cohort	$30K

	Grant Amount Awarded								
	Less than $10K	$10K - $24K	$25K - $49K	$50K - $99K	$100K - $149K	$150K - $299K	$300K - $499K	$500K - $999K	$1MM and above
NHCF 2022	15%	18%	20%	38%	2%	4%	1%	0%	1%
NHCF 2018	40%	34%	10%	8%	3%	3%	0%	1%	0%
NHCF 2014	38%	30%	12%	11%	3%	2%	2%	1%	1%
NHCF 2008	35%	35%	13%	11%	1%	2%	0%	0%	2%
NHCF 2004	63%	22%	9%	4%	1%	0%	0%	0%	0%
Average Funder	8%	11%	12%	15%	10%	17%	9%	8%	9%
Custom Cohort	10%	23%	24%	21%	8%	8%	3%	2%	2%

	Median Percent of Budget Funded by Grant (Annualized)
	Size of grant relative to size of grantee budget
NHCF 2022	2%
NHCF 2018	3%
NHCF 2014	3%
NHCF 2008	2%
NHCF 2004	2%
Median Funder	4%
Custom Cohort	2%

Grant Size - By Subgroup

Selected Subgroup: Program Type	Grant Amount Awarded (By Subgroup)
	Median grant size
Community Grants - Express	$10K
Invited Grants	$64K
Large Community Grants	$60K
NH Library Technology Program	$6.4K
Tillotson Local Fund	$20K
Tillotson Large and Other Funds	$50K
Wellborn Ecology Fund	$5K
Multiple Grant Programs	$60K

Grant Amount Awarded (By Subgroup)

	Less than $10K	$10K - $24K	$25K - $49K	$50K - $99K	$100K - $149K	$150K - $299K	$300K - $499K	$500K - $999K	$1MM and above
Community Grants - Express	45%	50%	0%	5%	0%	0%	0%	0%	0%
Invited Grants	8%	3%	18%	34%	5%	21%	3%	3%	5%
Large Community Grants	1%	6%	33%	61%	0%	0%	0%	0%	0%
NH Library Technology Program	91%	9%	0%	0%	0%	0%	0%	0%	0%
Tillotson Local Fund	23%	73%	0%	5%	0%	0%	0%	0%	0%
Tillotson Large and Other Funds	0%	27%	18%	27%	18%	9%	0%	0%	0%
Wellborn Ecology Fund	82%	9%	0%	9%	0%	0%	0%	0%	0%
Multiple Grant Programs	3%	14%	21%	41%	10%	0%	10%	0%	0%

Selected Subgroup: Program Type

	Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)
	Size of grant relative to size of grantee budget
Community Grants - Express	5%
Invited Grants	2%
Large Community Grants	2%
NH Library Technology Program	5%
Tillotson Local Fund	5%
Tillotson Large and Other Funds	6%
Wellborn Ecology Fund	0%
Multiple Grant Programs	2%

Grantee Characteristics

<table>
<tr><td colspan="2">Selected Cohort: Custom Cohort</td></tr>
<tr><td></td><td>**Operating Budget of Grantee Organization**</td></tr>
<tr><td></td><td>**Median Budget**</td></tr>
<tr><td>NHCF 2022</td><td>$0.7M</td></tr>
<tr><td>NHCF 2018</td><td>$0.4M</td></tr>
<tr><td>NHCF 2014</td><td>$0.5M</td></tr>
<tr><td>NHCF 2008</td><td>$0.6M</td></tr>
<tr><td>NHCF 2004</td><td>$0.3M</td></tr>
<tr><td>Median Funder</td><td>$1.6M</td></tr>
<tr><td>Custom Cohort</td><td>$1.2M</td></tr>
</table>

Selected Cohort: Custom Cohort

| | **Operating Budget of Grantee Organization** | | | | | |
	<$100K	**$100K - $499K**	**$500K - $999K**	**$1MM - $4.9MM**	**$5MM - $24MM**	**>=$25MM**
NHCF 2022	14%	28%	15%	24%	11%	8%
NHCF 2018	19%	34%	14%	19%	7%	6%
NHCF 2014	19%	31%	16%	23%	8%	4%
NHCF 2008	19%	28%	15%	23%	11%	4%
NHCF 2004	24%	35%	11%	16%	11%	3%
Average Funder	8%	18%	13%	30%	18%	12%
Custom Cohort	9%	23%	14%	30%	16%	8%

Grantee Characteristics - By Subgroup

<table>
<tr><td colspan="2">Selected Subgroup: Program Type |</td></tr>
<tr><td></td><td>Operating Budget of Grantee Organization (By Subgroup)</td></tr>
<tr><td></td><td>Median Budget</td></tr>
<tr><td>Community Grants - Express</td><td>$0.2M</td></tr>
<tr><td>Invited Grants</td><td>$2M</td></tr>
<tr><td>Large Community Grants</td><td>$0.8M</td></tr>
<tr><td>NH Library Technology Program</td><td>$0.2M</td></tr>
<tr><td>Tillotson Local Fund</td><td>$0.3M</td></tr>
<tr><td>Tillotson Large and Other Funds</td><td>$0.7M</td></tr>
<tr><td>Wellborn Ecology Fund</td><td>$1M</td></tr>
<tr><td>Multiple Grant Programs</td><td>$1.2M</td></tr>
</table>

Selected Subgroup: Program Type |

| | Operating Budget of Grantee Organization (By Subgroup) | | | | | |
	<$100K	$100K - $499K	$500K - $999K	$1MM - $4.9MM	$5MM - $24MM	>=$25MM
Community Grants - Express	41%	35%	5%	11%	3%	5%
Invited Grants	0%	14%	17%	26%	26%	17%
Large Community Grants	7%	30%	19%	31%	8%	4%
NH Library Technology Program	42%	50%	8%	0%	0%	0%
Tillotson Local Fund	24%	43%	14%	5%	10%	5%
Tillotson Large and Other Funds	27%	18%	9%	18%	18%	9%
Wellborn Ecology Fund	22%	0%	22%	11%	22%	22%
Multiple Grant Programs	4%	26%	7%	44%	11%	7%

Funding Relationship

Selected Cohort: Custom Cohort	
	Funding Status
	Percent of grantees currently receiving funding from NHCF
NHCF 2022	79%
NHCF 2018	67%
NHCF 2014	61%
NHCF 2008	60%
NHCF 2004	63%
Median Funder	82%
Custom Cohort	80%

Selected Cohort: Custom Cohort					
Pattern of Grantees' Funding Relationship with NHCF	**NHCF 2022**	**NHCF 2018**	**NHCF 2014**	**Average Funder**	**Custom Cohort**
First grant received from NHCF	16%	21%	16%	29%	19%
Consistent funding in the past	57%	55%	49%	53%	52%
Inconsistent funding in the past	28%	24%	35%	18%	29%

Funding Relationship - by Subgroup

Selected Subgroup: Program Type	
	Funding Status (By Subgroup)
	Percent of grantees currently receiving funding from NHCF
Community Grants - Express	57%
Invited Grants	84%
Large Community Grants	88%
NH Library Technology Program	45%
Tillotson Local Fund	55%
Tillotson Large and Other Funds	55%
Wellborn Ecology Fund	82%
Multiple Grant Programs	90%

Selected Subgroup: Program Type			
	Pattern of Grantees' Funding Relationship with NHCF (By Subgroup)		
	First grant received from NHCF	**Consistent funding in the past**	**Inconsistent funding in the past**
Community Grants - Express	32%	30%	38%
Invited Grants	3%	79%	18%
Large Community Grants	10%	59%	31%
NH Library Technology Program	80%	0%	20%
Tillotson Local Fund	27%	55%	18%
Tillotson Large and Other Funds	27%	45%	27%
Wellborn Ecology Fund	20%	30%	50%
Multiple Grant Programs	0%	80%	20%

Funder Characteristics

Selected Cohort: Custom Cohort

	Financial Information	
	Total assets	**Total giving**
NHCF 2022	$946.9M	$53M
NHCF 2018	$755.5M	$46M
NHCF 2014	$602M	$32.3M
NHCF 2008	$446M	$32M
NHCF 2004	$263.2M	N/A
Median Funder	$264M	$18.7M
Custom Cohort	$917M	$50M

Selected Cohort: Custom Cohort

	Funder Staffing	
	Total staff (FTEs)	**Percent of staff who are program staff**
NHCF 2022	50	28%
NHCF 2018	52	22%
NHCF 2014	42	24%
NHCF 2008	38	29%
NHCF 2004	13	N/A
Median Funder	17	43%
Custom Cohort	50	16%

Selected Cohort: Custom Cohort

Grantmaking Processes	NHCF 2022	NHCF 2018	NHCF 2014	NHCF 2008	Median Funder	Custom Cohort
Proportion of grants that are invitation-only	53%	40%	N/A	N/A	50%	21%
Proportion of grantmaking dollars that are invitation-only	59%	42%	0%	10%	64%	25%

Respondents and Communities Served

Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?

■ Yes ■ No ■ Don't know

	Yes	No	Don't know
NHCF 2022	53%	36%	10%
Family Foundations	73%	22%	5%
Average Funder	72%	22%	7%
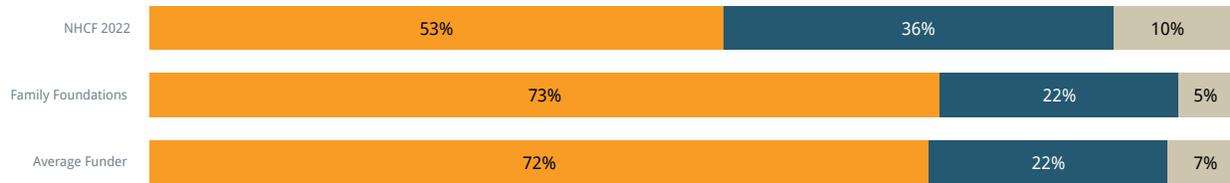
Cohort: Family Foundations   **Past results:** on

Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups? - By Subgroup

■ Yes ■ No ■ Don't know

	Yes	No	Don't know
Community Grants - Express	54%	38%	8%
Invited Grants	59%	38%	
Large Community Grants	49%	41%	10%
NH Library Technology Program	50%	17%	33%
Tillotson Local Fund	45%	32%	23%
Tillotson Large and Other Funds	73%	9%	18%
Wellborn Ecology Fund	36%	55%	9%
Multiple Grant Programs	63%	33%	4%
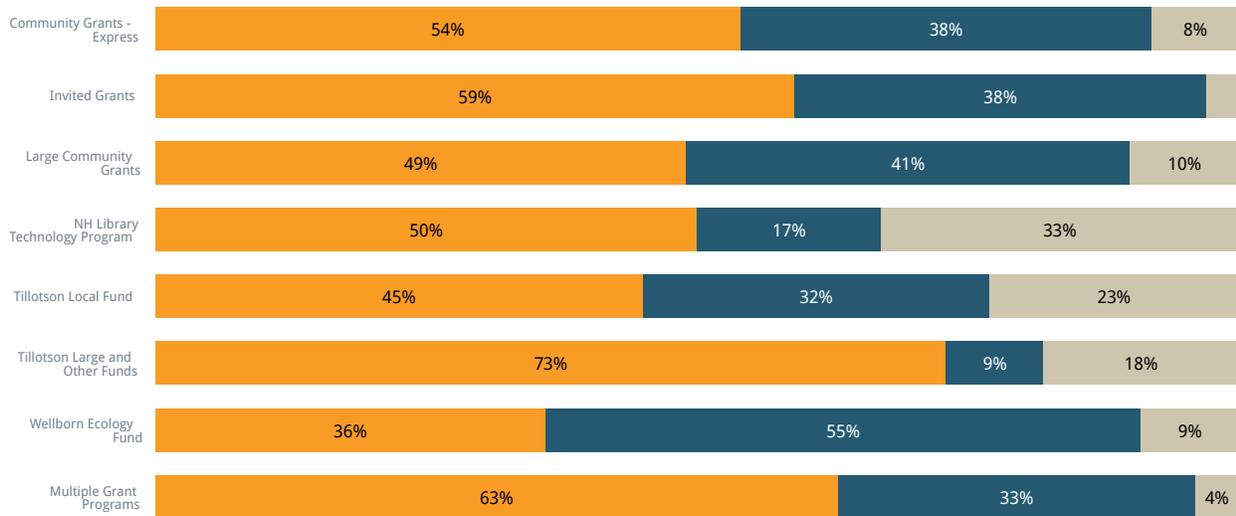
Subgroup: Program Type

The following question is asked only of U.S.-based grantees who answered "yes" to the question "Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?"

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant?

■ NHCF 2022

Women
NHCF 2022 — 44%

Individuals with disabilities
NHCF 2022 — 42%

Multiracial and/or Multi-ethnic individuals or communities
NHCF 2022 — 34%

African American or Black individuals or communities
NHCF 2022 — 33%

Hispanic or Latina, Latino, or Latinx individuals or communities
NHCF 2022 — 29%

Members of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community
NHCF 2022 — 28%

Asian or Asian American individuals or communities
NHCF 2022 — 24%

American Indian, Alaska Native, or Indigenous individuals or communities
NHCF 2022 — 23%

None of the above
NHCF 2022 — 23%

Middle Eastern or North African individuals or communities
NHCF 2022 — 20%

Pacific Islander or Native Hawaiian individuals or communities
NHCF 2022 — 14%

Don't know
NHCF 2022 — 7%

Cohort: None   **Past results:** on

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup

Legend:
- Community Grants - Express
- Invited Grants
- Large Community Grants
- Tillotson Local Fund
- Multiple Grant Programs

Women

Subgroup	Value
Community Grants - Express	40%
Invited Grants	55%
Large Community Grants	47%
Tillotson Local Fund	11%
Multiple Grant Programs	59%

Individuals with disabilities

Subgroup	Value
Community Grants - Express	50%
Invited Grants	41%
Large Community Grants	44%
Tillotson Local Fund	22%
Multiple Grant Programs	53%

Multiracial and/or Multi-ethnic individuals or communities

Subgroup	Value
Community Grants - Express	30%
Invited Grants	50%
Large Community Grants	34%
Tillotson Local Fund	22%
Multiple Grant Programs	47%

African American or Black individuals or communities

Subgroup	Value
Community Grants - Express	25%
Invited Grants	45%
Large Community Grants	27%
Tillotson Local Fund	22%
Multiple Grant Programs	53%

Hispanic or Latina, Latino, or Latinx individuals or communities

Subgroup	Value
Community Grants - Express	25%
Invited Grants	41%
Large Community Grants	27%
Tillotson Local Fund	11%
Multiple Grant Programs	41%

Members of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community

Subgroup	Value
Community Grants - Express	30%
Invited Grants	32%
Large Community Grants	29%
Tillotson Local Fund	33%
Multiple Grant Programs	29%

Subgroup: Program Type

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup (cont.)

Legend: ■ Community Grants - Express ■ Invited Grants ■ Large Community Grants ■ Tillotson Local Fund ■ Multiple Grant Programs

Asian or Asian American individuals or communities

Subgroup	Value
Community Grants - Express	20%
Invited Grants	32%
Large Community Grants	21%
Tillotson Local Fund	0%
Multiple Grant Programs	41%

American Indian, Alaska Native, or Indigenous individuals or communities

Subgroup	Value
Community Grants - Express	20%
Invited Grants	32%
Large Community Grants	19%
Tillotson Local Fund	33%
Multiple Grant Programs	35%

None of the above

Subgroup	Value
Community Grants - Express	20%
Invited Grants	14%
Large Community Grants	24%
Tillotson Local Fund	44%
Multiple Grant Programs	12%

Middle Eastern or North African individuals or communities

Subgroup	Value
Community Grants - Express	15%
Invited Grants	32%
Large Community Grants	19%
Tillotson Local Fund	11%
Multiple Grant Programs	35%

Pacific Islander or Native Hawaiian individuals or communities

Subgroup	Value
Community Grants - Express	10%
Invited Grants	27%
Large Community Grants	11%
Tillotson Local Fund	0%
Multiple Grant Programs	29%

Don't know

Subgroup	Value
Community Grants - Express	5%
Invited Grants	9%
Large Community Grants	6%
Tillotson Local Fund	0%
Multiple Grant Programs	6%

Subgroup: Program Type

Respondent Demographics

Note: Survey questions about respondents' demographics were recently modified or added to match best practices, and depict comparative data from over 50 funders in the dataset. Demographic questions related to grantees' POC and racial/ethnic identity are only asked of respondents in the United States.

Survey language and response options for questions about race and ethnicity are guided by best practices shared by National Institutes of Health, Pew Research Center, Psi Chi Journal of Psychological Research, and the US Census Bureau.

Survey language and response options for questions about gender and LGBTQ+ identity are guided by best practices shared by Funders For LGBTQ Issues, HRC Foundation's Welcoming Schools, and the Williams Institute of the University of California – Los Angeles School of Law.

Survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "gender non-conforming or non-binary," "prefer to self-identify," and "prefer not to say" - as long as that response option had at least 10 respondents.

Differences in Ratings by Respondent Demographics

It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

Person of Color Identity

Ratings from grantees who identify as a person of color are significantly higher than grantees who do not identify as a person of color for the following measures:

- Impact on grantees' local communities
- Understanding of grantees' local communities
- Understanding of the needs of the people and communities served
- Extent to which programmatic priorities reflect understanding of needs of people and communities served
- Awareness of challenges facing grantee organizations
- Responsiveness of funder staff
- Clarity of the funder's communication of its goals and strategy
- Funder's transparency
- The extent to which the funder is open to ideas from grantees
- Candor about the foundation's perspectives on grantees' work

Additionally, grantees who identify as a person of color are significantly less likely to receive multi-year general operating support than grantees who do not identify as a person of color. Analyses show that ratings from grantees who identify as a person of color do not otherwise differ from ratings from grantees who do not identify as a person of color in terms of grant size, annual operating budget, funding history, and patterns of interactions.

Respondent Gender

Ratings from respondents who identify exclusively as "woman" are significantly higher than respondents who identify exclusively as "man" for the following measures:

- Understanding of grantees' fields
- Extent to which programmatic priorities reflect understanding of needs of people and communities served
- Responsiveness of funder staff
- Clarity and transparency of the selection process requirements and timelines
- Extent to which the reporting process is relevant, with questions and measures pertinent to the work funded by this grant
- Extent to which the evaluation process resulted in your organization making changes to the work that was evaluated
- Agreement that the Foundation has clearly communicated what diversity, equity, and inclusion means for its work
- Agreement that the Foundation demonstrates an explicit commitment to diversity, equity, and inclusion in its work
- Agreement that the Foundation advances equity, racial justice, and economic inclusion in its grantmaking and civil leadership and advocacy
- Benefit of the Foundation's provision of organizational and capacity building opportunities
- Benefit of the Foundation's work to actively bring more federal and private foundation dollars into New Hampshire
- Agreement that the Foundation's New Hampshire Tomorrow initiative is making noticeable progress towards achieving its goal

Analyses show that ratings from women do not differ from ratings from men in terms of grantmaking characteristics, organizational characteristics, receipt of non-monetary support, funding history, and patterns of interactions.

Transgender Identity

There are too few respondents to analyze results by transgender identity.

LGBTQ+ Identity

There are no consistent, significant differences in grantee ratings according to their LGBTQ+ identity.

Disability Identity

There are no consistent, significant differences in grantee ratings according to their disability identity.

Please select the option that represents how you describe yourself:

■ NHCF 2022   ■ Family Foundations   ■ Median Funder

Gender non-conforming or non-binary
- NHCF 2022: 0%
- Family Foundations: 1%
- Median Funder: 1%

Man
- NHCF 2022: 22%
- Family Foundations: 29%
- Median Funder: 30%

Woman
- NHCF 2022: 74%
- Family Foundations: 67%
- Median Funder: 67%

Prefer to self-identify
- NHCF 2022: 0%
- Family Foundations: 0%
- Median Funder: 0%

Prefer not to say
- NHCF 2022: 3%
- Family Foundations: 3%
- Median Funder: 3%
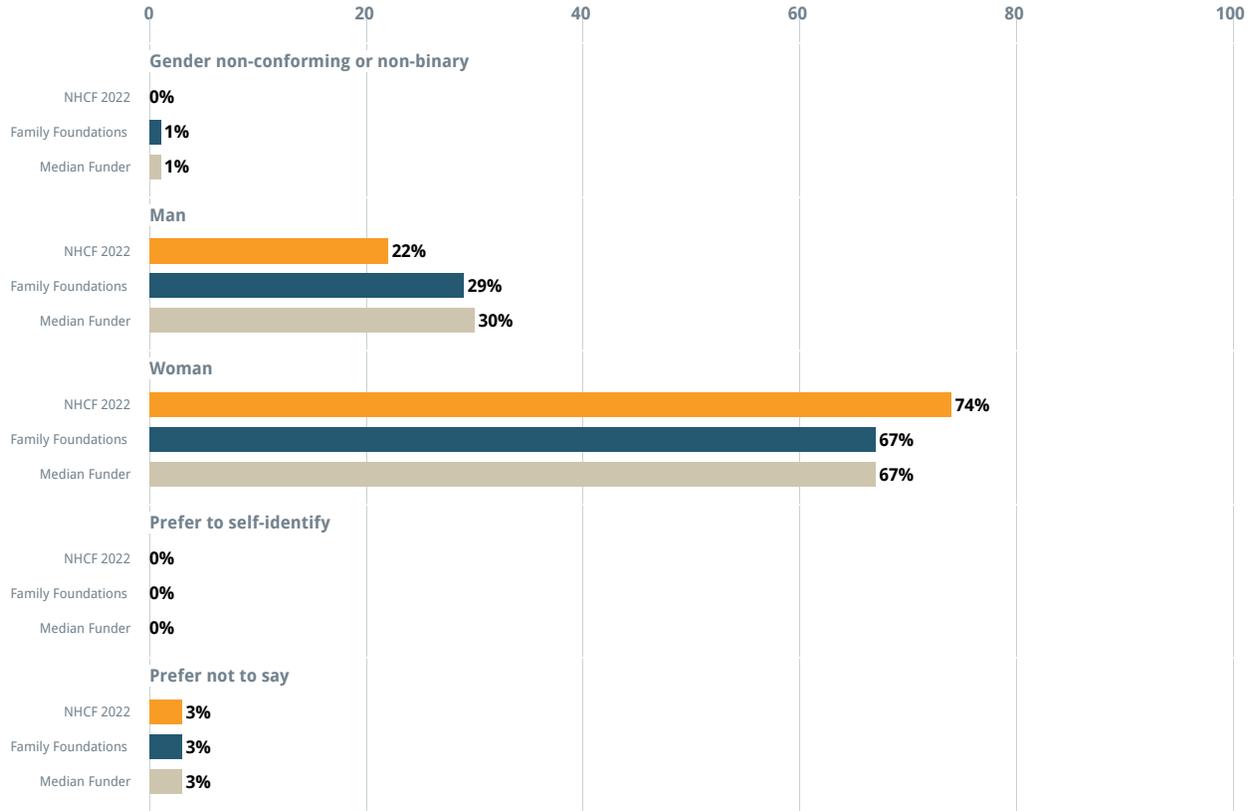
Cohort: Family Foundations   **Past results:** on

How would you describe your race and/or ethnicity?

■ NHCF 2022 ■ Family Foundations ■ Median Funder

	0	20	40	60	80	100

African American or Black

- NHCF 2022 — **2%**
- Family Foundations — **9%**
- Median Funder — **9%**

American Indian, Alaska Native, or Indigenous

- NHCF 2022 — **0%**
- Family Foundations — **1%**
- Median Funder — **1%**

Asian or Asian American

- NHCF 2022 — **1%**
- Family Foundations — **6%**
- Median Funder — **5%**

Hispanic or Latina, Latino, or Latinx

- NHCF 2022 — **2%**
- Family Foundations — **7%**
- Median Funder — **6%**

Middle Eastern or North African

- NHCF 2022 — **0%**
- Family Foundations — **1%**
- Median Funder — **1%**

Multiracial and/or Multi-ethnic

- NHCF 2022 — **1%**
- Family Foundations — **3%**
- Median Funder — **3%**

Pacific Islander or Native Hawaiian

- NHCF 2022 — **0%**
- Family Foundations — **0%**
- Median Funder — **0%**

White

- NHCF 2022 — **90%**
- Family Foundations — **68%**
- Median Funder — **71%**

Race and/or ethnicity not included above

- NHCF 2022 — **1%**
- Family Foundations — **2%**
- Median Funder — **1%**

Prefer not to say

- NHCF 2022 — **5%**
- Family Foundations — **4%**
- Median Funder — **5%**

Cohort: Family Foundations   **Past results:** on

Selected Cohort: None

Do you identify as a person of color?	NHCF 2022	Average Funder
Yes	4%	22%
No	92%	72%
Prefer not to say	4%	5%

Selected Cohort: None

Are you transgender?	NHCF 2022	Average Funder
Yes	0%	1%
No	97%	96%
Prefer not to say	3%	3%

Selected Cohort: None

Do you identify as a member of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community?	NHCF 2022	Average Funder
Yes	6%	11%
No	90%	84%
Prefer not to say	4%	5%

Selected Cohort: None		
Do you have a disability?	**NHCF 2022**	**Average Funder**
Yes	8%	5%
No	87%	90%
Prefer not to say	6%	5%

Respondent Job Title

Selected Cohort: Custom Cohort						
Job Title of Respondents						
	Executive Director/CEO	**Other Senior Team (i.e., reporting to Executive Director/CEO)**	**Project Director**	**Development Staff**	**Volunteer**	**Other**
NHCF 2022	55%	14%	4%	15%	4%	9%
NHCF 2018	59%	9%	12%	6%	7%	0%
NHCF 2014	54%	7%	6%	12%	5%	10%
NHCF 2008	57%	9%	6%	11%	0%	12%
NHCF 2004	56%	6%	7%	10%	0%	17%
Average Funder	47%	18%	12%	9%	1%	5%
Custom Cohort	60%	11%	5%	11%	2%	5%

Additional Survey Information

On many questions in the grantee survey, grantees are allowed to select "don't know" or "not applicable" if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to NHCF's grantee survey was 310.

Question Text	Number of Responses
Overall, how would you rate the Foundation's impact on your field?	276
How well does the Foundation understand the field in which you work?	265
To what extent has the Foundation advanced the state of knowledge in your field?	207
To what extent has the Foundation affected public policy in your field?	165
Overall, how would you rate the Foundation's impact on your local community?	288
How well does the Foundation understand the local community in which you work?	277
How well does the Foundation understand the social, cultural, or socioeconomic factors that affect your work?	293
How well does the Foundation understand your organization's strategy and goals?	276
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Foundation?	275
How well do you understand the way in which the work funded by this grant fits into the Foundation's broader efforts?	293
How often do/did you have contact with your program officer during this grant?	310
Who most frequently initiated the contact you had with your program officer during this grant?	276
Has your main contact at the Foundation changed in the past six months?	289
Did you submit a proposal to the Foundation for this grant?	306
As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?	287
To what extent was the Foundation's proposal process a helpful opportunity to strengthen the efforts funded by the grant?	257
To what extent was the Foundation's proposal process an appropriate level of effort given the amount of funding received?	272
To what extent was the Foundation clear and transparent about the proposal process requirements and timelines?	299
To what extent was the Foundation clear and transparent about the criteria the Foundation uses to decide whether an proposal would be funded or declined?	267
At any point during this grant, including the proposal process, did Foundation staff visit your offices or programs?	309
Are you currently receiving funding from the Foundation?	303
Which of the following best describes the pattern of your organization's funding relationship with the Foundation?	301
How well does the Foundation understand the needs of the people and communities that you serve?	269
To what extent do the Foundation's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?	272
Have you participated in a reporting or evaluation process?	288
To what extent was the Foundation's reporting process... Adaptable, if necessary, to fit your circumstances?	195
To what extent was the Foundation's reporting process... A helpful opportunity for you to reflect and learn?	211
To what extent was the Foundation's reporting process... Relevant, with questions and measures pertinent to the work funded by this grant?	210
To what extent was the Foundation's reporting process... Straightforward?	197
To what extent did the evaluation... Result in you making changes to the work that was evaluated?	43
To what extent did the evaluation... Incorporate your input in the design of the evaluation?	41
Did you receive any non-monetary support from the Foundation during this grant period?	285
How would you describe the benefit - to your organization or work - of any non-monetary support that you received?	57

Question Text	Number of Responses
To what extent did the Foundation exhibit the following during this grant... Trust in your organization's staff	304
To what extent did the Foundation exhibit the following during this grant... Candor about the Foundation's perspectives on your work	301
To what extent did the Foundation exhibit the following during this grant... Respectful interaction	308
To what extent did the Foundation exhibit the following during this grant... Compassion for those affected by your work	303
Was the funding you received restricted to a specific use?	307
Please rate the extent to which you agree or disagree with the following statements about Diversity, Equity and Inclusion:	
The Foundation has clearly communicated what Diversity, Equity and Inclusion means for its work	274
Overall, the Foundation demonstrates an explicit commitment to Diversity, Equity and Inclusion in its work	270
Overall, most staff I have interacted with at the Foundation embody a strong commitment to Diversity, Equity and Inclusion	240
I believe that the Foundation is committed to combatting racism	265
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	299
Primary Intended People and/or Communities	
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	299
Specifically, are any of the following the primary intended people and/or communities served by the efforts funded by this grant? (Domestic Version)	153
Specifically, are any of the following the primary intended people and/or communities served by the efforts funded by this grant? (International Version)	2
Custom Questions	
Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission - Advocating for specific approaches to solving New Hampshire's most pressing challenges.	246
Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission - Amplifying the voices of New Hampshire's non-profit organizations and those that they are seeking to serve.	257
Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission - Connecting people and organizations doing similar or complementary work.	253
Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission - Providing organizational learning and capacity building opportunities (e.g., board development training, board diversity training, etc.).	236
Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission - Working actively to bring more federal and private foundation dollars into New Hampshire to do community work.	223
Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission - Advocating for federal CARES Act funding to reach the non-profit sector.	214
Thinking about the roles that NHCF plays beyond grantmaking, please rate the extent to which each is beneficial to your organization in achieving your mission - Administering the Non-Profit Emergency Relief Fund (NERF) to New Hampshire organizations.	212
Are you aware of the Foundation's New Hampshire Tomorrow initiative?	290
Please rate your level of agreement with the following statements regarding the Foundation's New Hampshire Tomorrow initiative - I have a clear understanding of the New Hampshire Tomorrow initiative.	129
Please rate your level of agreement with the following statements regarding the Foundation's New Hampshire Tomorrow initiative - The Foundation's New Hampshire Tomorrow initiative is targeted at one of New Hampshire's most pressing challenges.	125
Please rate your level of agreement with the following statements regarding the Foundation's New Hampshire Tomorrow initiative - The Foundation's New Hampshire Tomorrow initiative is beneficial to my organization in achieving its mission.	125
Please rate your level of agreement with the following statements regarding the Foundation's New Hampshire Tomorrow initiative - The Foundation's New Hampshire Tomorrow initiative is making noticeable progress towards achieving its goal.	80
In the past 3 years, did your organization receive funding from any of the following entities?	304
Reflecting on your experience with and knowledge of the Foundation, how would you rate its performance to date in meeting the following commitment? In other words, where is the Foundation now, from your perspective? - The Foundation listens to and learns from those who have faced barriers to opportunity and whose voices have been historically excluded.	214
Reflecting on your experience with and knowledge of the Foundation, how would you rate its performance to date in meeting the following commitment? In other words, where is the Foundation now, from your perspective? - The Foundation advances equity, racial justice, and economic inclusion in its grantmaking and civil leadership and advocacy.	223

About CEP and Contact Information

Mission:

CEP provides data, feedback, programs, and insights to help individual and institutional donors improve their effectiveness. We do this work because we believe effective donors, working collaboratively and thoughtfully, can profoundly contribute to creating a better and more just world.

Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

About the GPR

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

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